

CITY OF LOUISVILLE								
Revenue History 2018 through 2022								
YEAR	MONTH	SALES TAX	CONS. USE TAX	BLDG USE TAX	AUTO USE TAX	LODGING TAX	AUDIT REVENUE	TOTAL
2022	JANUARY	1,290,514	176,250	130,345	128,149	3,109	208	1,728,576
	FEBRUARY	1,190,326	187,006	51,720	119,067	6,032	14,265	1,568,416
	MARCH	1,873,155	193,993	116,141	239,724	15,574	17,376	2,455,962
	APRIL							-
	MAY							-
	JUNE							-
	JULY							-
	AUGUST							-
	SEPTEMBER							-
	OCTOBER							-
	NOVEMBER							-
	DECEMBER							-
	YTD TOTALS	4,353,995	557,248	298,207	486,940	24,714	31,849	5,752,954
YTD Variance % to Prior Year		20.4%	20.4%	-60.2%	14.3%	-19.7%	33.5%	8.4%
2021	JANUARY	1,093,893	151,922	76,766	165,964	8,893	13,085	1,510,523
	FEBRUARY	1,048,733	123,647	175,248	141,326	9,311	9,343	1,507,607
	MARCH	1,473,421	187,196	497,955	118,578	12,589	1,431	2,291,171
	APRIL	1,447,875	92,613	880,417	156,795	13,198	3,434	2,594,332
	MAY	1,463,795	142,433	69,429	145,625	17,757	14,572	1,853,611
	JUNE	1,836,453	206,969	39,899	182,192	26,986	5,542	2,298,042
	JULY	1,460,976	121,088	(32,980)	144,891	38,956	15,499	1,748,430
	AUGUST	1,372,626	152,120	152,949	160,162	40,187	2,490	1,880,534
	SEPTEMBER	1,641,416	215,222	45,706	163,655	31,783	13,666	2,111,448
	OCTOBER	1,534,805	152,057	164,302	148,773	34,618	12,142	2,046,696
	NOVEMBER	1,503,261	162,041	156,565	144,254	23,667	1,145	1,990,933
	DECEMBER	2,377,087	379,832	214,495	134,883	13,526	2,814	3,122,637
	YTD TOTALS	18,254,341	2,087,139	2,440,753	1,807,098	271,471	95,163	24,955,964
