

CITY OF LOUISVILLE								
Revenue History 2017 through 2021								
YEAR	MONTH	SALES TAX	CONS. USE TAX	BLDG USE TAX	AUTO USE TAX	LODGING TAX	AUDIT REVENUE	TOTAL
2021	JANUARY	1,093,893	151,922	76,766	165,964	8,893	13,085	1,510,523
	FEBRUARY	1,048,733	123,647	175,248	141,326	9,311	9,343	1,507,607
	MARCH	1,473,421	187,196	497,955	118,578	12,589	1,431	2,291,171
	APRIL	1,447,875	92,613	880,417	156,795	13,198	3,434	2,594,332
	MAY	1,463,795	142,433	69,429	145,625	17,757	14,572	1,853,611
	JUNE	1,836,453	206,969	39,899	182,192	26,986	5,542	2,298,042
	JULY	-	-	-	-	-	-	-
	AUGUST	-	-	-	-	-	-	-
	SEPTEMBER	-	-	-	-	-	-	-
	OCTOBER	-	-	-	-	-	-	-
	NOVEMBER	-	-	-	-	-	-	-
	DECEMBER	-	-	-	-	-	-	-
	YTD TOTALS	8,364,170	904,780	1,739,715	910,481	88,734	47,408	12,055,287
	YTD Variance % to Prior Year	13.3%	17.0%	58.6%	47.5%	8.2%	-85.3%	17.4%
2020	JANUARY	1,146,885	139,124	167,476	143,490	20,259	10,328	1,627,562
	FEBRUARY	1,010,556	181,982	213,379	138,820	18,916	62,695	1,626,348
	MARCH	1,453,347	128,050	101,197	68,233	17,511	33,347	1,801,683
	APRIL	1,043,220	102,057	369,619	61,493	4,291	56,334	1,637,014
	MAY	1,104,718	86,298	182,958	52,846	7,772	34,308	1,468,899
	JUNE	1,620,670	135,567	62,081	152,603	13,238	126,571	2,110,730
	JULY	1,231,987	76,551	53,104	160,605	20,902	7,733	1,550,883
	AUGUST	1,176,398	83,836	53,404	155,256	24,833	26,419	1,520,146
	SEPTEMBER	1,500,877	105,141	136,333	145,388	18,154	48,695	1,954,587
	OCTOBER	1,274,200	123,011	36,568	192,352	17,622	7,756	1,651,508
	NOVEMBER	1,137,481	83,349	218,216	100,847	10,177	35,354	1,585,423
	DECEMBER	1,920,601	252,875	109,363	142,948	8,882	5,392	2,440,062
	YTD TOTALS	15,620,940	1,497,840	1,703,698	1,514,880	182,557	454,931	20,974,845
	YTD Variance % to Prior Year	-2.9%	-12.9%	-18.4%	-12.7%	-59.9%	-67.1%	-10.6%
2019	JANUARY	1,071,558	127,245	86,502	201,074	21,423	18,826	1,526,627
	FEBRUARY	936,429	147,890	265,760	118,258	21,707	67,844	1,557,888
	MARCH	1,334,863	152,930	65,076	142,231	27,356	74,188	1,796,643
	APRIL	1,159,948	284,945	203,698	123,778	30,600	27,803	1,830,773
	MAY	1,223,169	92,960	281,555	162,333	44,797	105,311	1,910,125
	JUNE	1,579,107	154,476	324,102	109,552	53,263	44,863	2,265,363
	JULY	1,366,196	95,129	208,918	160,122	62,859	22,182	1,915,406
	AUGUST	1,488,654	113,156	88,430	145,808	57,724	810,122	2,703,894
	SEPTEMBER	1,501,976	140,882	143,151	143,031	46,348	30,769	2,006,157
	OCTOBER	1,338,241	99,425	142,592	178,136	42,935	157,833	1,959,161
	NOVEMBER	1,208,379	101,710	213,900	126,120	27,259	7,513	1,684,881
	DECEMBER	1,878,105	209,877	64,581	125,652	18,444	13,671	2,310,329
	YTD TOTALS	16,086,625	1,720,626	2,088,265	1,736,096	454,714	1,380,924	23,467,249
	YTD Variance % to Prior Year	5.0%	19.1%	-8.1%	-14.6%	-3.8%	142.5%	6.2%
2018	JANUARY	1,141,972	128,132	293,454	114,134	29,376	13,506	1,720,575
	FEBRUARY	984,046	102,847	264,342	135,811	26,701	22,330	1,536,077
	MARCH	1,254,090	142,326	80,344	151,611	29,394	63,215	1,720,980
	APRIL	1,131,949	124,051	131,283	134,771	32,459	6,816	1,561,328
	MAY	1,284,619	86,666	86,100	124,497	44,481	(24,431)	1,601,930
	JUNE	1,458,894	144,902	67,534	100,297	57,035	30,865	1,859,528
	JULY	1,247,212	74,536	202,707	189,545	58,802	18,943	1,791,745
	AUGUST	1,198,848	98,692	356,991	286,799	58,980	196,689	2,196,997
	SEPTEMBER	1,425,270	145,883	295,455	233,665	45,157	125,089	2,270,519
	OCTOBER	1,187,020	103,396	294,551	240,914	39,845	10,093	1,875,820
	NOVEMBER	1,113,867	98,406	128,352	173,601	31,504	24,264	1,569,994
	DECEMBER	1,889,403	194,260	71,376	146,093	18,792	82,181	2,402,104
	YTD TOTALS	15,317,190	1,444,095	2,272,490	2,031,737	472,526	569,560	22,107,598
	YTD Variance % to Prior Year	9.8%	5.1%	24.6%	36.5%	-8.6%	-43.8%	9.6%
2017	JANUARY	1,052,366	120,516	275,878	144,997	27,069	27,040	1,647,866
	FEBRUARY	864,842	92,210	103,187	110,561	24,240	8,935	1,203,976
	MARCH	1,182,825	127,911	300,687	123,024	33,056	48,822	1,816,325
	APRIL	1,044,230	108,870	95,596	92,463	34,743	97,793	1,473,695
	MAY	1,183,115	88,324	76,348	137,918	49,217	20,318	1,555,239
	JUNE	1,336,406	188,150	151,145	96,187	61,489	600,842	2,434,220
	JULY	1,137,813	82,143	94,455	123,752	61,409	25,805	1,525,376
	AUGUST	1,119,641	78,263	126,830	145,656	67,270	16,805	1,554,465
	SEPTEMBER	1,209,258	172,598	125,682	140,721	51,452	60,646	1,760,358
	OCTOBER	1,154,708	74,279	164,724	122,230	49,334	11,343	1,576,618
	NOVEMBER	1,112,434	87,717	37,893	132,970	26,870	45,130	1,443,015
	DECEMBER	1,554,048	153,334	271,190	118,218	30,714	50,309	2,177,813
	YTD TOTALS	13,951,686	1,374,317	1,823,614	1,488,699	516,863	1,013,786	20,168,965
	YTD Variance % to Prior Year	8.7%	-16.0%	-8.9%	9.7%	3.3%	135.0%	7.5%

**City of Louisville, Colorado
Total Sales Tax Revenue
2017 -2021**

Month Of Sale	2017 Actual	2018 Actual	2019 Actual	2020 Actual	2021 Budget	2021 Actual	Mnthly % Of 2020	Y-T-D % Of 2020	Mnthly % Of Budget	Y-T-D % Of Budget
Jan	1,054,675	1,150,144	1,071,177	1,148,141	1,172,411	1,099,111	95.7%	95.7%	93.7%	93.7%
Feb	866,877	999,636	987,642	1,051,314	1,055,874	1,053,587	100.2%	97.9%	99.8%	96.6%
Mar	1,189,196	1,259,719	1,362,876	1,456,090	1,337,096	1,474,366	101.3%	99.2%	110.3%	101.7%
Apr	1,045,769	1,132,162	1,181,395	1,070,452	1,227,390	1,450,260	135.5%	107.4%	118.2%	105.9%
May	1,192,302	1,287,256	1,225,638	1,120,186	1,303,902	1,468,453	131.1%	112.0%	112.6%	107.4%
Jun	1,859,310	1,467,403	1,583,559	1,631,190	1,532,415	1,839,117	112.7%	112.1%	120.0%	109.9%
Jul	1,149,068	1,252,821	1,396,010	1,235,686	1,317,182		0.0%	96.2%	0.0%	93.7%
Aug	1,134,443	1,202,431	2,287,534	1,179,005	1,356,636		0.0%	84.8%	0.0%	81.4%
Sep	1,256,653	1,432,059	1,520,636	1,515,651	1,422,805		0.0%	73.5%	0.0%	71.5%
Oct	1,160,202	1,187,678	1,484,215	1,278,302	1,279,129		0.0%	66.1%	0.0%	64.5%
Nov	1,124,996	1,132,530	1,209,275	1,143,840	1,239,939		0.0%	60.6%	0.0%	58.9%
Dec	1,571,740	1,896,863	1,882,142	1,922,746	1,762,712		0.0%	53.2%	0.0%	52.4%
Totals	14,605,231	15,400,702	17,192,097	15,752,603	16,007,490	8,384,893				
% Of Change	13.4%	5.4%	11.6%	-8.4%	1.6%					

**City of Louisville, Colorado
Lodging Tax Revenue
2017 -2021**

Month Of Sale	2017 Actual	2018 Actual	2019 Actual	2020 Actual	2021 Budget	2021 Actual	Mnthly % Of 2020	Y-T-D % Of 2020	Mnthly % Of Budget	Y-T-D % Of Budget
Jan	27,069	29,376	21,423	20,259	13,275	8,893	43.9%	43.9%	67.0%	67.0%
Feb	24,240	26,701	21,707	18,916	12,979	9,311	49.2%	46.5%	71.7%	69.3%
Mar	33,056	29,394	27,356	17,511	14,924	12,589	71.9%	54.3%	84.4%	74.8%
Apr	34,743	32,459	30,600	4,291	15,350	13,198	307.6%	72.1%	86.0%	77.8%
May	49,217	44,481	44,797	7,772	22,266	17,757	228.5%	89.8%	79.7%	78.4%
Jun	61,489	57,035	53,263	13,238	24,942	26,986	203.8%	108.2%	108.2%	85.5%
Jul	61,409	58,802	62,859	20,902	27,258		0.0%	86.2%	0.0%	67.7%
Aug	67,270	58,980	57,724	24,833	27,190		0.0%	69.5%	0.0%	56.1%
Sep	51,452	45,157	46,348	18,154	21,681		0.0%	60.8%	0.0%	49.3%
Oct	49,334	39,845	42,935	17,622	21,483		0.0%	54.3%	0.0%	44.1%
Nov	26,870	31,504	27,259	10,177	14,495		0.0%	51.1%	0.0%	41.1%
Dec	30,714	18,792	18,444	8,882	11,516		0.0%	48.6%	0.0%	39.0%
Totals	516,863	472,526	454,714	182,557	227,360	88,734				
% Of Change	3.3%	-8.6%	-3.8%	-59.9%	24.5%					

**City of Louisville, Colorado
Auto Use Tax Revenue
2017 -2021**

Month Of Sale	2017 Actual	2018 Actual	2019 Actual	2020 Actual	2021 Budget	2021 Actual	Mnthly % Of 2020	Y-T-D % Of 2020	Mnthly % Of Budget	Y-T-D % Of Budget
Jan	144,997	114,134	201,074	143,490	126,025	165,964	115.7%	115.7%	131.7%	131.7%
Feb	110,561	135,811	118,258	138,820	114,592	141,326	101.8%	108.8%	123.3%	127.7%
Mar	123,024	151,611	142,231	68,233	121,356	118,578	173.8%	121.5%	97.7%	117.7%
Apr	92,463	134,771	123,778	61,493	107,687	156,795	255.0%	141.4%	145.6%	124.1%
May	137,918	124,497	162,333	52,846	109,120	145,625	275.6%	156.7%	133.5%	125.8%
Jun	96,187	100,297	109,552	152,603	114,062	182,192	119.4%	147.5%	159.7%	131.4%
Jul	123,752	189,545	160,122	160,605	128,739		0.0%	117.0%	0.0%	110.8%
Aug	145,656	286,799	145,808	155,256	144,714		0.0%	97.6%	0.0%	94.2%
Sep	140,721	233,665	143,031	145,388	141,991		0.0%	84.4%	0.0%	82.2%
Oct	122,230	240,914	178,136	192,352	149,008		0.0%	71.6%	0.0%	72.4%
Nov	132,970	173,601	126,120	100,847	115,660		0.0%	66.4%	0.0%	66.3%
Dec	118,218	146,093	125,652	142,948	124,434		0.0%	60.1%	0.0%	60.8%
Totals	1,488,699	2,031,737	1,736,096	1,514,880	1,497,390	910,481				
% Of Change	9.7%	36.5%	-14.6%	-12.7%	-1.2%					

