

Utility Rate Task Force

Meeting No. 2
June 6, 2013



Agenda

-  **Summary of Meeting # 1: May 16, 2013**
-  **2013 Budgets & Future Challenges**
-  **Rate Structure Survey**
-  **System Statistics**
-  **Pricing Objectives**
-  **Overview of Tap Fee Methodologies**
-  **Closing Comments**

Financial Plans



City Budget – Water

Description	2013
Beginning Balance	\$6,516,572
Revenues	
Rate Revenue	4,783,880
Tap Fees	3,114,060
Other Revenue	<u>142,800</u>
Total Revenue	8,040,740
Operating Expenses	(3,238,840)
Debt Service	(1,004,043)
Capital Expenditures	<u>(6,868,240)</u>
Surplus/(Deficit)	(3,070,383)
Ending Balance	<u>\$3,446,189</u>
Debt Service Coverage	4.78

Large Capital Expenditures – Water

2013 Estimate

- 3 MG Tank: \$1.4 million
- Sludge Treatment/Handling: \$3.2 million

Planned 2014-2018

- Waterline Replacement: \$1.0 million
- 3 MG Tank: \$2.0 million
- City Services Facility: \$1.2 million
- Sludge Treatment/Handling: \$3.0 million
- North WTP Pump Station Replacement: \$2.3 million
- NCWD-Windy Gap FIRMING Project: \$2.2 million
- North Clear Well Upgrade: \$3.2 million

City Budget – Wastewater

Description	2013
Beginning Balance	\$8,923,770
Revenues	
Rate Revenue	1,860,580
Tap Fees	418,630
Other Revenue	<u>256,950</u>
Total Revenue	2,536,160
Operating Expenses	(1,606,680)
Debt Service	0
Capital Expenditures	<u>(2,212,670)</u>
Surplus/(Deficit)	(1,288,190)
Ending Balance	<u>\$7,635,580</u>
Debt Service Coverage	N/A

Large Capital Expenditures – Wastewater

2013 Estimate

- WWTP Upgrade: \$1.0 million

Planned 2014-2018

- Sewer Line Replacement: \$1.5 million
- City Services Facility: \$1.1 million
- WWTP Upgrade: \$21.9 million

City Budget – Storm Water

Description	2013
Beginning Balance	\$1,832,103
Revenues	
Rate Revenue	516,280
System Development Fees	0
Other Revenue	<u>367,700</u>
Total Revenue	883,980
Operating Expenses	(181,620)
Debt Service	0
Capital Expenditures	<u>(837,210)</u>
Surplus/(Deficit)	(134,850)
Ending Balance	<u>\$1,697,253</u>
Debt Service Coverage	N/A

Large Capital Expenditures – Storm Water

2013 Estimate

- Drainage Way “A-2”:
\$412,710

Planned 2014-2018

- City-Wide Storm
Sewer Outfall
Improvements:
\$7.0 million
- BNSF RR
Underpass/N
Drainway: \$750,000

Rate Structure Survey Results

Single Family Residential

	Flat	Declining Block	Uniform	Seasonal	Inclining Block	Budget / Individualized
Arvada					X	
Aurora					X	
Boulder						X
Broomfield			X			
Fort Collins					X	
Lafayette					X	
Longmont					X	
Louisville					X	
Loveland			X			
Superior					X	
Thornton						X