YTD Variance % to Prior Year		16.9%	39.3%	43.3%	19.3%	48.7%	-79.1%	19.0%
2020	JANUARY	1,146,885	139,124	167,476	143,490	20,259	10,328	1,627,562
	FEBRUARY	1,010,556	181,982	213,379	138,820	18,916	62,695	1,626,348
	MARCH	1,453,347	128,050	101,197	68,233	17,511	33,347	1,801,683
	APRIL	1,043,220	102,057	369,619	61,493	4,291	56,334	1,637,014
	MAY	1,104,718	86,298	182,958	52,846	7,772	34,308	1,468,899
	JUNE	1,620,670	135,567	62,081	152,603	13,238	126,571	2,110,730
	JULY	1,231,987	76,551	53,104	160,605	20,902	7,733	1,550,883
	AUGUST	1,176,398	83,836	53,404	155,256	24,833	26,419	1,520,146
	SEPTEMBER	1,500,877	105,141	136,333	145,388	18,154	48,695	1,954,587
	OCTOBER	1,274,200	123,011	36,568	192,352	17,622	7,756	1,651,508
	NOVEMBER	1,137,481	83,349	218,216	100,847	10,177	35,354	1,585,423
	DECEMBER	1,920,601	252,875	109,363	142,948	8,882	5,392	2,440,062
	YTD TOTALS	15,620,940	1,497,840	1,703,698	1,514,880	182,557	454,931	20,974,845
YTD Variance % to Prior Year		-2.9%	-12.9%	-18.4%	-12.7%	-59.9%	-67.1%	-10.6%
2019	JANUARY	1,071,558	127,245	86,502	201,074	21,423	18,826	1,526,627
	FEBRUARY	936,429	147,890	265,760	118,258	21,707	67,844	1,557,888
	MARCH	1,334,863	152,930	65,076	142,231	27,356	74,188	1,796,643
	APRIL	1,159,948	284,945	203,698	123,778	30,600	27,803	1,830,773
	MAY	1,223,169	92,960	281,555	162,333	44,797	105,311	1,910,125
	JUNE	1,579,107	154,476	324,102	109,552	53,263	44,863	2,265,363
	JULY	1,366,196	95,129	208,918	160,122	62,859	22,182	1,915,406
	AUGUST	1,488,654	113,156	88,430	145,808	57,724	810,122	2,703,894