**City of Louisville, Colorado
Building Use Tax Revenue
2017 -2021**

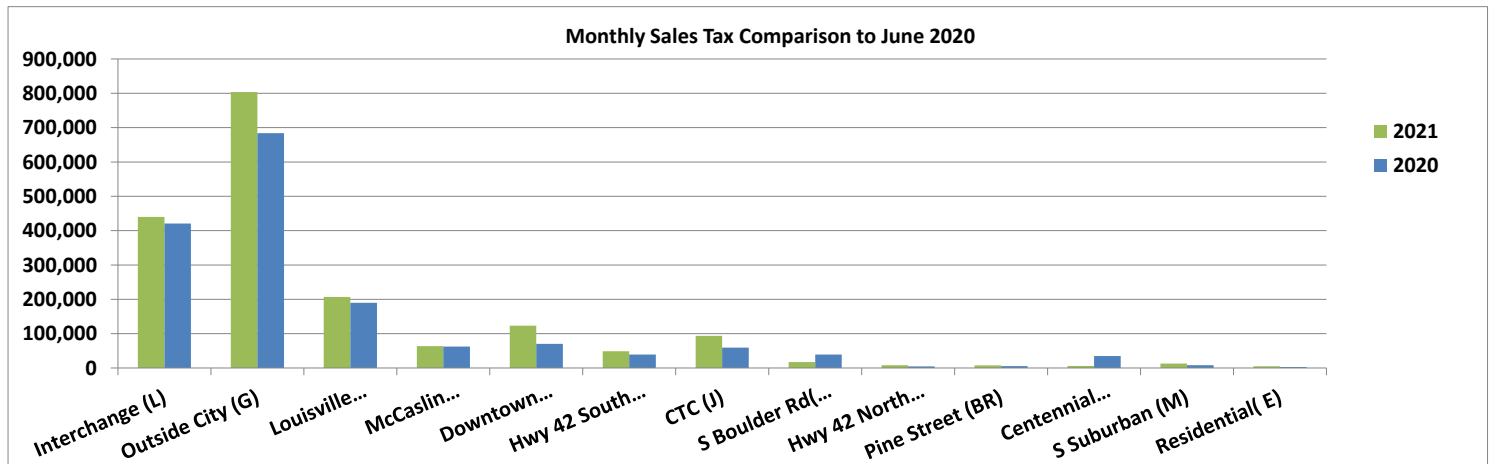
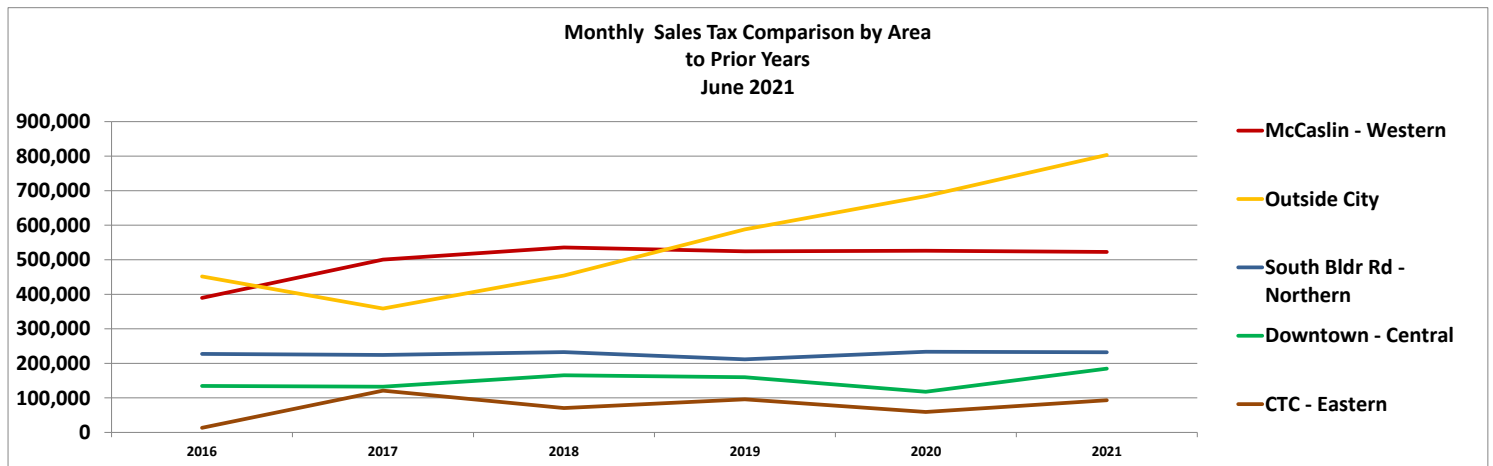
Month Of Sale	2017 Actual	2018 Actual	2019 Actual	2020 Actual	2021 Budget	2021 Actual	Mnthly % Of 2020	Y-T-D % Of 2020	Mnthly % Of Budget	Y-T-D % Of Budget
Jan	275,878	293,454	86,502	167,476	161,829	76,766	45.8%	45.8%	47.4%	47.4%
Feb	103,187	264,342	265,760	213,379	154,401	175,248	82.1%	66.2%	113.5%	79.7%
Mar	300,687	80,344	65,076	101,197	158,197	497,955	492.1%	155.6%	314.8%	158.1%
Apr	95,596	131,263	203,698	369,619	157,021	880,417	238.2%	191.4%	560.7%	258.2%
May	76,348	86,100	281,555	182,958	193,898	69,429	37.9%	164.3%	35.8%	206.0%
Jun	151,145	67,534	324,102	62,081	185,525	39,899	64.3%	158.6%	21.5%	172.1%
Jul	94,455	202,707	208,918	53,104	177,494		0.0%	151.3%	0.0%	146.4%
Aug	126,830	356,991	88,430	53,404	164,582		0.0%	144.6%	0.0%	128.6%
Sep	125,682	295,455	143,151	136,333	134,968		0.0%	129.9%	0.0%	116.9%
Oct	164,724	294,551	142,592	36,568	174,346		0.0%	126.4%	0.0%	104.7%
Nov	37,893	128,352	213,900	218,216	128,151		0.0%	109.1%	0.0%	97.2%
Dec	271,190	71,376	64,581	109,363	106,448		0.0%	102.1%	0.0%	91.7%
Totals	1,823,614	2,272,470	2,088,265	1,703,698	1,896,860	1,739,715				
% Of Change	-8.9%	24.6%	-8.1%	-18.4%	11.3%					

**City of Louisville, Colorado
Consumer Use Tax Revenue
2017 -2021**

Month Of Sale	2017 Actual	2018 Actual	2019 Actual	2020 Actual	2021 Budget	2021 Actual	Mnthly % Of 2020	Y-T-D % Of 2020	Mnthly % Of Budget	Y-T-D % Of Budget
Jan	140,390	132,262	142,282	144,086	122,599	157,567	109.4%	109.4%	128.5%	128.5%
Feb	97,871	106,800	159,797	181,982	108,922	127,128	69.9%	87.3%	116.7%	123.0%
Mar	153,044	173,536	189,651	153,037	142,018	187,452	122.5%	98.5%	132.0%	126.4%
Apr	204,559	127,868	290,688	103,828	140,066	93,203	89.8%	97.0%	66.5%	110.1%
May	96,617	100,007	165,145	99,949	110,414	151,626	151.7%	105.0%	137.3%	114.9%
Jun	252,267	166,583	185,766	221,745	168,615	209,195	94.3%	102.4%	124.1%	116.8%
Jul	93,569	87,178	103,361	79,979	85,770		0.0%	94.1%	0.0%	105.4%
Aug	82,678	257,159	122,267	102,534	132,105		0.0%	85.2%	0.0%	91.7%
Sep	184,530	250,108	150,826	132,549	147,217		0.0%	75.9%	0.0%	80.0%
Oct	78,777	111,410	105,704	125,635	134,634		0.0%	68.8%	0.0%	71.7%
Nov	114,528	102,920	106,814	106,227	137,809		0.0%	63.8%	0.0%	64.8%
Dec	169,722	268,009	217,819	255,350	279,791		0.0%	54.3%	0.0%	54.2%
Totals	1,668,551	1,883,839	1,940,122	1,706,899	1,709,960	926,170				
% Of Change	-9.7%	12.9%	3.0%	-12.0%	0.2%					

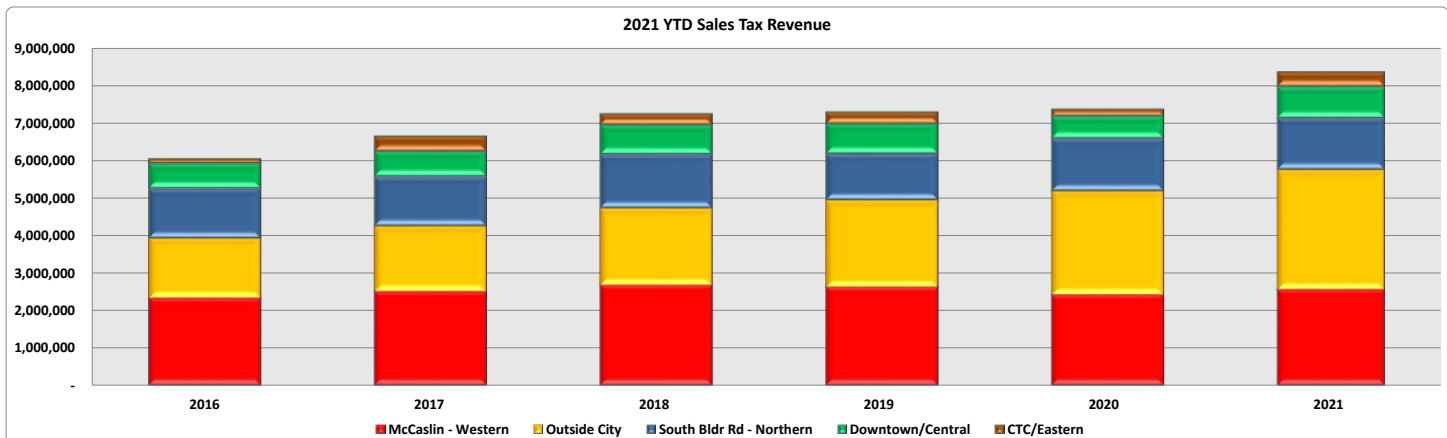
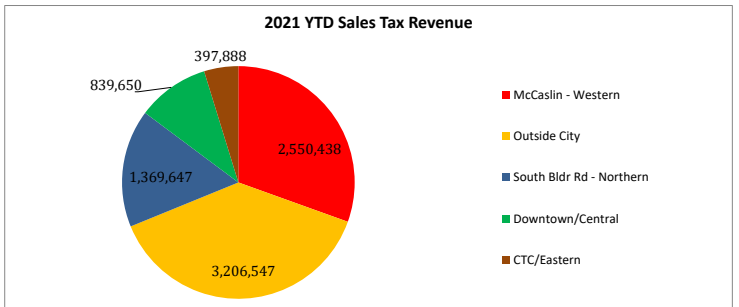
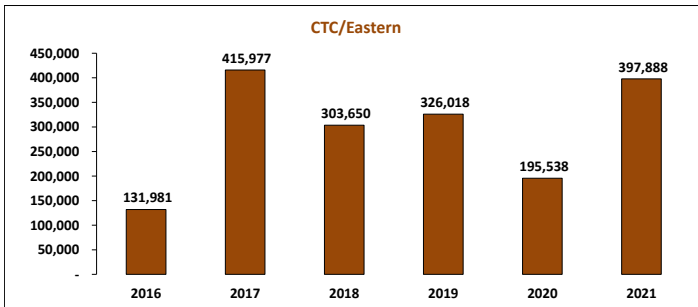
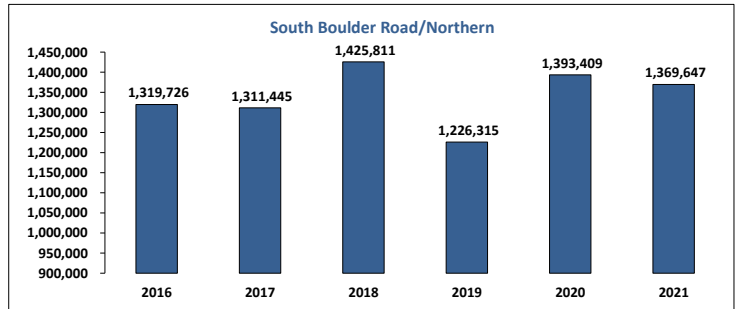
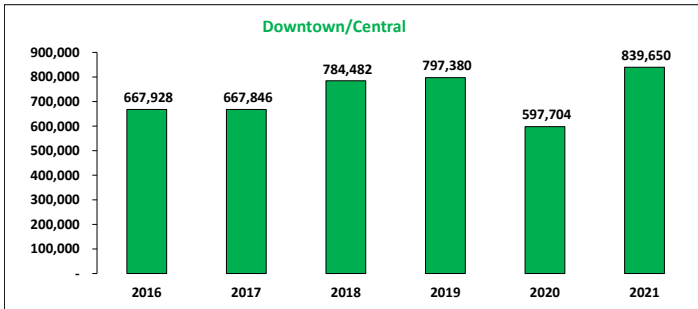
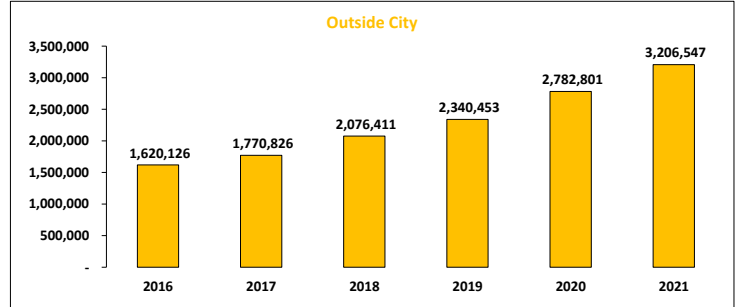
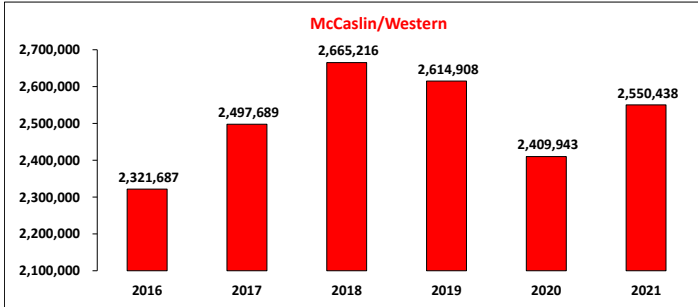
Monthly Sales Tax Revenue Comparisons by Area (June 2021)