Rate Structure Survey Results

Multifamily Residential

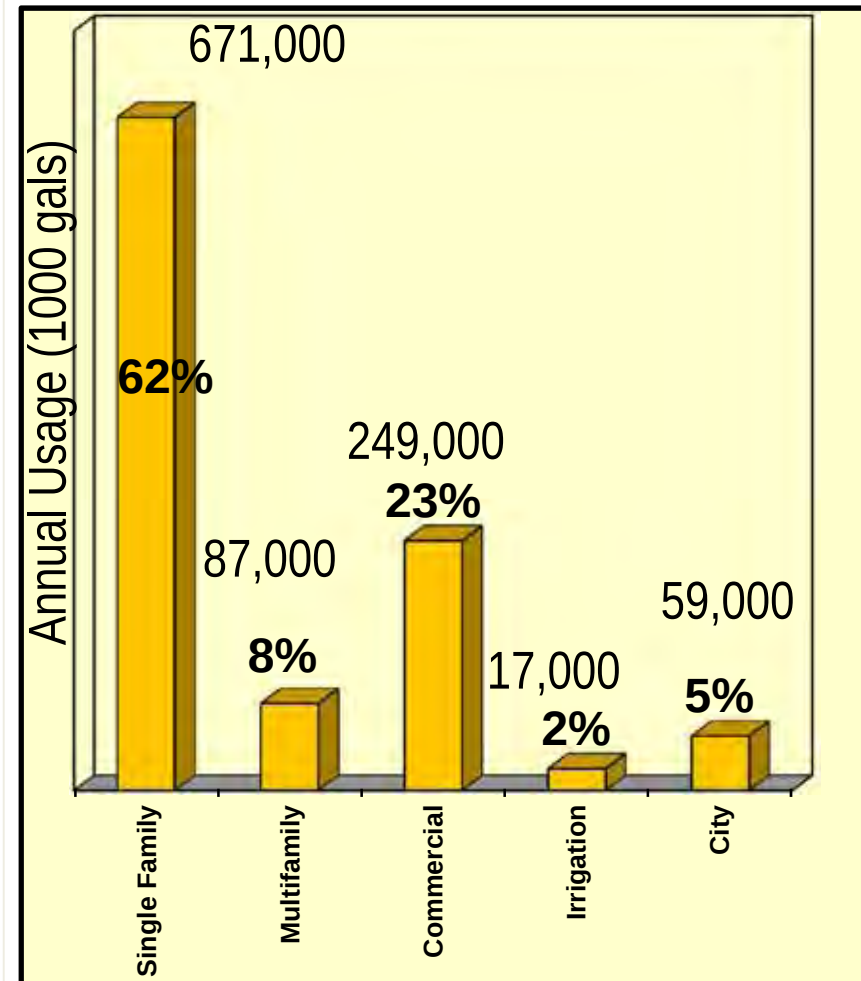
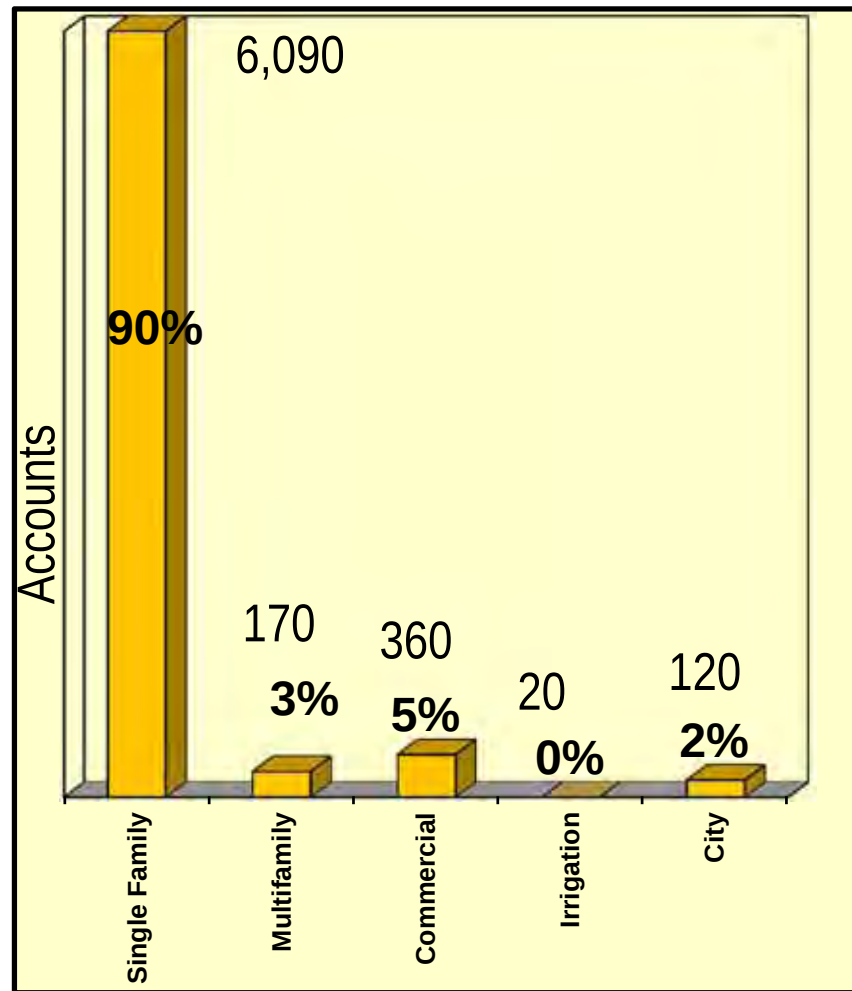
	Flat	Declining Block	Uniform	Seasonal	Inclining Block	Budget / Individualized
Arvada					X	
Aurora						X
Boulder						X
Broomfield			X			
Fort Collins				X		
Lafayette					X	
Longmont			X			
Louisville					X	
Loveland			X			
Superior					X	
Thornton						X