	SEPTEMBER	1,501,976	140,882	143,151	143,031	46,348	30,769	2,006,157
	OCTOBER	1,338,241	99,425	142,592	178,136	42,935	157,833	1,959,161
	NOVEMBER	1,208,379	101,710	213,900	126,120	27,259	7,513	1,684,881
	DECEMBER	1,878,105	209,877	64,581	125,652	18,444	13,666	2,310,324
	YTD TOTALS	16,086,625	1,720,626	2,088,265	1,736,096	454,714	1,380,919	23,467,244
YTD Variance % to Prior Year		5.0%	19.1%	-8.1%	-14.6%	-3.8%	142.5%	6.2%
2018	JANUARY	1,141,972	128,132	293,454	114,134	29,376	13,506	1,720,575
	FEBRUARY	984,046	102,847	264,342	135,811	26,701	22,330	1,536,077
	MARCH	1,254,090	142,326	80,344	151,611	29,394	63,215	1,720,980
	APRIL	1,131,949	124,051	131,283	134,771	32,459	6,816	1,561,328
	MAY	1,284,619	86,666	86,100	124,497	44,481	(24,431)	1,601,930
	JUNE	1,458,894	144,902	67,534	100,297	57,035	30,865	1,859,528
	JULY	1,247,212	74,536	202,707	189,545	58,802	18,943	1,791,745
	AUGUST	1,198,848	98,692	356,991	286,799	58,980	196,689	2,196,997
	SEPTEMBER	1,425,270	145,883	295,455	233,665	45,157	125,089	2,270,519
	OCTOBER	1,187,020	103,396	294,551	240,914	39,845	10,093	1,875,820
	NOVEMBER	1,113,867	98,406	128,352	173,601	31,504	24,264	1,569,994
	DECEMBER	1,889,403	194,260	71,376	146,093	18,792	82,181	2,402,104
	YTD TOTALS	15,317,190	1,444,095	2,272,490	2,031,737	472,526	569,560	22,107,598
YTD Variance % to Prior Year		9.8%	5.1%	24.6%	36.5%	-8.6%	-43.8%	9.6%

City of Louisville, Colorado
Total Sales Tax Revenue vs. Mthly/YTD Budget
2018 -2022

Month Of Sale	2018 Actual	2019 Actual	2020 Actual	2021 Actual	2022 Budget	2022 Actual	Mnthlv % Of 2021	Y-T-D % Of 2021	Mnthlv % Of Budget	Y-T-D % Of Budget