AREA NAME	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Actual	2021 Actual	% Of Total	% Change
Interchange (L)	389,184	421,941	445,930	435,171	420,734	440,163	24.0%	4.6%
Outside City (G)	451,624	358,664	454,117	587,899	684,056	803,353	43.7%	17.4%
Louisville Plaza (H/HR)	174,706	174,677	184,733	181,367	189,998	206,797	11.3%	8.8%
McCaslin North(K)	(13,073)	65,664	73,941	70,979	62,521	63,784	3.5%	2.0%
Downtown (AR)	96,719	95,267	117,922	116,930	70,168	123,456	6.7%	75.9%
Hwy 42 South (I)	29,163	27,542	31,778	30,212	39,144	48,739	2.7%	24.5%
CTC (J)	13,384	120,991	70,749	95,671	59,268	93,369	5.1%	57.5%
S Boulder Rd(C/CR)	45,050	41,667	39,015	23,235	39,116	17,469	1.0%	-55.3%
Hwy 42 North (F/FR)	7,810	7,774	9,011	7,016	4,462	7,891	0.4%	76.9%
Pine Street (BR)	6,406	7,185	11,924	9,884	5,597	7,540	0.4%	34.7%
Centennial Valley (D)	3,041	2,693	3,585	6,003	34,654	6,062	0.3%	-82.5%
S Suburban (M)	10,382	9,922	12,117	12,084	8,139	12,827	0.7%	57.6%
Residential(E)	2,458	2,420	4,071	2,658	2,812	5,004	0.3%	77.9%
Total Revenue	1,216,853	1,336,406	1,458,894	1,579,107	1,620,670	1,836,453		
% Of Change	9.0%	9.8%	9.2%	8.2%	2.6%	13.3%		



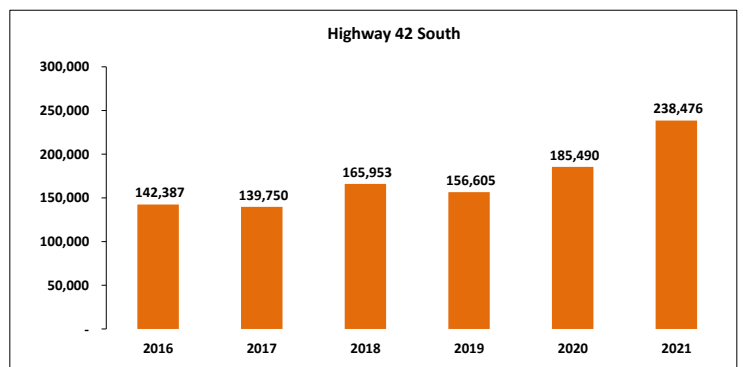
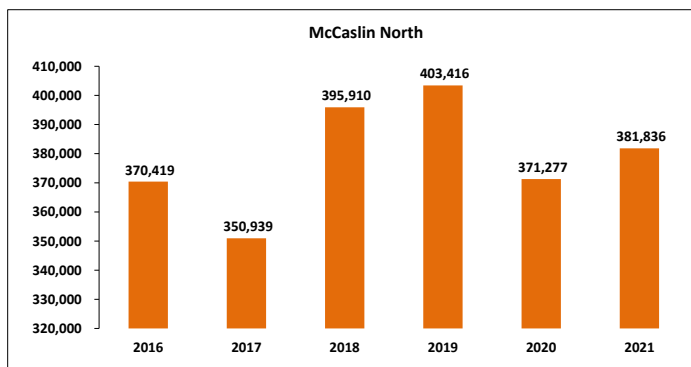
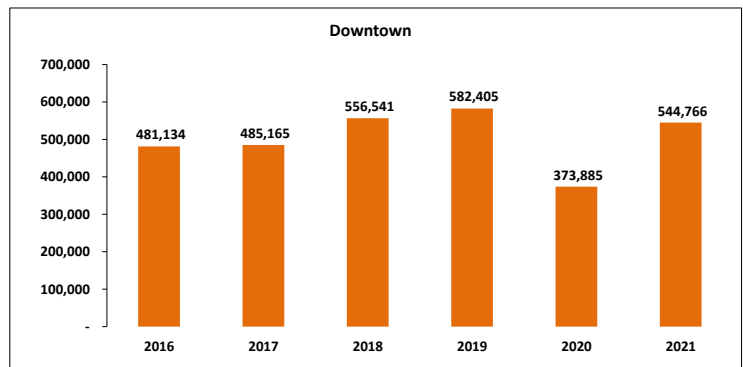
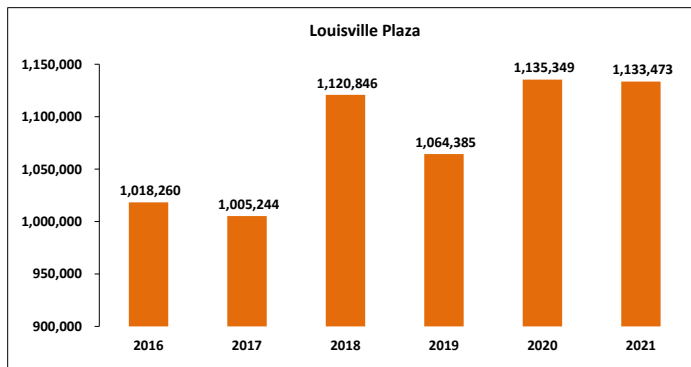
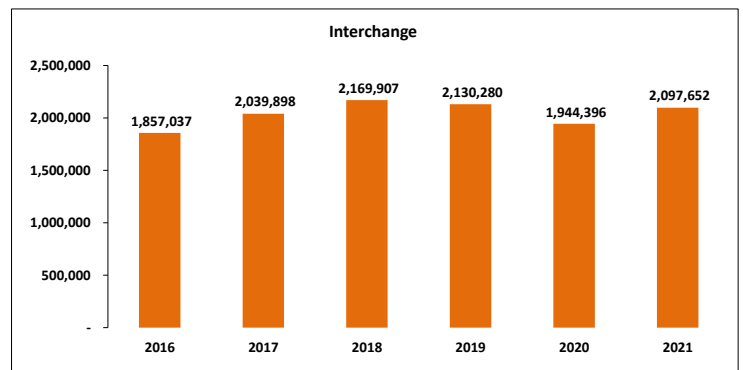
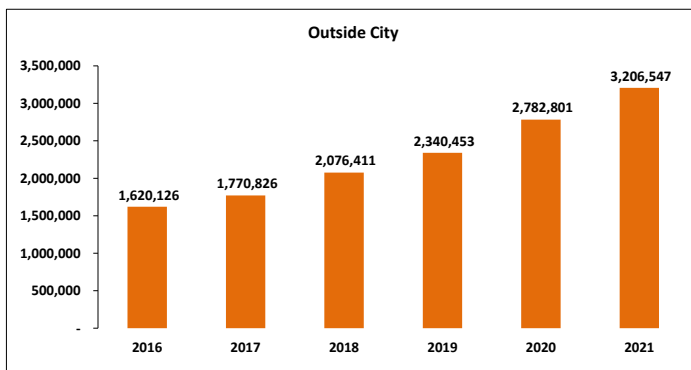
CITY OF LOUISVILLE
Sales Tax Revenue History by Area (Jan. - Jun. 2021)