Rate Structure Survey Results

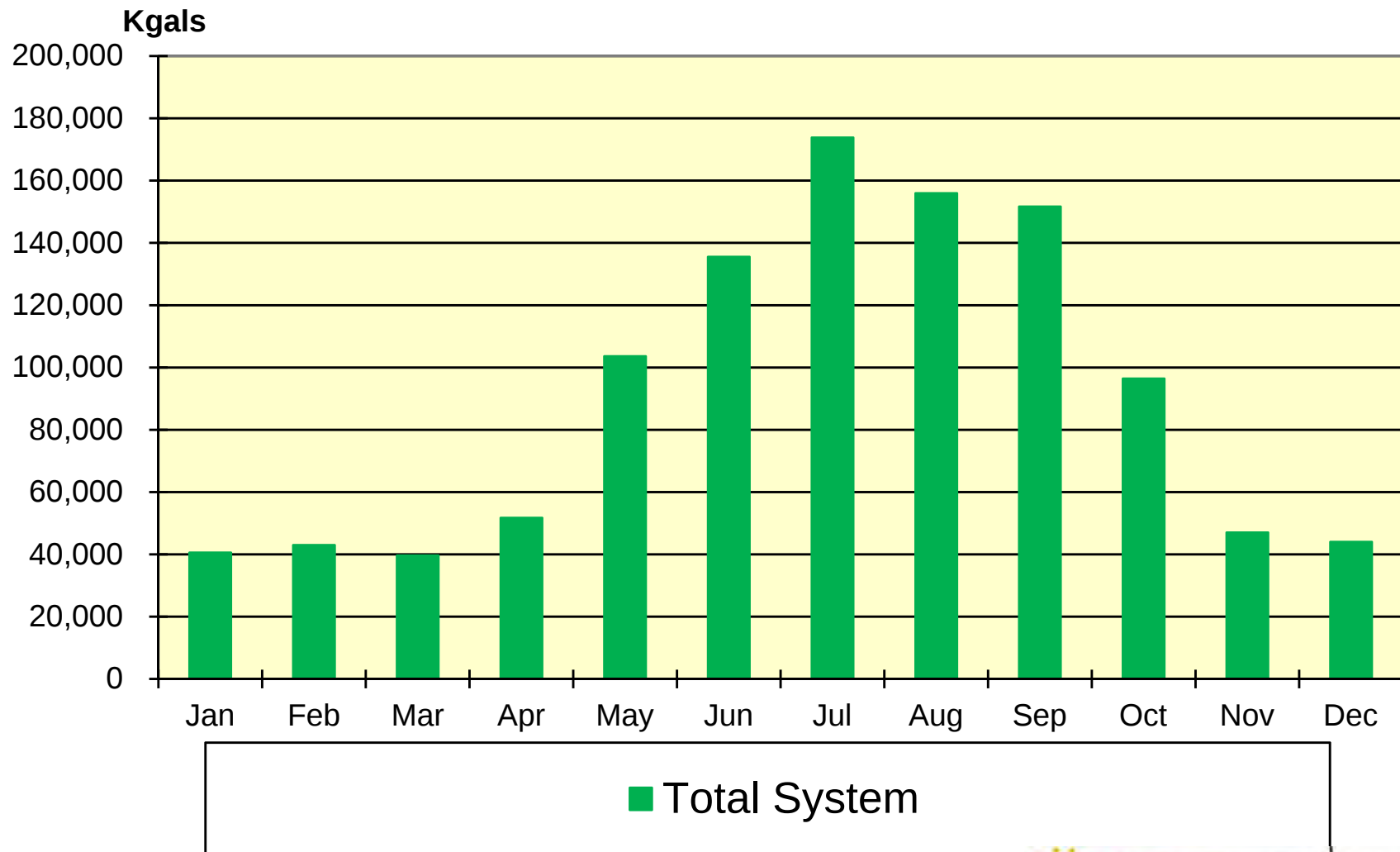
Non-Residential

	Flat	Declining Block	Uniform	Seasonal	Inclining Block	Budget / Individualized
Arvada					X	
Aurora						X
Boulder						X
Broomfield			X			
Fort Collins				X	X	
Lafayette					X	
Longmont			X			
Louisville					X	
Loveland			X			
Superior					X	
Thornton						X