Jan	1,150,144	1,071,177	1,148,141	1,099,111	1,376,554	1,290,514	117.4%	117.4%	93.7%	93.7%
Feb	999,636	987,642	987,642	1,053,587	1,239,726	1,196,554	113.6%	115.5%	96.5%	95.1%
Mar	1,259,719	1,362,876	1,456,090	1,474,366	1,569,915	1,888,426	128.1%	120.6%	120.3%	104.5%
Apr	1,132,162	1,181,395	1,070,452	1,450,260	1,441,106		0.0%	86.2%	0.0%	77.8%
May	1,287,256	1,225,638	1,120,186	1,468,453	1,530,941		0.0%	66.8%	0.0%	61.1%
Jun	1,467,403	1,583,559	1,631,190	1,839,117	1,799,243		0.0%	52.2%	0.0%	48.8%
Jul	1,252,821	1,396,010	1,235,686	1,472,573	1,546,533		0.0%	44.4%	0.0%	41.7%
Aug	1,202,431	2,287,534	1,179,005	1,374,785	1,592,857		0.0%	39.0%	0.0%	36.2%
Sep	1,432,059	1,520,636	1,515,651	1,653,036	1,670,548		0.0%	34.0%	0.0%	31.8%
Oct	1,187,678	1,484,215	1,278,302	1,534,901	1,501,855		0.0%	30.3%	0.0%	28.7%
Nov	1,132,530	1,209,275	1,143,840	1,504,042	1,455,841		0.0%	27.5%	0.0%	26.2%
Dec	1,896,863	1,882,142	1,922,746	2,379,188	2,069,640		0.0%	23.9%	0.0%	23.3%
Totals	15,400,702	17,192,097	15,752,603	18,303,418	18,794,760	4,375,494				
% Of Change	5.4%	11.6%	-8.4%	16.2%	2.6%					

City of Louisville, Colorado
Lodging Tax Revenue vs. Mthly/YTD Budget
2018 -2022

Month Of Sale	2018 Actual	2019 Actual	2020 Actual	2021 Actual	2022 Budget	2022 Actual	Mnthlv % Of 2021	Y-T-D % Of 2021	Mnthlv % Of Budget	Y-T-D % Of Budget
Jan	29,376	21,423	20,259	8,893	18,654	3,109	35.0%	35.0%	16.7%	16.7%
Feb	26,701	21,707	18,916	9,311	18,238	6,032	64.8%	50.2%	33.1%	24.8%