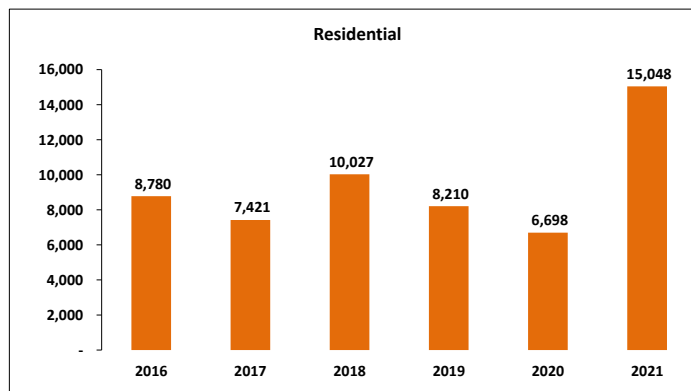
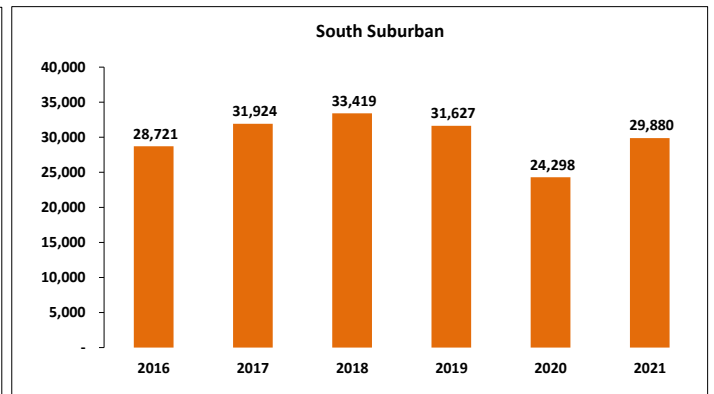
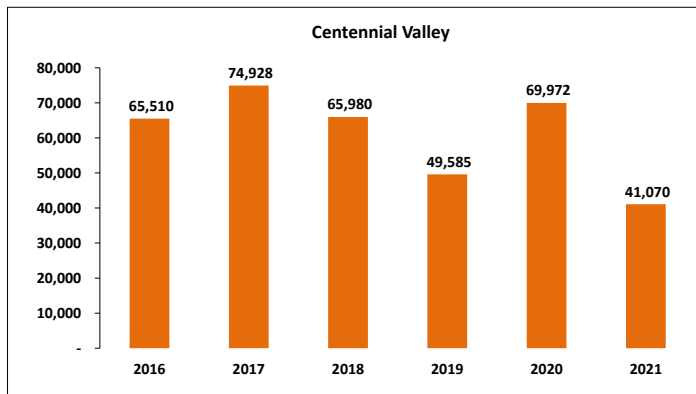
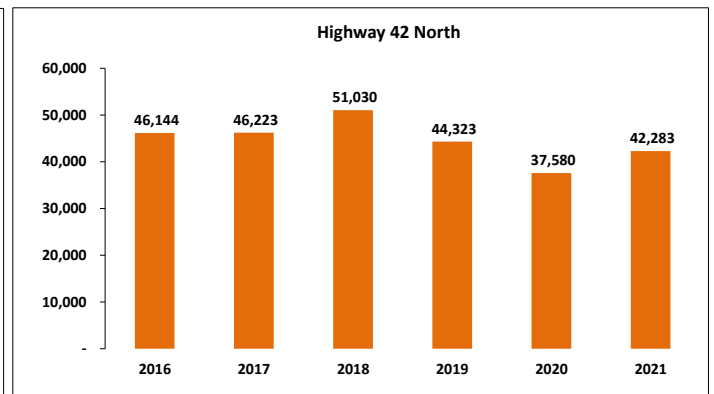
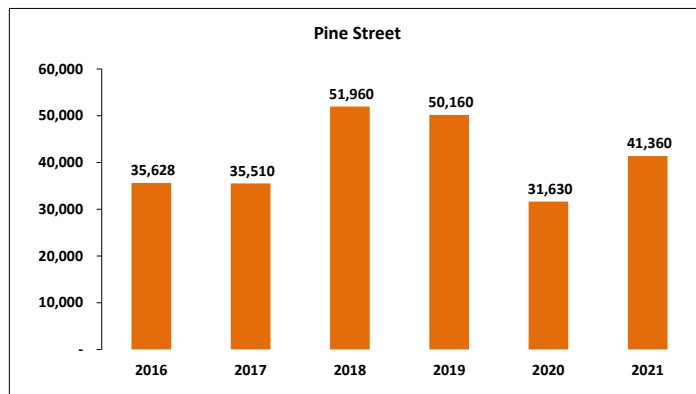
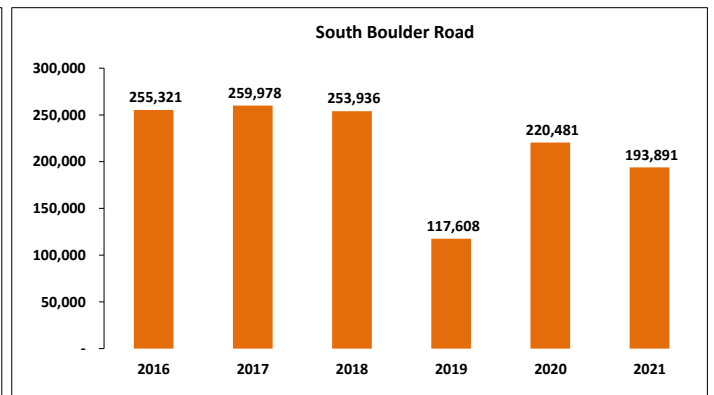
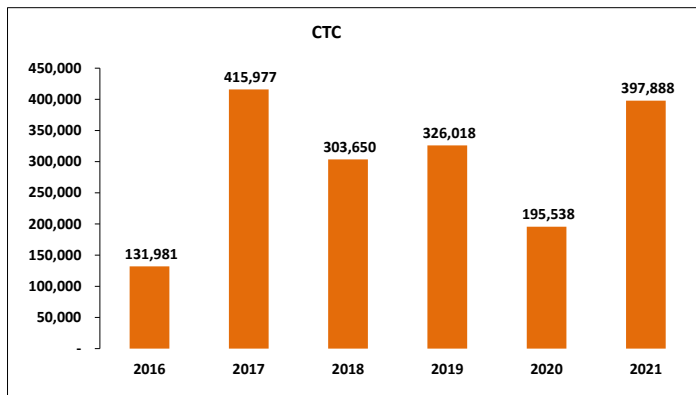
	2016	% Var	2017	% Var	2018	% Var	2019	% Var	2020	% Var	2021	% Var	% of Total
McCaslin - Western	2,321,687	7.16%	2,497,689	7.58%	2,665,216	6.71%	2,614,908	-1.89%	2,409,943	-7.84%	2,550,438	5.83%	30.5%
Outside City	1,620,126	6.21%	1,770,826	9.30%	2,076,411	17.26%	2,340,453	12.72%	2,782,801	18.90%	3,206,547	15.23%	38.3%
South Bldr Rd - Northern	1,319,726	30.59%	1,311,445	-0.63%	1,425,811	8.72%	1,226,315	-13.99%	1,393,409	13.63%	1,369,647	-1.71%	16.4%
Downtown/Central	667,928	12.26%	667,846	-0.01%	784,482	17.46%	797,380	1.64%	597,704	-25.04%	839,650	40.48%	10.0%
CTC/Eastern	131,981	17.77%	415,977	215.18%	303,650	-27.00%	326,018	7.37%	195,538	-40.02%	397,888	103.48%	4.8%
	6,061,448	7.8%	6,663,784	9.9%	7,255,570	8.9%	7,305,074	0.7%	7,379,396	1.0%	8,364,170	13.3%	



CITY OF LOUISVILLE
Revenue History by Area (Jan. - Jun. 2021)

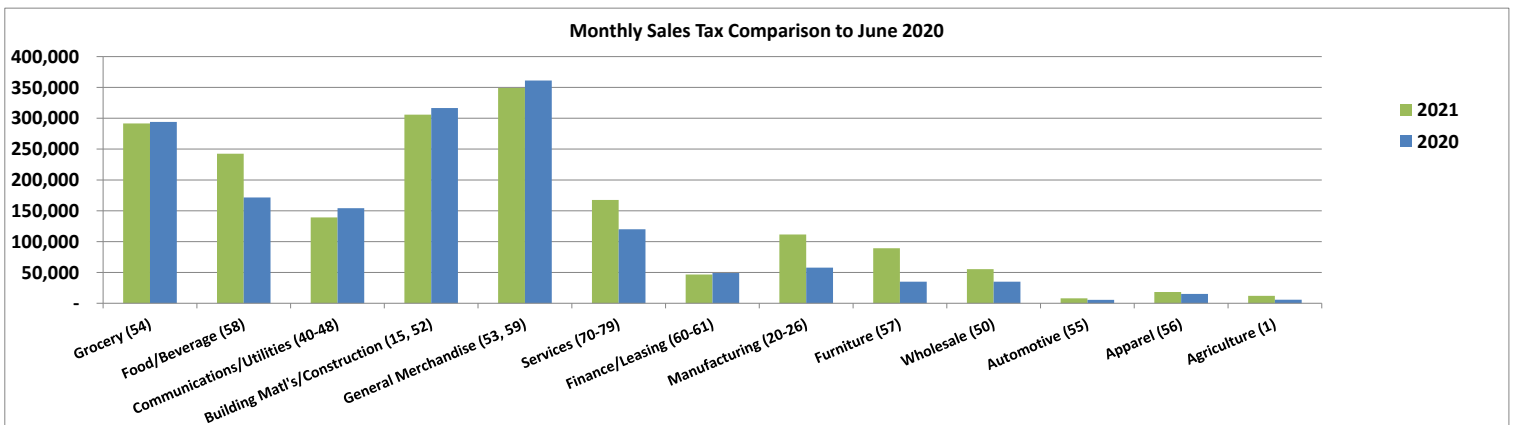
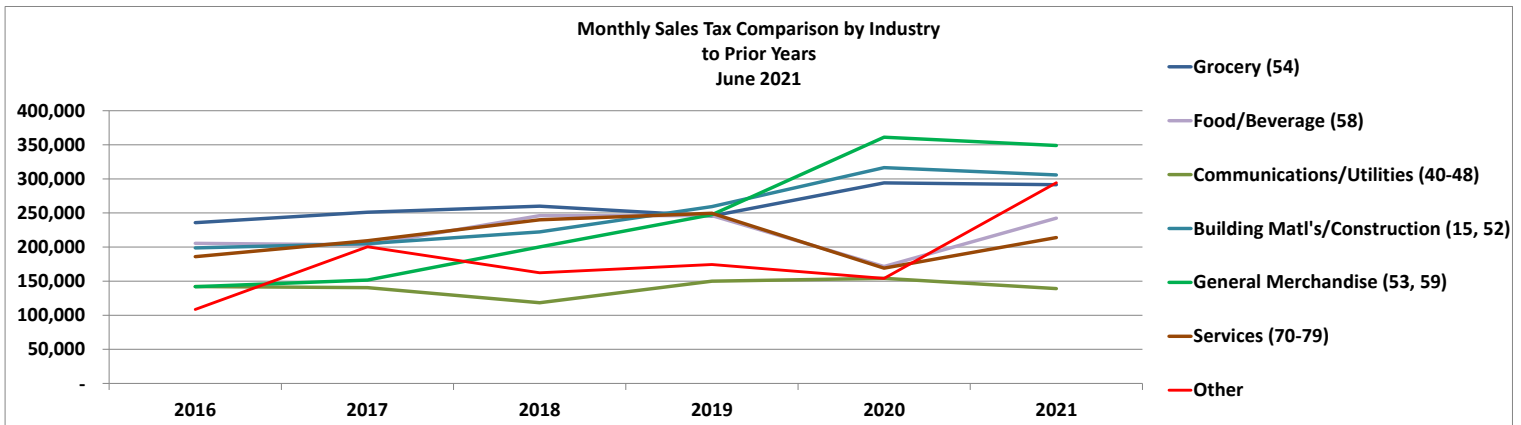
	2016	% Var	2017	% Var	2018	% Var	2019	% Var	2020	% Var	2021	% Var	% of Total
Outside City	1,620,126	10.2%	1,770,826	9.3%	2,076,411	17.3%	2,340,453	12.7%	2,782,801	18.9%	3,206,547	15.2%	38.34%
Interchange	1,857,037	8.5%	2,039,898	9.8%	2,169,907	6.4%	2,130,280	-1.8%	1,944,396	-8.7%	2,097,652	7.9%	25.08%
Louisville Plaza	1,018,260	5.7%	1,005,244	-1.3%	1,120,846	11.5%	1,064,385	-5.0%	1,135,349	6.7%	1,133,473	-0.2%	13.55%
Downtown	481,134	7.5%	485,165	0.8%	556,541	14.7%	582,405	4.6%	373,885	-35.8%	544,766	45.7%	6.51%
McCaslin North	370,419	1.6%	350,939	-5.3%	395,910	12.8%	403,416	1.9%	371,277	-8.0%	381,836	2.8%	4.57%
Hwy 42 South	142,387	6.3%	139,750	-1.9%	165,953	18.7%	156,605	-5.6%	185,490	18.4%	238,476	28.6%	2.85%
CTC	131,981	14.9%	415,977	215.2%	303,650	-27.0%	326,018	7.4%	195,538	-40.0%	397,888	103.5%	4.76%
South Boulder Rd	255,321	5.4%	259,978	1.8%	253,936	-2.3%	117,608	-53.7%	220,481	87.5%	193,891	-12.1%	2.32%
Pine Street	35,628	-0.9%	35,510	-0.3%	51,960	46.3%	50,160	-3.5%	31,630	-36.9%	41,360	30.8%	0.49%
Hwy 42 North	46,144	15.9%	46,223	0.2%	51,030	10.4%	44,323	-13.1%	37,580	-15.2%	42,283	12.5%	0.51%
Centennial Valley	65,510	-15.5%	74,928	14.4%	65,980	-11.9%	49,585	-24.8%	69,972	41.1%	41,070	-41.3%	0.49%
South Suburban	28,721	127.7%	31,924	11.2%	33,419	4.7%	31,627	-5.4%	24,298	-23.2%	29,880	23.0%	0.36%
Residential	8,780	8.7%	7,421	-15.5%	10,027	35.1%	8,210	-18.1%	6,698	-18.4%	15,048	124.7%	0.18%
	6,061,448	7.8%	6,663,784	9.9%	7,255,570	8.9%	7,305,074	0.7%	7,379,396	1.0%	8,364,170	13.3%	