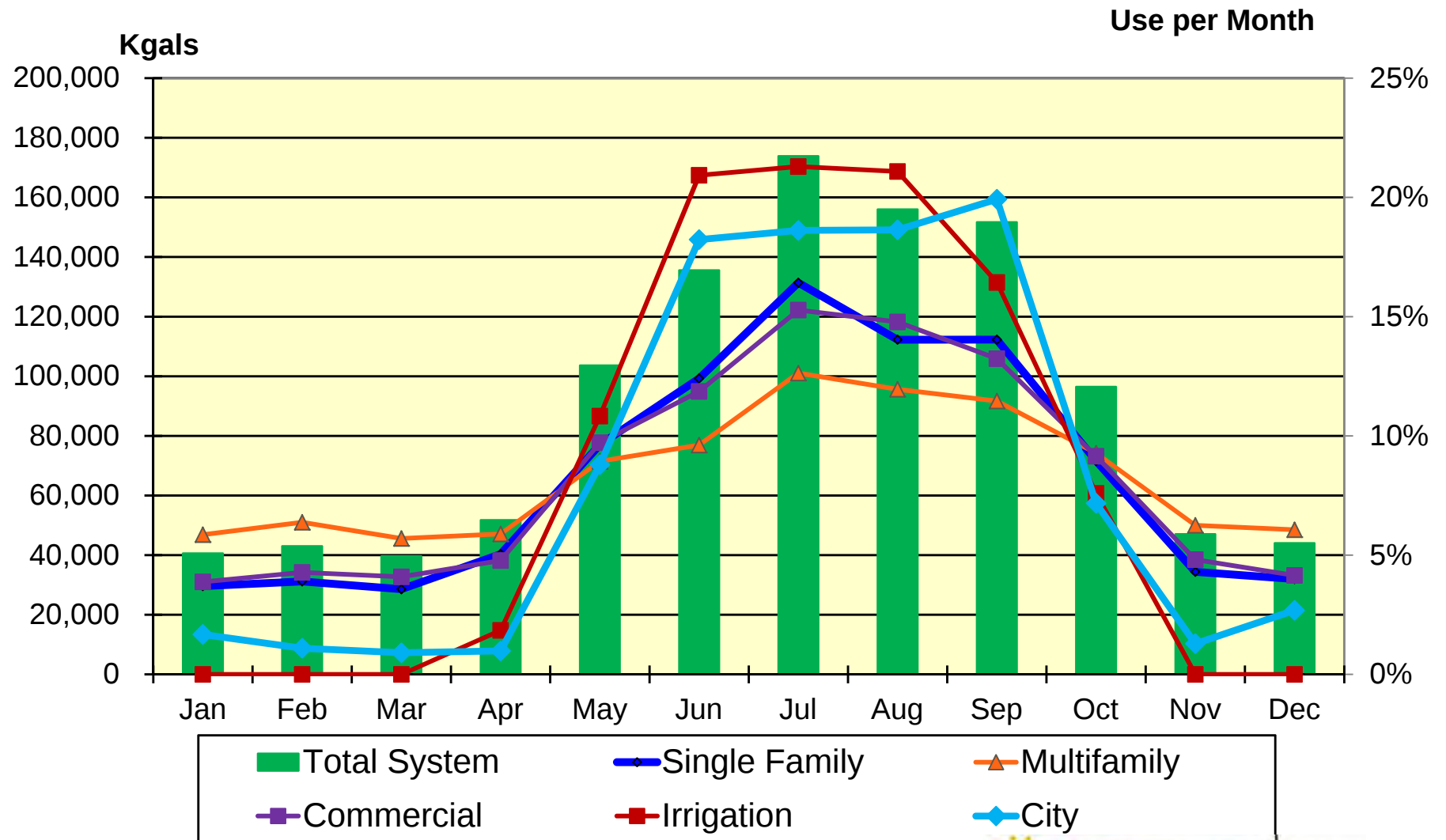
Water Customer Background



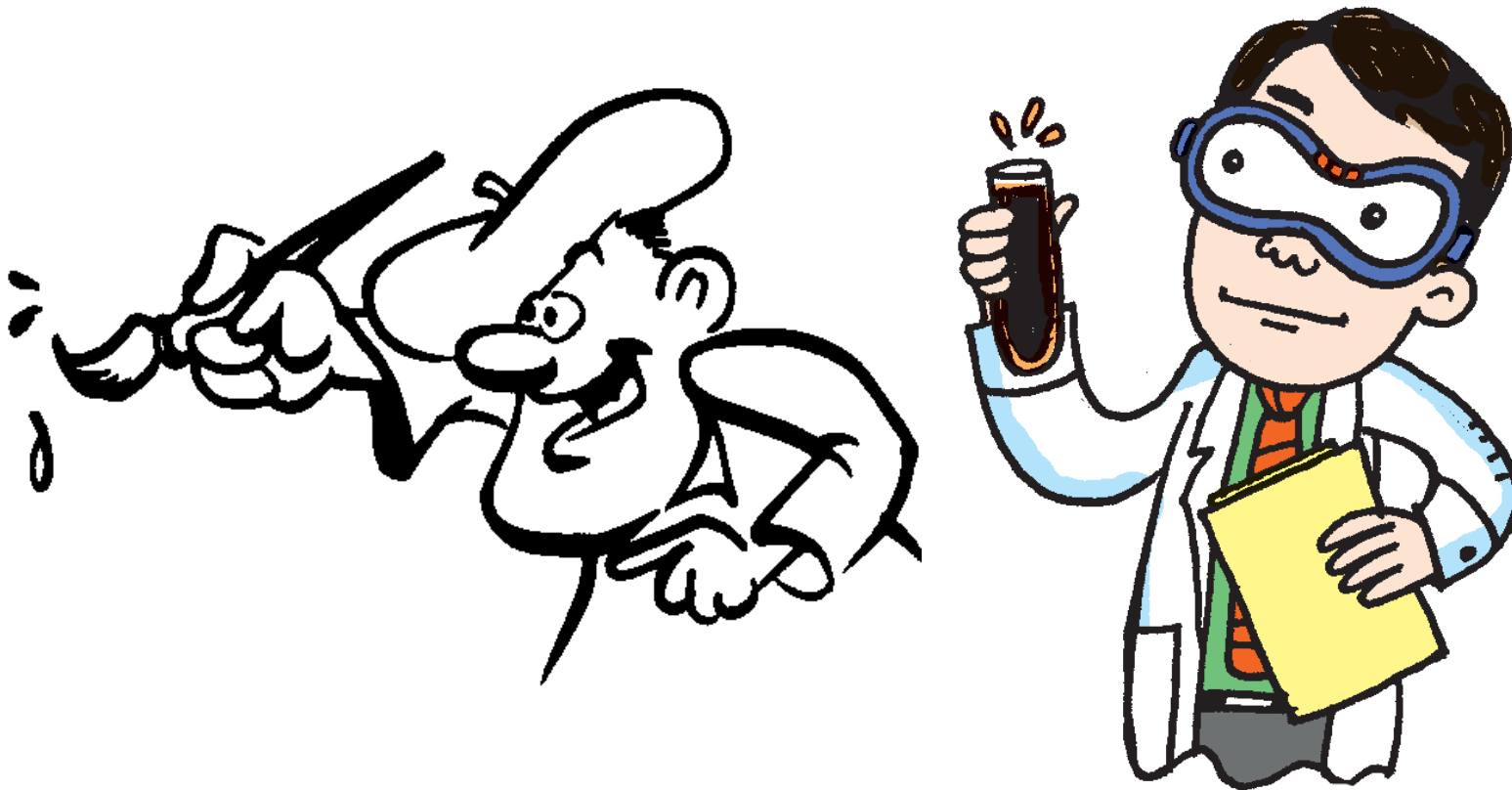
Total Monthly Water Use – System Wide



Total Monthly Water Use - City



Pricing Objectives— an art & a science



Pricing Objectives

Revenue Stability Effective in providing a stable revenue stream to recover revenue requirements in the face of variable external factors such as tourism and weather.	Fixed Income/Affordability Having rate structure that mitigates rates/cost to low income users.
Peak Usage Reduction Assigns cost of providing peaking facilities to those customers having significant peak to average water use patterns, i.e., discourages use of water during periods of peak demand.	Customer Acceptance Having rate structure that is both understandable and acceptable to customers
Water Conservation Effective in promoting efficient use of resources on a year-round basis.	Growth Pays for Itself Supports new housing, commercial, and industrial development

Pricing Objectives

Cost-of-Service Equity Developing rates so that each customer's water bill equals the cost borne by the City in providing that service.	Large Volume Customers Has minimum to moderate financial impacts on large water users and significant sewer accounts.
Customer Impact Minimizes rate impact among customers in similar classes, in both the short-term and long-term.	Administrative Ease Minimize the administrative burdens associated with implementing and sustaining the use of a rate structure.