Mar	29,394	27,356	17,511	12,589	20,971	15,574	123.7%	80.3%	74.3%	42.7%
Apr	32,459	30,600	4,291	13,198	21,569		0.0%	56.2%	0.0%	31.1%
May	44,481	44,797	7,772	17,757	31,288		0.0%	40.0%	0.0%	22.3%
Jun	57,035	53,263	13,238	26,986	35,048		0.0%	27.9%	0.0%	17.0%
Jul	58,802	62,859	20,902	38,956	38,302		0.0%	19.4%	0.0%	13.4%
Aug	58,980	57,724	24,833	40,187	38,207		0.0%	14.7%	0.0%	11.1%
Sep	45,157	46,348	18,154	31,783	30,465		0.0%	12.4%	0.0%	9.8%
Oct	39,845	42,935	17,622	34,618	30,187		0.0%	10.5%	0.0%	8.7%
Nov	31,504	27,259	10,177	23,667	20,368		0.0%	9.6%	0.0%	8.1%
Dec	18,792	18,444	8,882	13,526	16,181		0.0%	9.1%	0.0%	7.7%
Totals	472,526	454,714	182,557	271,471	319,480	24,714				
% Of Change	-8.6%	-3.8%	-59.9%	48.7%	17.7%					

City of Louisville, Colorado
Auto Use Tax Revenue vs. Mthly/YTD Budget
2018 -2022

Month Of Sale	2018 Actual	2019 Actual	2020 Actual	2021 Actual	2022 Budget	2022 Actual	Mnthlv % Of 2021	Y-T-D % Of 2021	Mnthlv % Of Budget	Y-T-D % Of Budget
Jan	114,134	201,074	143,490	165,964	161,144	128,149	77.2%	77.2%	79.5%	79.5%
Feb	135,811	118,258	138,820	141,326	146,525	119,067	84.3%	80.5%	81.3%	80.4%
Mar	151,611	142,231	68,233	118,578	155,174	239,724	202.2%	114.3%	154.5%	105.2%
Apr	134,771	123,778	61,493	156,795	137,695		0.0%	83.6%	0.0%	81.1%
May	124,497	162,333	52,846	145,625	139,528		0.0%	66.9%	0.0%	65.8%
Jun	100,297	109,552	152,603	182,192	145,847		0.0%	53.5%	0.0%	55.0%
Jul	189,545	160,122	160,605	144,891	164,614		0.0%	46.1%	0.0%	46.4%
Aug	286,799	145,808	155,256	160,162	185,041		0.0%	40.1%	0.0%	39.4%