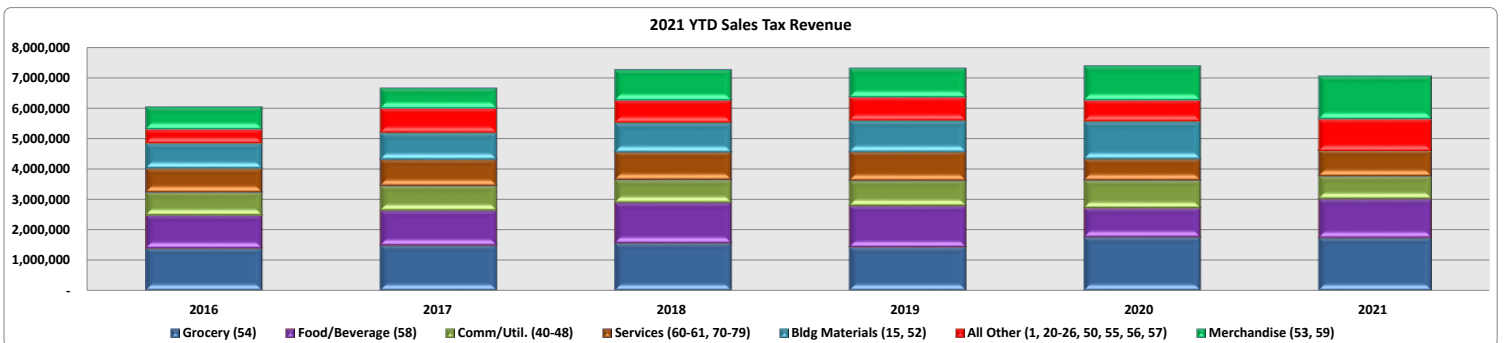
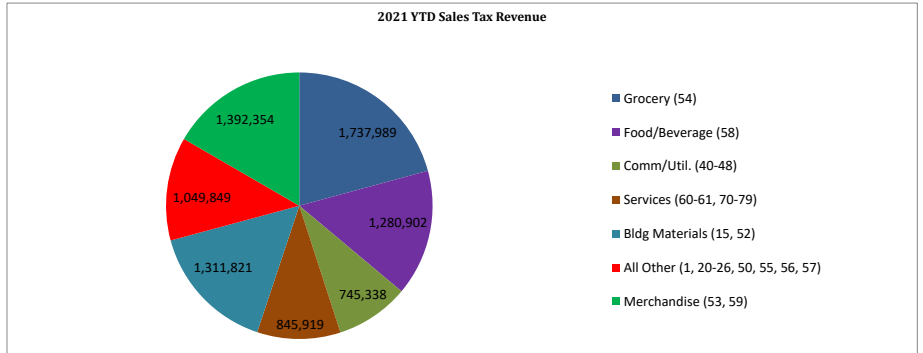
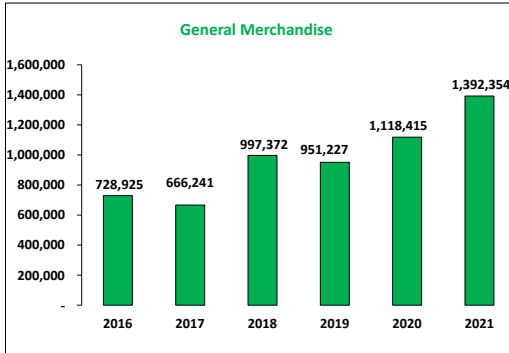
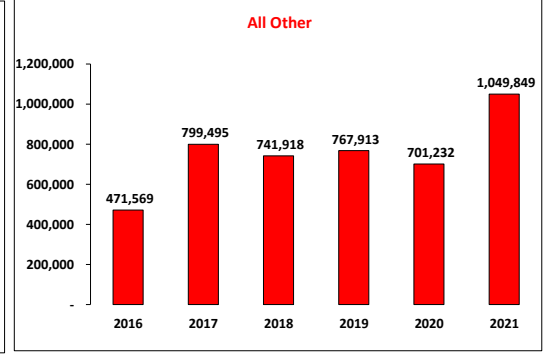
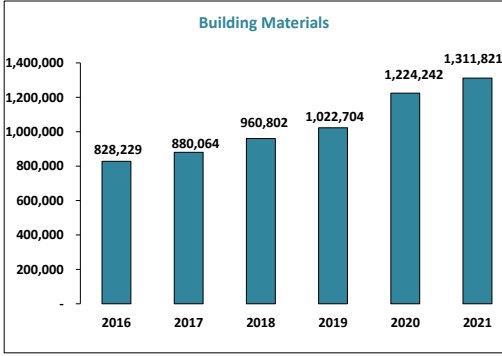
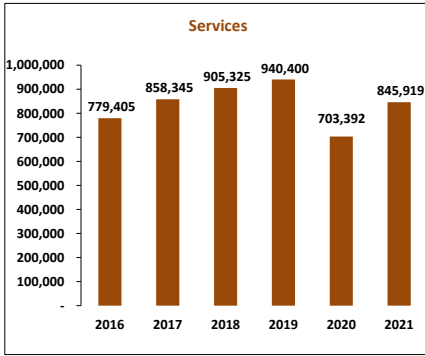
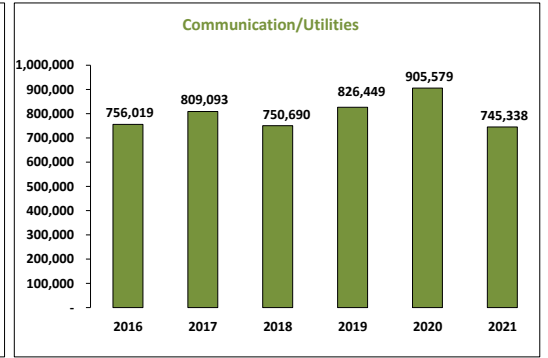
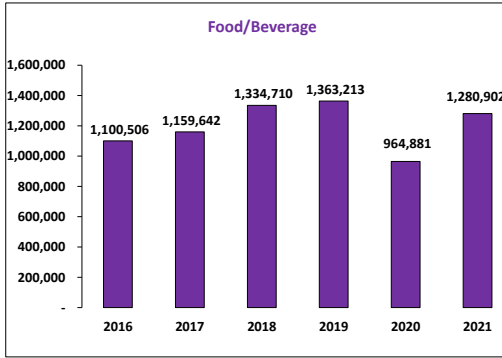
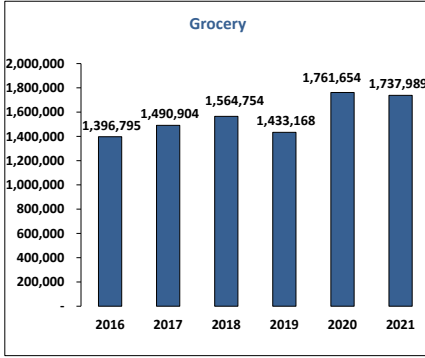
Monthly Sales Tax Revenue Comparisons by Industry (June 2021)

AREA NAME	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Actual	2021 Actual	% Of Total	% Change
Grocery (54)	235,799	251,069	259,975	245,637	294,151	291,566	15.9%	-0.9%
Food/Beverage (58)	205,460	203,201	246,143	246,158	171,473	242,470	13.2%	41.4%
Communications/Utilities (40-48)	142,168	140,573	118,342	150,064	154,170	139,087	7.6%	-9.8%
Building Matl's/Construction (15, 52)	198,761	205,091	222,170	259,370	316,523	305,910	16.7%	-3.4%
General Merchandise (53, 59)	141,881	151,513	200,226	247,439	361,160	349,089	19.0%	-3.3%
Services (70-79)	145,591	144,149	184,540	200,536	120,062	167,451	9.1%	39.5%
Finance/Leasing (60-61)	38,691	40,272	65,210	55,411	49,051	46,527	2.5%	-5.1%
Manufacturing (20-26)	12,436	121,663	75,995	87,675	57,731	111,525	6.1%	93.2%
Furniture (57)	34,716	31,854	31,571	32,941	34,956	89,317	4.9%	155.5%
Wholesale (50)	29,050	26,694	31,492	32,068	34,990	55,387	3.0%	58.3%
Automotive (55)	18,816	5,949	6,488	5,034	5,516	7,994	0.4%	44.9%
Apparel (56)	8,659	9,806	10,247	10,924	15,149	18,167	1.0%	19.9%
Agriculture (1)	4,825	4,573	6,495	5,850	5,738	11,964	0.7%	108.5%
Totals	1,216,853	1,336,406	1,458,894	1,579,107	1,620,670	1,836,453		
% Of Change	9.0%	9.8%	9.2%	8.2%	2.6%	13.3%		



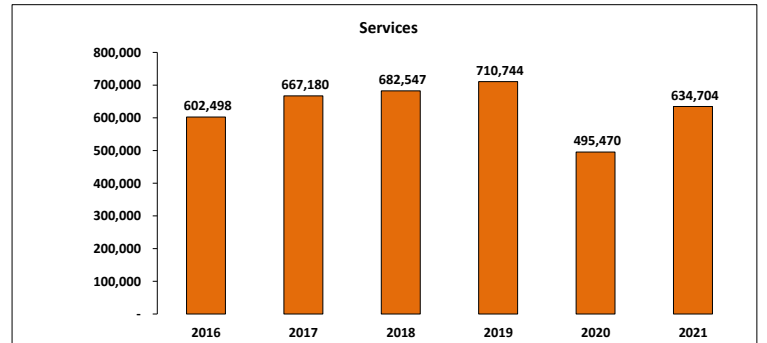
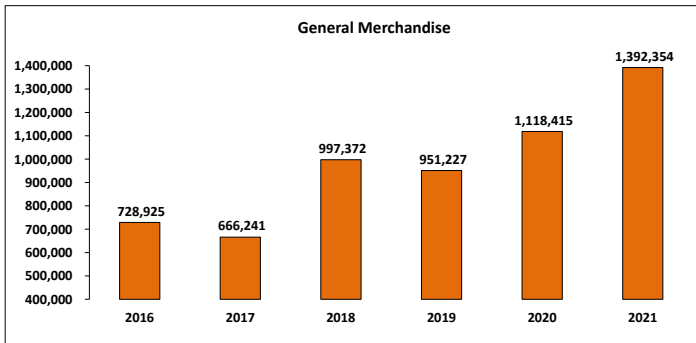
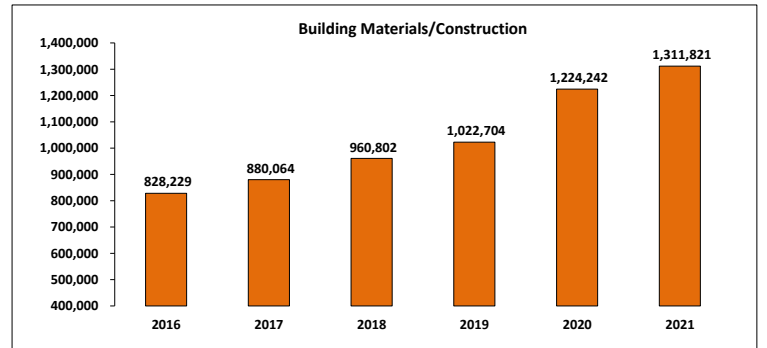
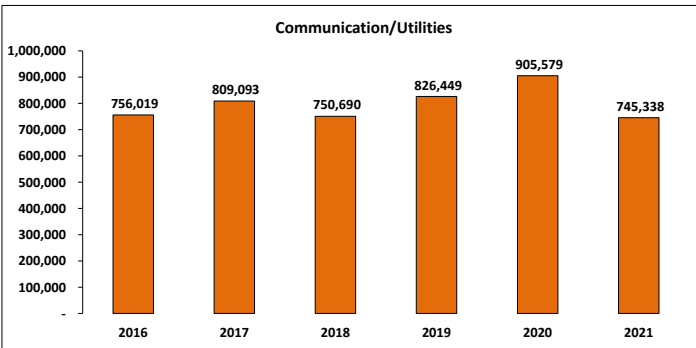
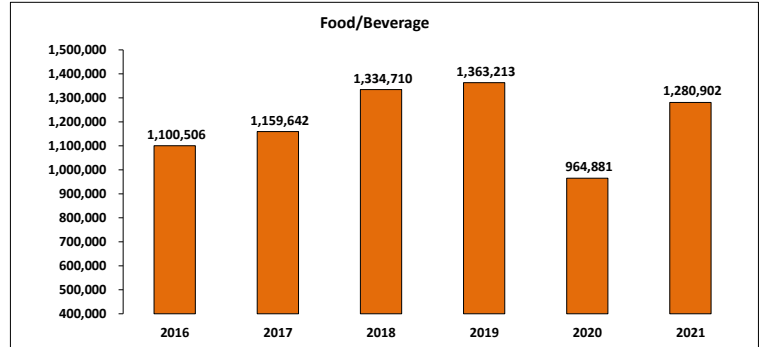
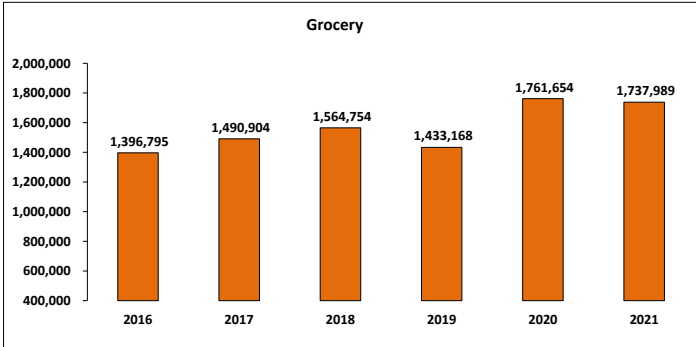
CITY OF LOUISVILLE
Revenue History by Industry (Jan. - Jun. 2021)