Pricing Objectives Evaluation Matrix

	Evaluation Criteria	Weight (1-5)*												Total	Average	Ranking
1	Administrative Ease															
2	Cost-of-Service Equity															
3	Customer Acceptance															
4	Customer Impact															
5	Fixed Income/Affordability															
6	Growth Pays for Itself															
7	Large Volume Customers															
8	Peak Usage Reduction															
9	Revenue Stability															
10	Water Conservation															

O.K. Everybody, let's take 5



Pricing Objectives Evaluation Matrix

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1	Administrative Ease															
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5	Fixed Income/Affordability															
6	Growth Pays for Itself															
7	Large Volume Customers															
8	Peak Usage Reduction															
9	Revenue Stability															
10	Water Conservation															

Tap Fees Overview – Fee Design



Technical Requirements

$$A \div B = \text{Fee}$$

(if only it were this easy)



Methodologies

Equity Buy-In

Incremental (Marginal) Cost

Hybrid



Equity Buy-In

Considerations

- Based on existing facilities and costs
- New customers assessed charge at same equity position as existing customers
- Appropriate when there is excess capacity
- 'Backward looking'
- Technological issues

Current Assets

- Available capacity of existing plant
- What is the replacement cost of the total plant in today's dollars?
- How much growth will be served?

Incremental (Marginal) Cost

Considerations

- Fast growing communities
- Designed to limit impact on existing customers
- “Forward looking”
- Master plan accuracy

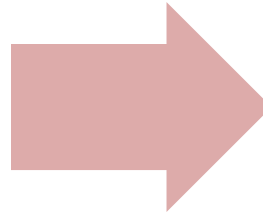
Capital Improvement Plan

- Expansion-related capital projects
- Additional growth to be served

Hybrid Approach

Considerations

- Recovers costs of existing facilities and projected growth-related improvements
- Includes portion for new customer to pay for equitable share of existing facilities
- Attempts to recover full costs of serving growth



Current Assets & Capital Plan

- What is the available capacity of the existing plant?
- What is the replacement cost of the existing plant in today's dollars?
- What is the value of the expansion related capital cost to serve new growth?
- What is the capacity of the expansion?
- How much growth will be served?

Free Sample Calculations

$$\begin{aligned}
 \frac{d}{dt}[A^-] &= k_{Ar}[A^+] - k_{Ao}[O_2][A^-] - k_{Pr}^+[A^-][P_4^+] \\
 &\quad + k_{Pr}^-[A^+][P_4^-] - 2\left(\frac{k_c^+}{LI^2}[A^-]^2[P_4^-] - k_c^-[AP_2]^2\right) \\
 \frac{d}{dt}[P_4^-] &= k_{Pr}^+[A^-][P_4^+] - k_{Pr}^-[A^+][P_4^-] - k_{Po}[O_2][P_4^-] \\
 &\quad - \left(\frac{k_c^+}{LI^2}[A^-]^2[P_4^-] - k_c^-[AP_2]^2\right) \\
 \frac{d}{dt}[AP_2] &= 2\left(\frac{k_c^+}{LI^2}[A^-]^2[P_4^-] - k_c^-[AP_2]^2\right)
 \end{aligned}$$

Equity Buy-In Example (1)

Value of Existing Facility	\$200,000,000
Capacity of Facility (SFREs)	<u>32,600</u>
Unit Value (\$ per SFRE) *	<u>\$6,135</u>

* Fee increases for larger meter sizes



(1) For illustrative purposes only, does not reflect City of Louisville facility, capacity or costs

Incremental (Marginal) Cost Example ⁽¹⁾

Value of Future Facilities	\$50,000,000
Capacity of Facilities (SFREs)	<u>13,500</u>
Unit Value (\$ per SFRE) *	<u>\$3,704</u>

* Fee increases for larger meter sizes

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Hybrid Example ⁽¹⁾

Value of Existing and Future Facilities	\$250,000,000
Capacity of Facilities (SFREs)	<u>46,100</u>
Unit Value (\$ per SFRE) *	<u>\$5,423</u>

* Fee increases for larger meter sizes

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Agenda Meeting No. 3

Meeting No. 2 Summary

Financial plan results

Rate design alternatives

Proposed tap fees



Closing Comments