Sep	233,665	143,031	145,388	163,655	181,559		0.0%	35.3%	0.0%	34.4%
Oct	240,914	178,136	192,352	148,773	190,532		0.0%	31.9%	0.0%	30.3%
Nov	173,601	126,120	100,847	144,254	147,891		0.0%	29.1%	0.0%	27.7%
Dec	146,093	125,652	142,948	134,883	159,109		0.0%	26.9%	0.0%	25.4%
Totals	2,031,737	1,736,096	1,514,880	1,807,098	1,914,660	486,940				
% Of Change	36.5%	-14.6%	-12.7%	19.3%	6.0%					

City of Louisville, Colorado
Building Use Tax Revenue vs. Mthly/YTD Budget
2018 -2022

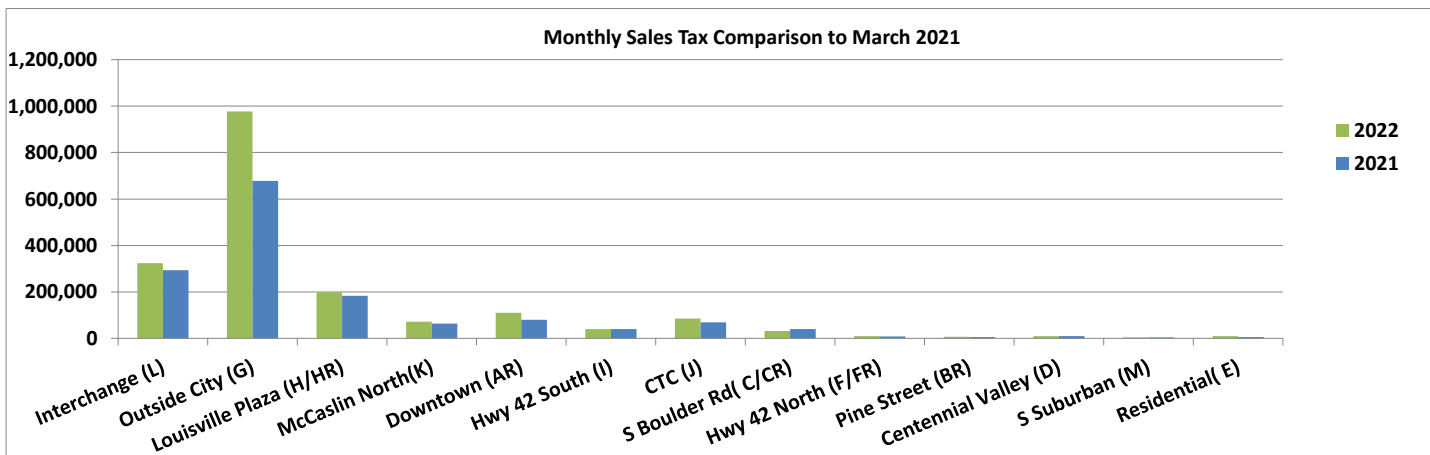
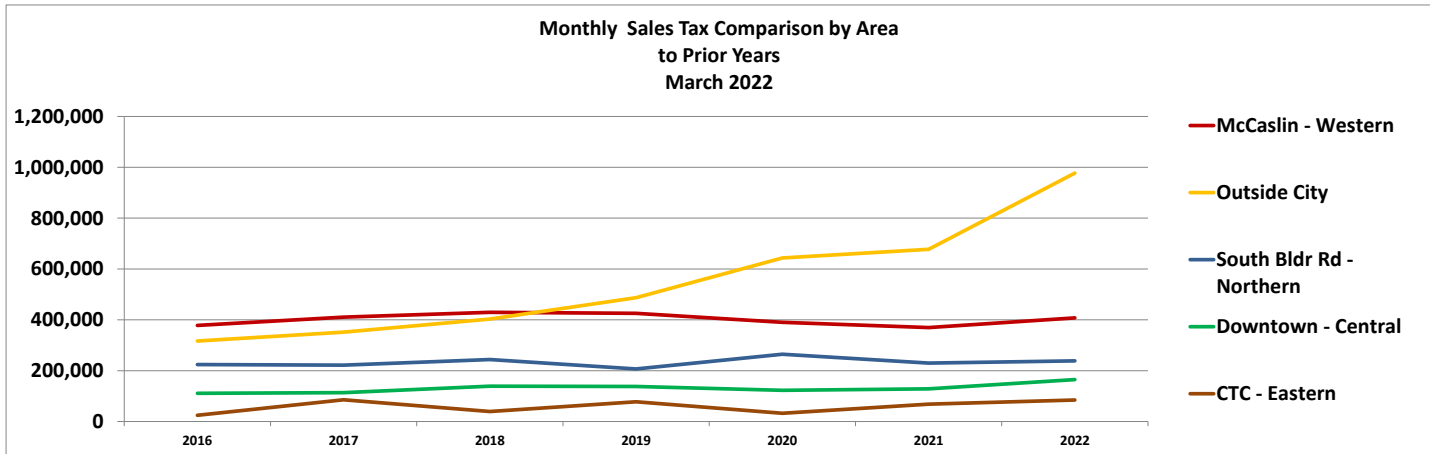
Month Of Sale	2018 Actual	2019 Actual	2020 Actual	2021 Actual	2022 Budget	2022 Actual	Mnthlv % Of 2021	Y-T-D % Of 2021	Mnthlv % Of Budget	Y-T-D % Of Budget
Jan	293,454	86,502	167,476	76,766	130,746	130,345	169.8%	169.8%	99.7%	99.7%
Feb	264,342	265,760	213,379	175,248	124,744	51,720	29.5%	72.2%	41.5%	71.3%
Mar	80,344	65,076	101,197	497,955	127,811	116,141	23.3%	39.8%	90.9%	77.8%
Apr	131,263	203,698	369,619	880,417	126,861		0.0%	18.3%	0.0%	58.5%
May	86,100	281,555	182,958	69,429	156,655		0.0%	17.5%	0.0%	44.7%
Jun	67,534	324,102	62,081	39,899	149,890		0.0%	17.1%	0.0%	36.5%
Jul	202,707	208,918	53,104	(32,980)	143,402		0.0%	17.5%	0.0%	31.1%
Aug	356,991	88,430	53,404	152,949	132,970		0.0%	16.0%	0.0%	27.3%
Sep	295,455	143,151	136,333	45,706	109,044		0.0%	15.7%	0.0%	24.8%
Oct	294,551	142,592	36,568	164,302	140,859		0.0%	14.4%	0.0%	22.2%
Nov	128,352	213,900	218,216	156,565	103,536		0.0%	13.4%	0.0%	20.6%
Dec	71,376	64,581	109,363	214,495	86,002		0.0%	12.2%	0.0%	19.5%