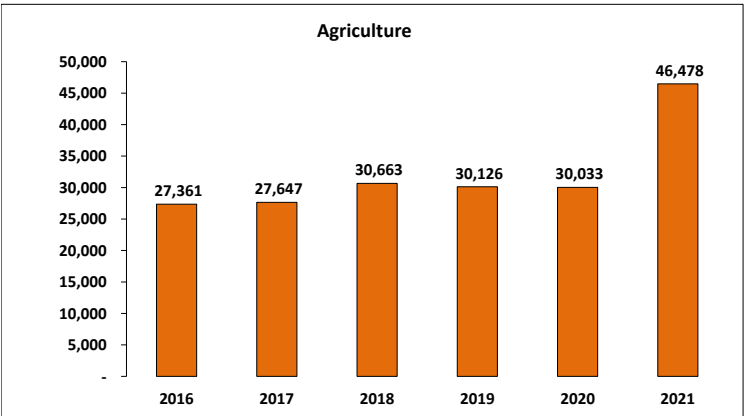
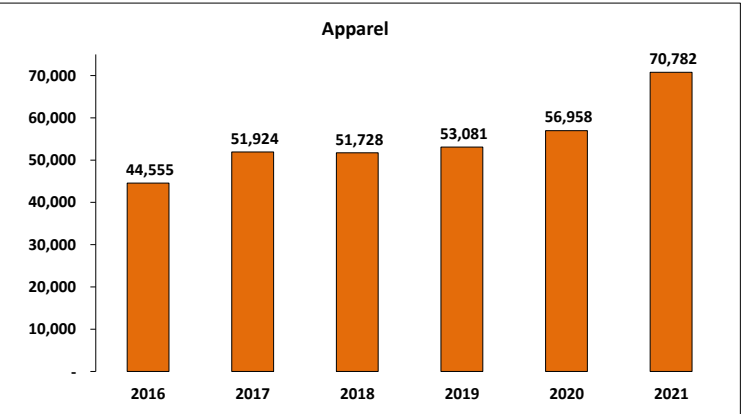
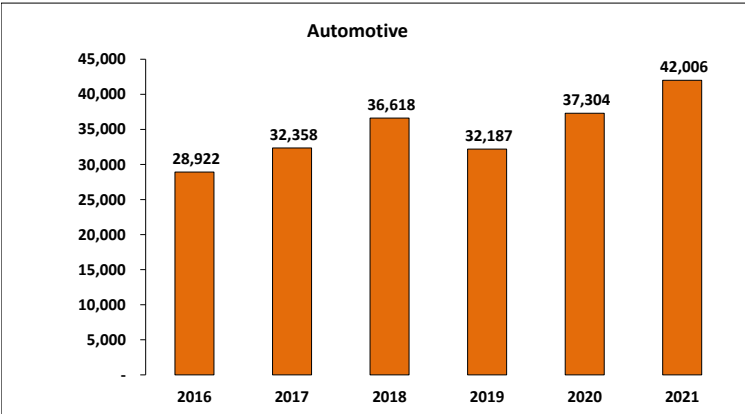
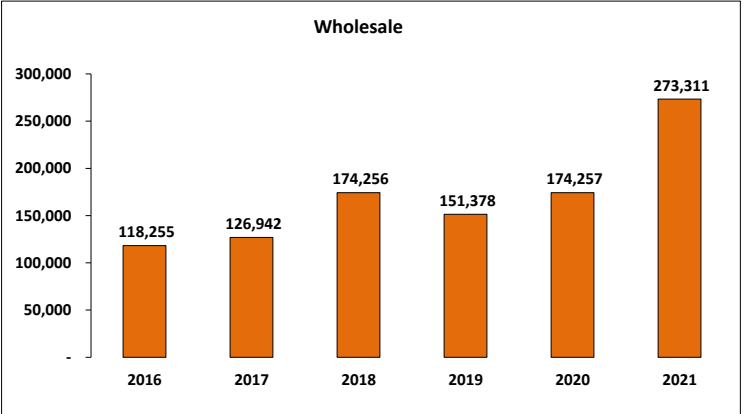
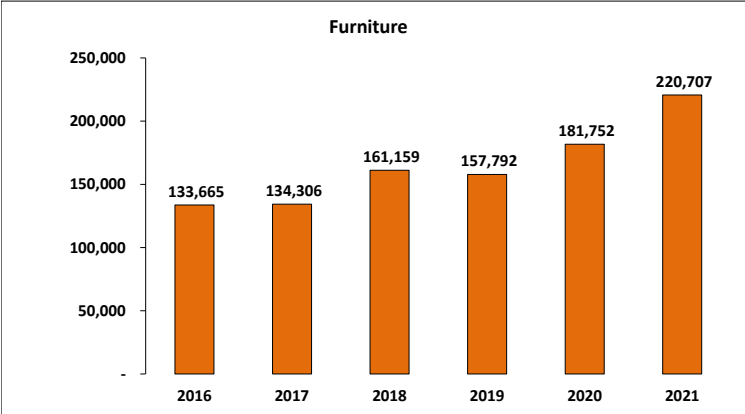
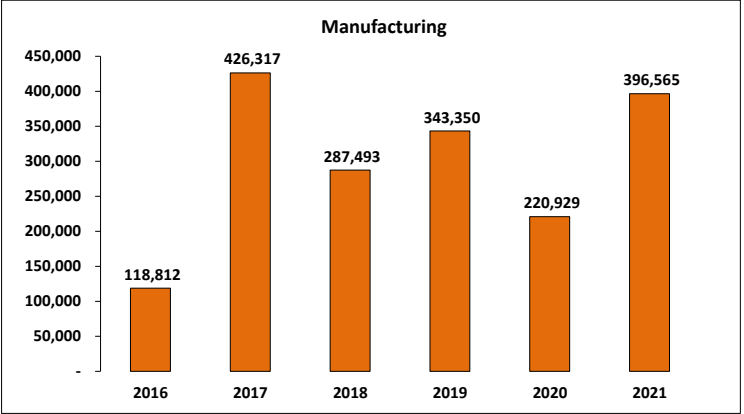
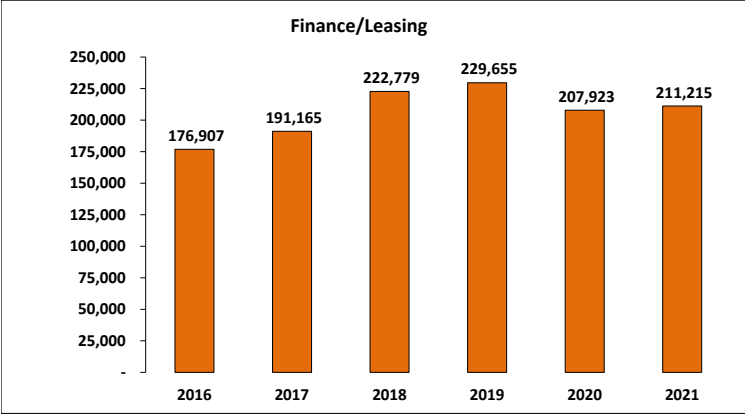
	2016	% Var	2017	% Var	2018	% Var	2019	% Var	2020	% Var	2021	% Var	% of Total
Grocery (54)	1,396,795	13.2%	1,490,904	6.7%	1,564,754	5.0%	1,433,168	-8.4%	1,761,654	22.9%	1,737,989	-1.3%	20.8%
Food/Beverage (58)	1,100,506	9.7%	1,159,642	5.4%	1,334,710	15.1%	1,363,213	2.1%	964,881	-29.2%	1,280,902	32.8%	15.3%
Comm/Util. (40-48)	756,019	8.7%	809,093	7.0%	750,690	-7.2%	826,449	10.1%	905,579	9.6%	745,338	-17.7%	8.9%
Services (60-61, 70-79)	779,405	11.7%	858,345	10.1%	905,325	5.5%	940,400	3.9%	703,392	-25.2%	845,919	20.3%	10.1%
Bldg Materials (15, 52)	828,229	13.5%	880,064	6.3%	960,802	9.2%	1,022,704	6.4%	1,224,242	19.7%	1,311,821	7.2%	15.7%
All Other (1, 20-26, 50, 55, 56, 57)	471,569	5.9%	799,495	69.5%	741,918	-7.2%	767,913	3.5%	701,232	-8.7%	1,049,849	49.7%	12.6%
Merchandise (53, 59)	728,925	-10.9%	666,241	-8.6%	997,372	49.7%	951,227	-4.6%	1,118,415	17.6%	1,392,354	24.5%	16.6%
	6,061,448	7.8%	6,663,784	9.9%	7,255,570	8.9%	7,305,074	0.7%	7,379,396	1.0%	8,364,170	13.3%	



CITY OF LOUISVILLE
Revenue History by Industry (Jan. - Jun. 2021)

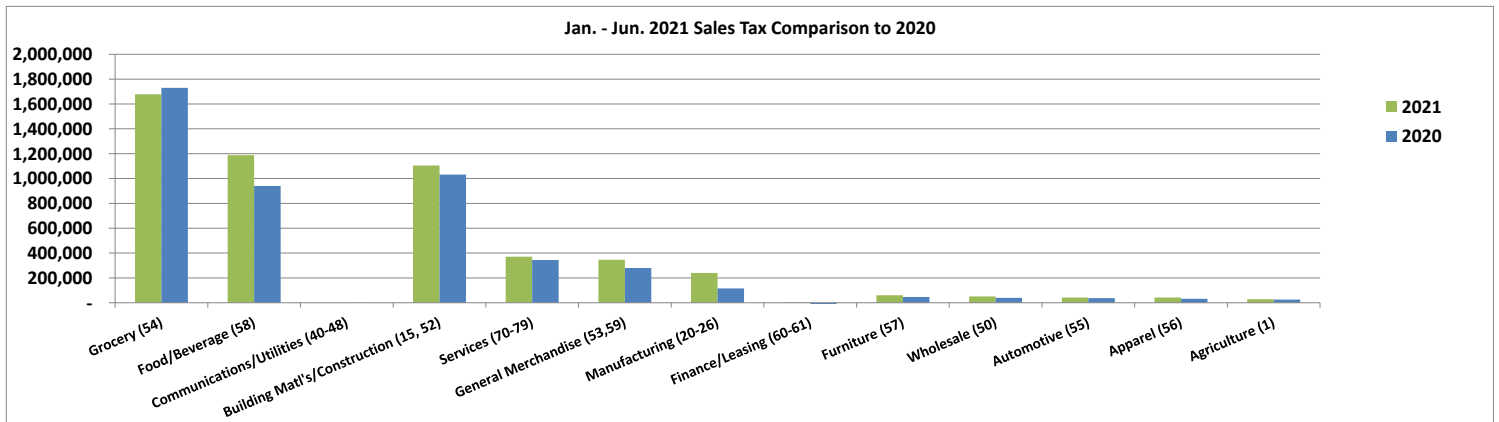
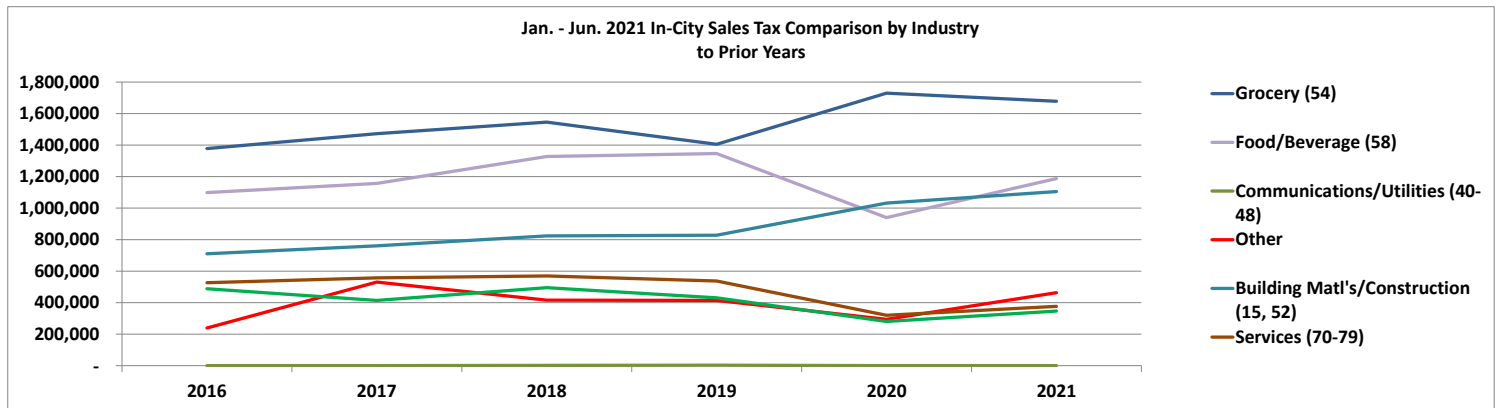
	2016	% Var	2017	% Var	2018	% Var	2019	% Var	2020	% Var	2021	% Var	% of Total
Grocery (54)	1,396,795	13.2%	1,490,904	6.7%	1,564,754	5.0%	1,433,168	-8.4%	1,761,654	22.9%	1,737,989	-1.3%	20.8%
Food/Beverage (58)	1,100,506	9.7%	1,159,642	5.4%	1,334,710	15.1%	1,363,213	2.1%	964,881	-29.2%	1,280,902	32.8%	15.3%
Comm/Util. (40-48)	756,019	8.7%	809,093	7.0%	750,690	-7.2%	826,449	10.1%	905,579	9.6%	745,338	-17.7%	8.9%
Bldg Mat'l's. (15, 52)	828,229	13.5%	880,064	6.3%	960,802	9.2%	1,022,704	6.4%	1,224,242	19.7%	1,311,821	7.2%	15.7%
Merchandise (53, 59)	728,925	-10.9%	666,241	-8.6%	997,372	49.7%	951,227	-4.6%	1,118,415	17.6%	1,392,354	24.5%	16.6%
Services (70-79)	602,498	10.9%	667,180	10.7%	682,547	2.3%	710,744	4.1%	495,470	-30.3%	634,704	28.1%	7.6%
Fin./Lease (60-61)	176,907	14.4%	191,165	8.1%	222,779	16.5%	229,655	3.1%	207,923	-9.5%	211,215	1.6%	2.5%
Manufacturing (20-26)	118,812	9.3%	426,317	258.8%	287,493	-32.6%	343,350	19.4%	220,929	-35.7%	396,565	79.5%	4.7%
Furniture (57)	133,665	5.2%	134,306	0.5%	161,159	20.0%	157,792	-2.1%	181,752	15.2%	220,707	21.4%	2.6%
Wholesale (50)	118,255	2.1%	126,942	7.3%	174,256	37.3%	151,378	-13.1%	174,257	15.1%	273,311	56.8%	3.3%
Automotive (55)	28,922	-9.2%	32,358	11.9%	36,618	13.2%	32,187	-12.1%	37,304	15.9%	42,006	12.6%	0.5%
Apparel (56)	44,555	17.4%	51,924	16.5%	51,728	-0.4%	53,081	2.6%	56,958	7.3%	70,782	24.3%	0.8%
Agriculture (1)	27,361	13.9%	27,647	1.0%	30,663	10.9%	30,126	-1.8%	30,033	-0.3%	46,478	54.8%	0.6%
	6,061,448	7.8%	6,663,784	9.9%	7,255,570	8.9%	7,305,074	0.7%	7,379,396	1.0%	8,364,170	13.3%	