Totals	2,272,470	2,088,265	1,703,698	2,440,753	1,532,520	298,207				
% Of Change	24.6%	-8.1%	-18.4%	43.3%	-37.2%					

City of Louisville, Colorado
Consumer Use Tax Revenue vs. Mthly/YTD Budget
2018 -2022

Month Of Sale	2018 Actual	2019 Actual	2020 Actual	2021 Actual	2022 Budget	2022 Actual	Mnthly % Of 2021	Y-T-D % Of 2021	Mnthly % Of Budget	Y-T-D % Of Budget
Jan	132,262	142,282	144,086	157,567	129,803	176,432	112.0%	112.0%	135.9%	135.9%
Feb	106,800	159,797	181,982	127,128	115,322	193,090	151.9%	129.8%	167.4%	150.7%
Mar	173,536	189,651	153,037	187,452	150,362	194,188	103.6%	119.4%	129.1%	142.5%
Apr	127,868	290,688	103,828	93,203	148,295		0.0%	99.7%	0.0%	103.7%
May	100,007	165,145	99,949	151,626	116,902		0.0%	78.6%	0.0%	85.3%
Jun	166,583	185,766	221,745	209,195	178,522		0.0%	60.9%	0.0%	67.2%
Jul	87,178	103,361	79,979	123,102	90,810		0.0%	53.7%	0.0%	60.6%
Aug	257,159	122,267	102,534	152,120	139,867		0.0%	46.9%	0.0%	52.7%
Sep	250,108	150,826	132,549	215,662	155,867		0.0%	39.8%	0.0%	46.0%
Oct	111,410	105,704	125,635	162,316	142,545		0.0%	35.7%	0.0%	41.2%
Nov	102,920	106,814	106,227	162,318	145,906		0.0%	32.4%	0.0%	37.2%
Dec	268,009	217,819	255,350	380,240	296,230		0.0%	26.6%	0.0%	31.1%
Totals	1,883,839	1,940,122	1,706,899	2,121,927	1,810,430	563,710				
% Of Change	12.9%	3.0%	-12.0%	24.3%	-14.7%					

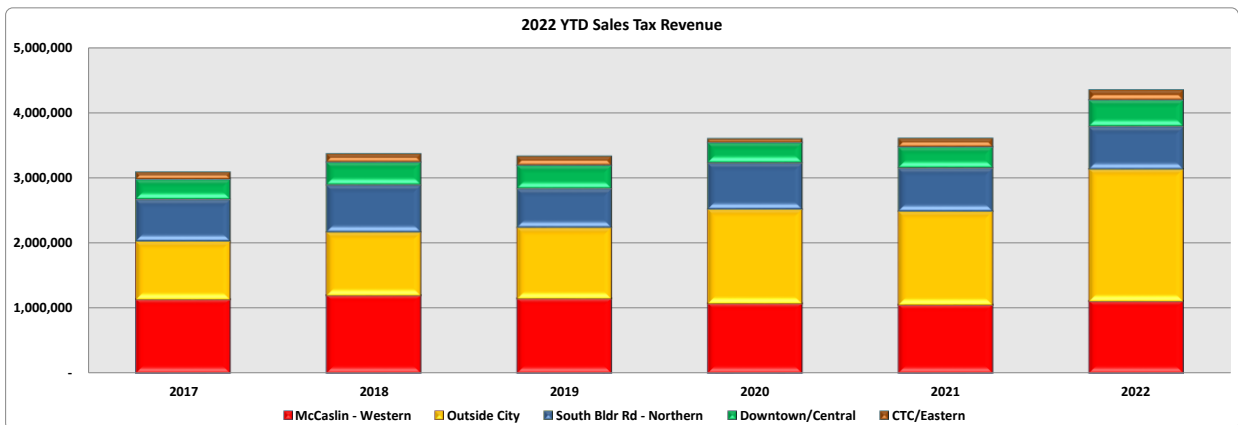
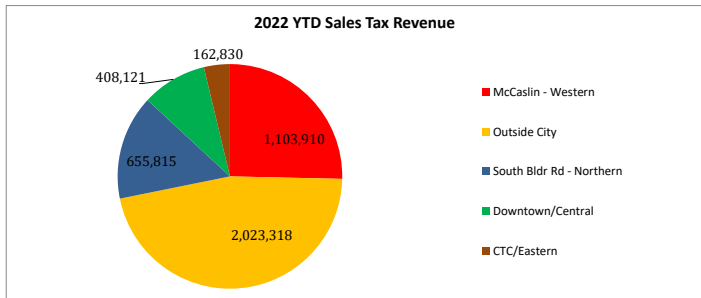
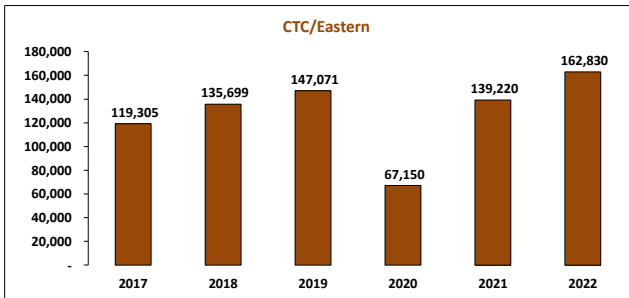
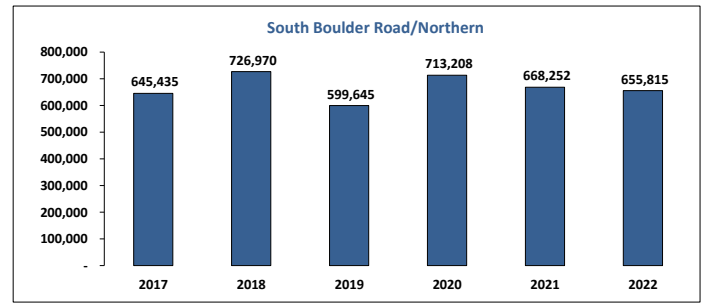
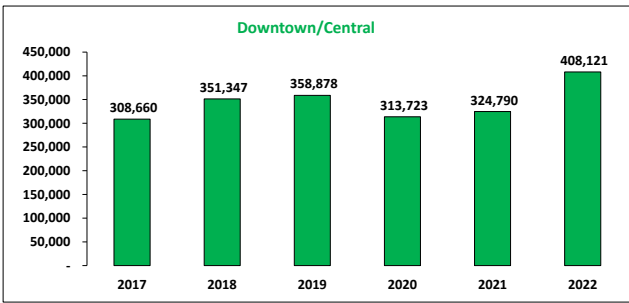
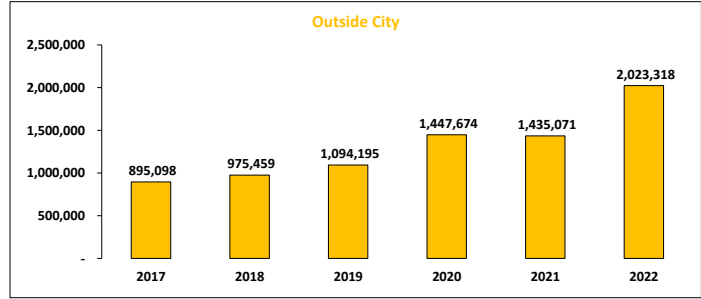