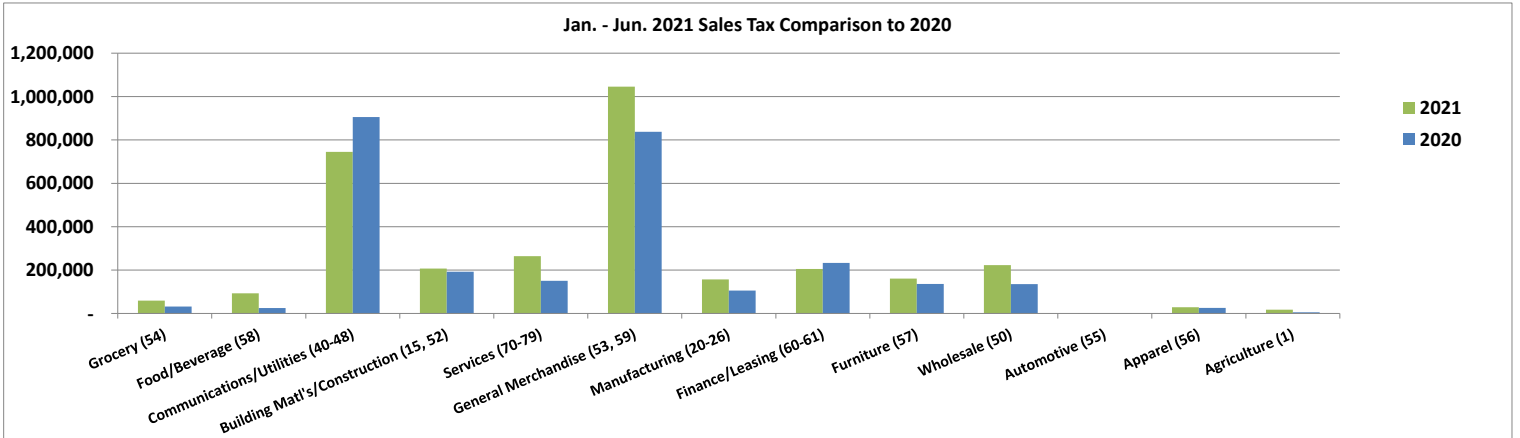
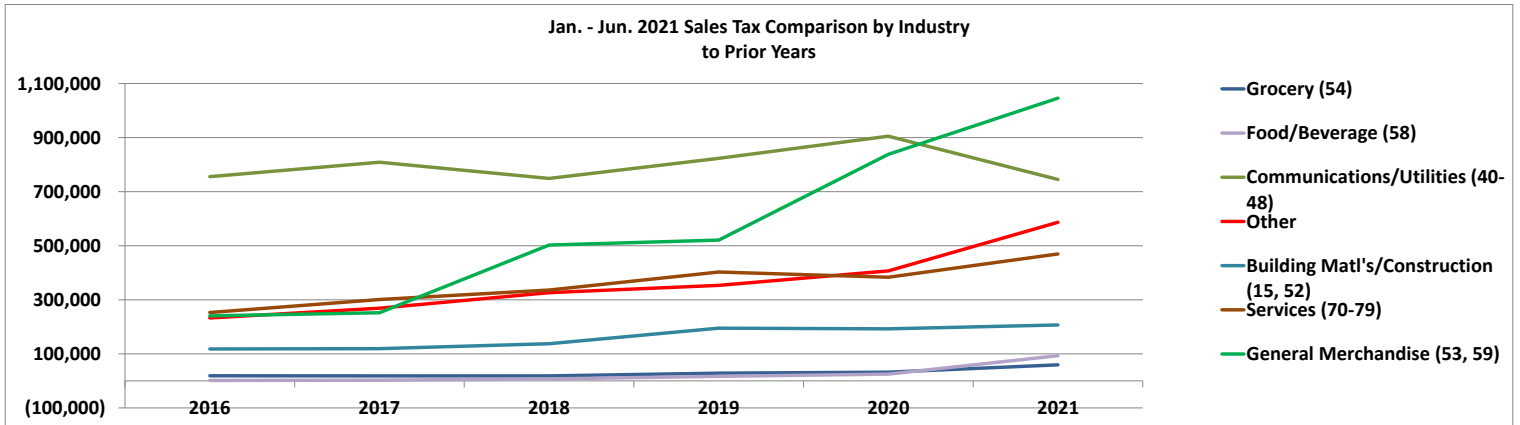
Sales Tax Revenue Comparisons by Industry - Inside City Area (Jan. - Jun. 2021)

INDUSTRY NAME	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Actual	2021 Actual	% Of Total	% Change
Grocery (54)	1,377,928	1,472,530	1,546,158	1,404,813	1,729,757	1,678,605	32.5%	-3.0%
Food/Beverage (58)	1,098,932	1,156,945	1,327,715	1,346,339	939,829	1,187,843	23.0%	26.4%
Communications/Utilities (40-48)	345	279	1,810	2,995	353	233	0.0%	-34.0%
Building Mat'l's/Construction (15, 52)	710,208	760,779	823,479	827,899	1,031,997	1,105,025	21.4%	7.1%
Services (70-79)	503,271	536,334	548,140	511,010	344,761	370,603	7.2%	7.5%
General Merchandise (53,59)	488,436	414,162	495,080	430,511	280,494	346,347	6.7%	23.5%
Manufacturing (20-26)	72,408	360,383	214,573	212,088	115,655	239,773	4.6%	107.3%
Finance/Leasing (60-61)	23,264	21,323	21,316	26,712	(24,879)	5,803	0.1%	-123.3%
Furniture (57)	49,268	37,487	60,698	61,505	46,088	59,986	1.2%	30.2%
Wholesale (50)	27,252	33,917	34,262	41,507	38,708	50,343	1.0%	30.1%
Automotive (55)	27,616	32,243	36,602	31,724	37,301	41,980	0.8%	12.5%
Apparel (56)	38,099	41,708	42,378	39,406	31,476	42,005	0.8%	33.5%
Agriculture (1)	24,293	24,868	26,945	28,112	25,053	29,076	0.6%	16.1%
Totals	4,441,322	4,892,957	5,179,159	4,964,621	4,596,594	5,157,623		
% Of Change	7.0%	10.2%	5.8%	-4.1%	-7.4%	12.2%		



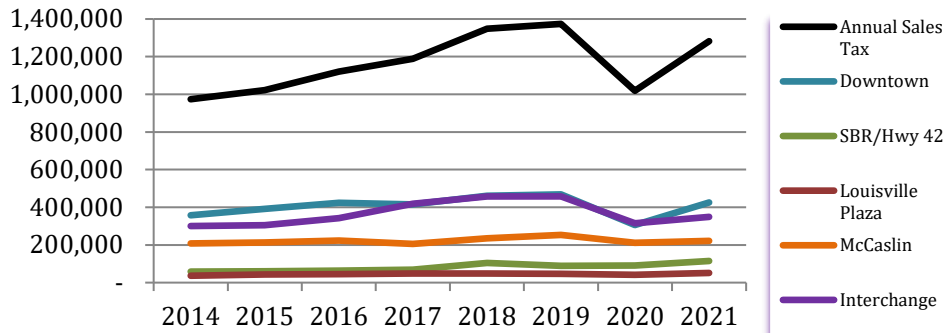
Sales Tax Revenue Comparisons by Industry - Outside City Area (Jan. - Jun. 2021)

INDUSTRY NAME	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Actual	2021 Actual	% Of Total	% Change
Grocery (54)	18,866	18,373	18,595	28,355	31,897	59,384	1.9%	86.2%
Food/Beverage (58)	1,574	2,697	6,994	16,874	25,052	93,058	2.9%	271.5%
Communications/Utilities (40-48)	755,674	808,814	748,880	823,454	905,226	745,105	23.2%	-17.7%
Building Matl's/Construction (15, 52)	118,021	119,285	137,323	194,805	192,244	206,795	6.4%	7.6%
Services (70-79)	99,227	130,847	134,406	199,735	150,708	264,101	8.2%	75.2%
General Merchandise (53, 59)	240,489	252,079	502,292	520,716	837,921	1,046,007	32.6%	24.8%
Manufacturing (20-26)	46,404	65,934	72,919	131,262	105,274	156,792	4.9%	48.9%
Finance/Leasing (60-61)	153,643	169,842	201,462	202,943	232,801	205,412	6.4%	-11.8%
Furniture (57)	84,396	96,818	100,461	96,287	135,664	160,721	5.0%	18.5%
Wholesale (50)	91,003	93,026	139,995	109,871	135,549	222,967	7.0%	64.5%
Automotive (55)	1,306	115	16	463	3	26	0.0%	738.7%
Apparel (56)	6,455	10,217	9,350	13,675	25,482	28,777	0.9%	12.9%
Agriculture (1)	3,068	2,780	3,718	2,014	4,980	17,402	0.5%	249.5%
Totals	1,620,126	1,770,826	2,076,411	2,340,453	2,782,801	3,206,547		
% Of Change	10.2%	9.3%	17.3%	12.7%	18.9%	15.2%		

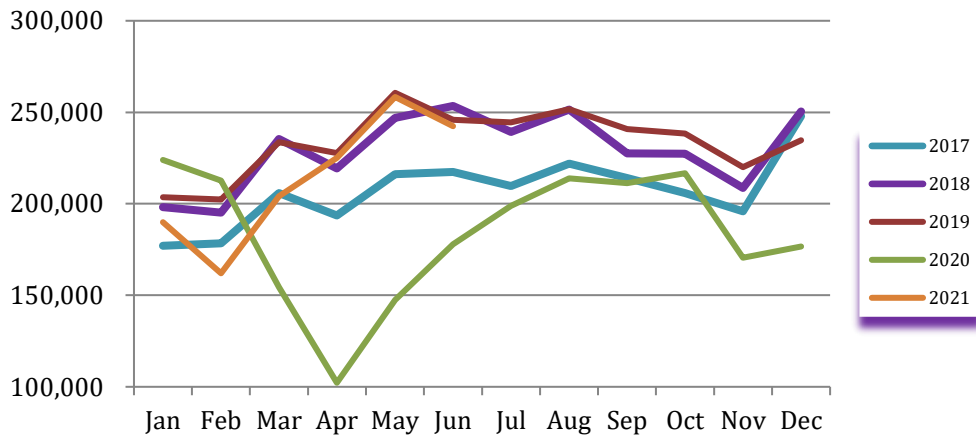


Restaurant Graphs Jan - Jun 2021

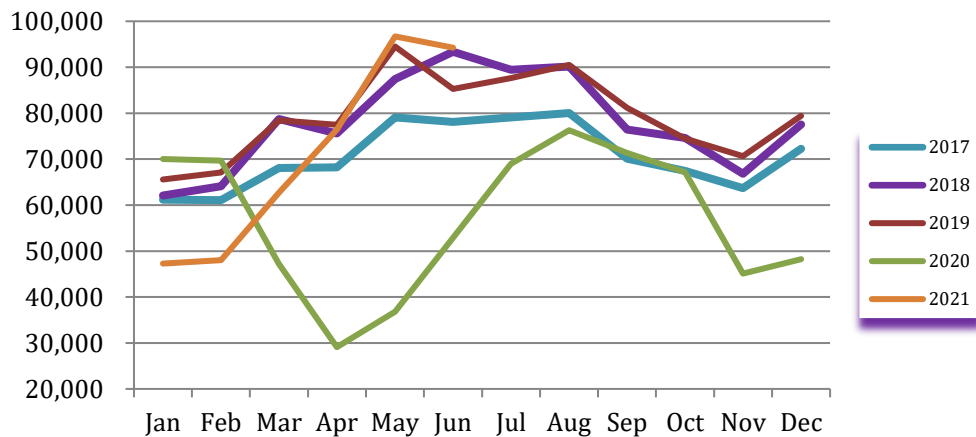
Restaurants - All Locations



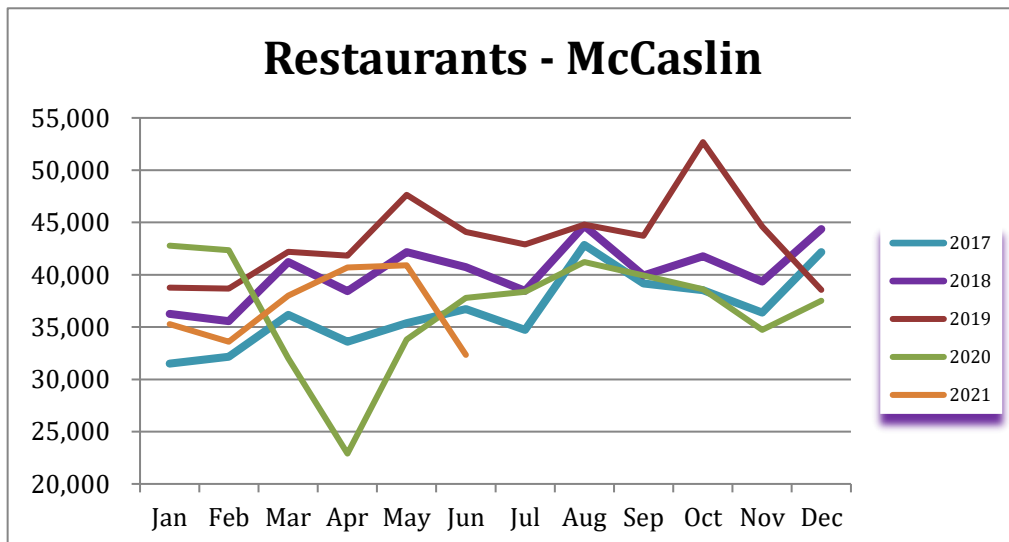
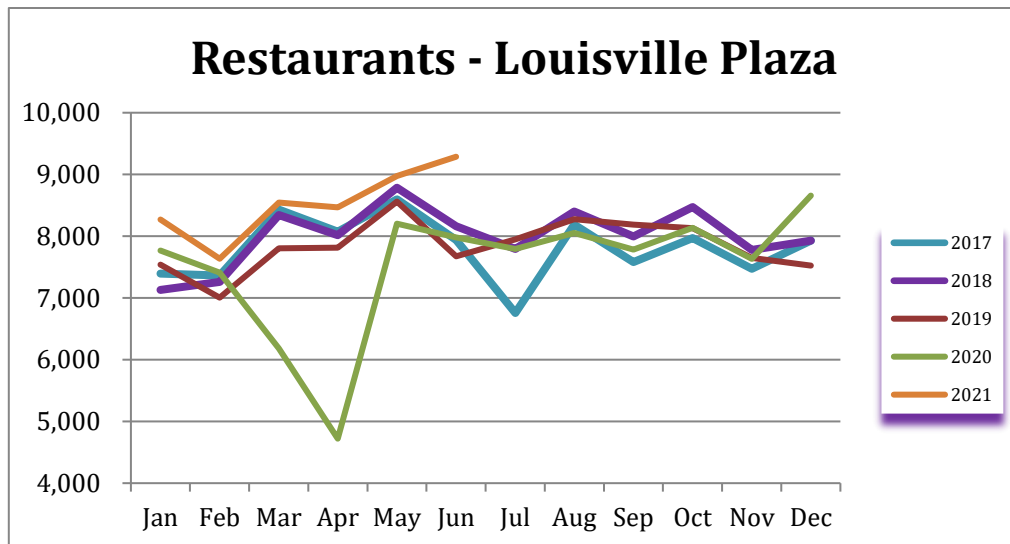
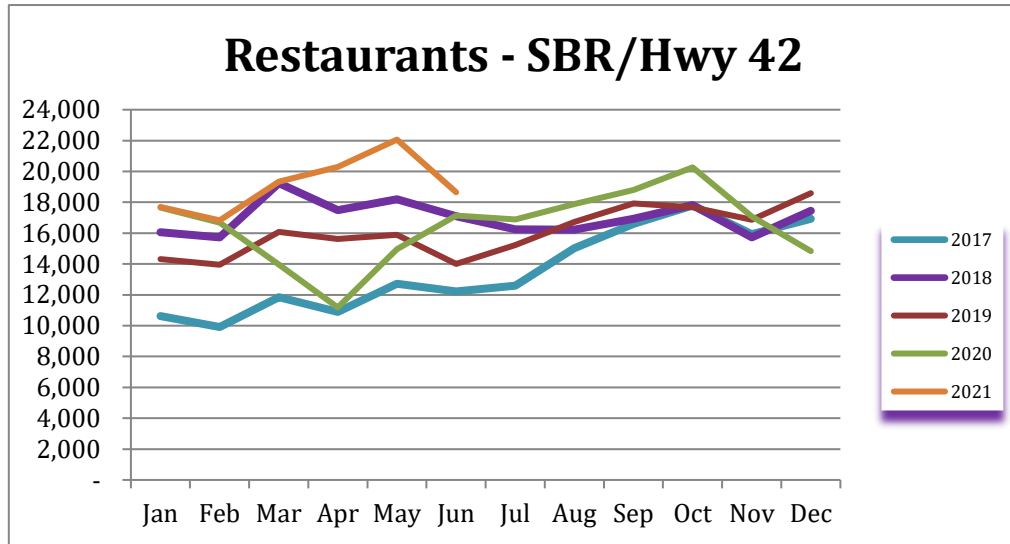
Restaurants - All Locations



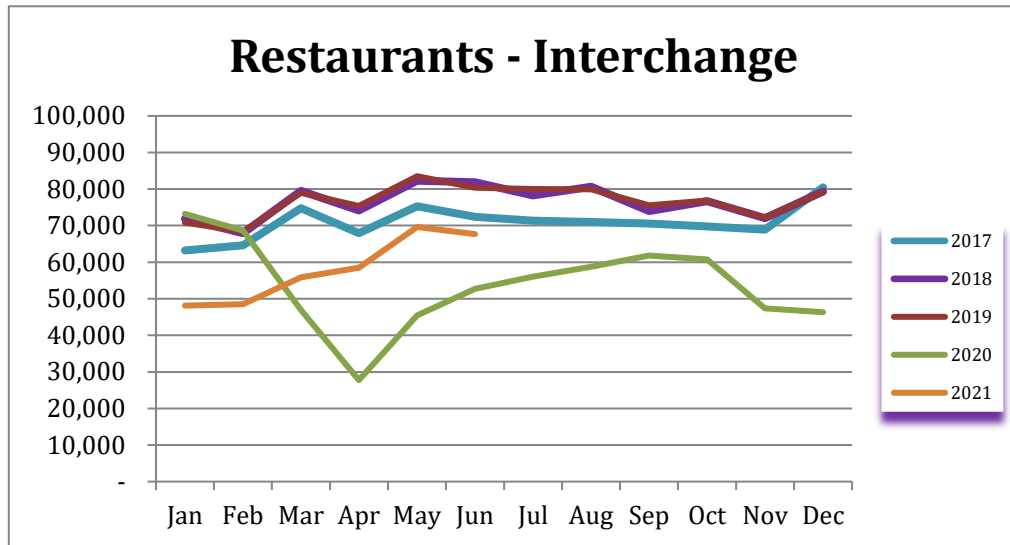
Restaurants - Downtown



Restaurant Graphs Jan - Jun 2021



Restaurant Graphs
Jan - Jun 2021



CITY OF LOUISVILLE
2021 HISTORICAL SALES TAX REVENUE (COMPARISONS FROM 2014 - 2021)
06/30/2021

MONTH	2014	2015	2016	2017	2018*	2019	2020	2021
January	798,792	930,279	886,723	1,052,366	1,141,972	1,071,558	1,146,885	1,093,893
February	708,164	751,446	920,875	864,842	984,046	936,429	1,010,556	1,048,733
March	891,756	966,850	1,054,128	1,182,825	1,254,090	1,334,863	1,453,347	1,473,421
April	990,489	926,082	949,906	1,044,230	1,131,949	1,159,948	1,043,220	1,447,875
May	928,421	931,057	1,032,963	1,183,115	1,284,619	1,223,169	1,104,718	1,463,795
June	1,013,900	1,116,715	1,216,853	1,336,406	1,458,894	1,579,107	1,620,670	1,836,453
July	866,647	1,026,333	1,136,035	1,137,813	1,247,212	1,366,196	1,231,987	-
August	983,356	983,178	1,050,800	1,119,641	1,198,848	1,488,654	1,176,398	-
September	974,352	1,097,796	1,153,466	1,209,258	1,425,270	1,501,976	1,500,877	-
October	876,022	948,794	1,003,857	1,154,708	1,187,020	1,338,241	1,274,200	-
November	867,460	933,235	1,005,580	1,112,434	1,113,867	1,208,379	1,137,481	-
December	1,294,297	1,360,790	1,420,942	1,554,048	1,889,403	1,878,105	1,920,601	-
Total Tax	\$ 11,193,655	\$ 11,972,557	\$ 12,832,129	\$ 13,951,686	\$ 15,317,190	\$ 16,086,625	\$ 15,620,940	\$ 8,364,170
Tax Variance %	7.5%	7.0%	7.2%	8.7%	9.8%	5.0%	-2.9%	-46.5%

QUARTERLY SUMMARY	2014	2015	2016	2017	2018*	2019	2020	2021
1st Quarter	2,398,712	2,648,576	2,861,726	3,100,032	3,380,108	3,342,849	3,610,788	3,616,047
2nd Quarter	2,932,810	2,973,855	3,199,722	3,563,751	3,875,462	3,962,225	3,768,607	4,748,123
3rd Quarter	2,824,355	3,107,307	3,340,301	3,466,712	3,871,330	4,356,826	3,909,262	-
4th Quarter	3,037,779	3,242,820	3,430,379	3,821,190	4,190,290	4,424,725	4,332,282	-
Tax Incr/(Decr)	246,985	41,045	225,867	364,030	311,710	86,763	(193,617)	979,516
Tax Variance %	9.2%	1.4%	7.6%	11.4%	8.7%	2.2%	-4.9%	26.0%

* Includes Recreation/Senior Center tax rate of .15% or 4.3% increase in total tax rate.