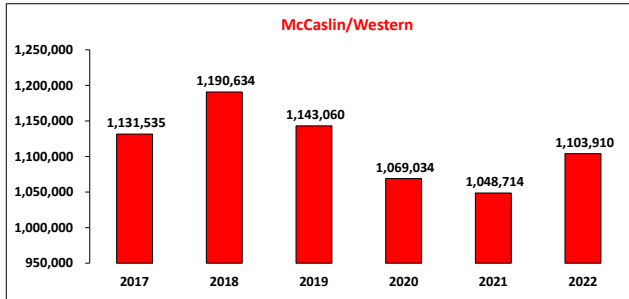
Monthly Sales Tax Revenue Comparisons by Area (March 2022)

AREA NAME	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Actual	2021 Actual	2022 Actual	% Of Total	% Change
Interchange (L)	288,782	334,757	348,259	332,707	308,154	292,924	323,582	17.3%	10.5%
Outside City (G)	316,661	351,237	402,926	486,919	643,249	677,430	977,125	52.2%	44.2%
Louisville Plaza (H/HR)	174,348	167,223	183,662	171,261	220,173	183,236	198,266	10.6%	8.2%
McCaslin North(K)	81,940	62,721	73,989	69,314	68,616	62,893	71,067	3.8%	13.0%
Downtown (AR)	79,658	79,943	99,781	101,652	84,528	79,112	109,597	5.9%	38.5%
Hwy 42 South (I)	23,811	23,951	29,699	25,117	31,967	38,932	39,840	2.1%	2.3%
CTC (J)	24,498	85,469	39,372	77,528	32,396	68,233	84,504	4.5%	23.8%
S Boulder Rd(C/CR)	42,550	46,284	50,484	22,961	39,013	38,978	31,207	1.7%	-19.9%
Hwy 42 North (F/FR)	7,017	8,214	9,415	12,552	5,445	7,400	9,271	0.5%	25.3%
Pine Street (BR)	4,970	7,288	5,033	8,585	4,728	5,141	6,873	0.4%	33.7%
Centennial Valley (D)	2,736	7,380	2,174	19,201	7,411	9,618	8,943	0.5%	-7.0%
S Suburban (M)	4,653	5,809	5,144	4,364	5,965	4,106	4,276	0.2%	4.1%
Residential(E)	2,506	2,549	4,153	2,702	1,701	5,417	8,603	0.5%	58.8%
Total Revenue	1,054,128	1,182,825	1,254,090	1,334,863	1,453,347	1,473,421	1,873,155		
% Of Change	9.0%	12.2%	6.0%	6.4%	8.9%	1.4%	27.1%		



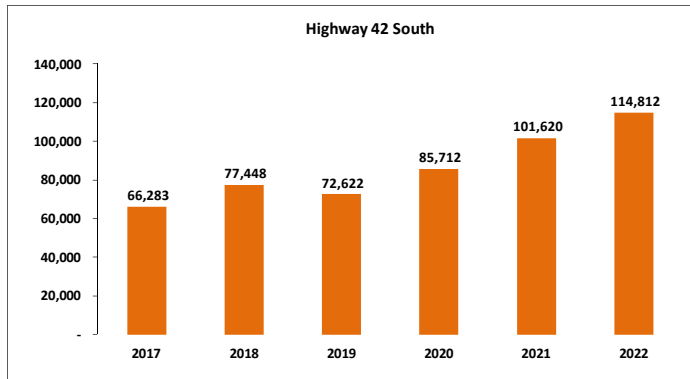
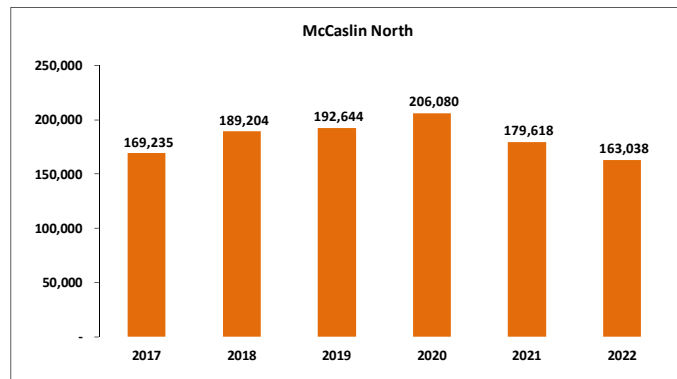
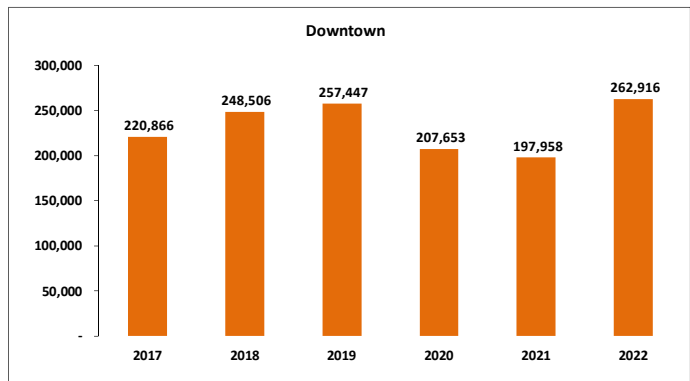
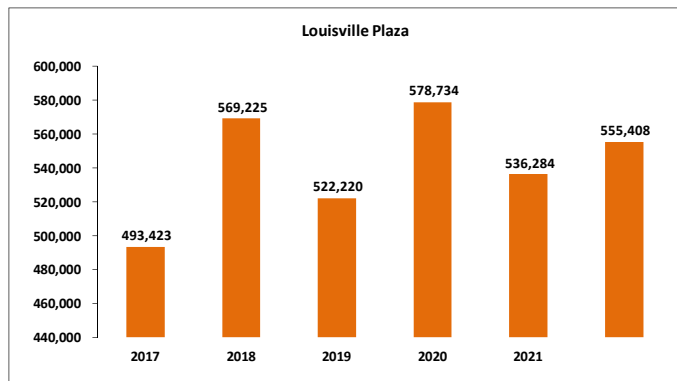
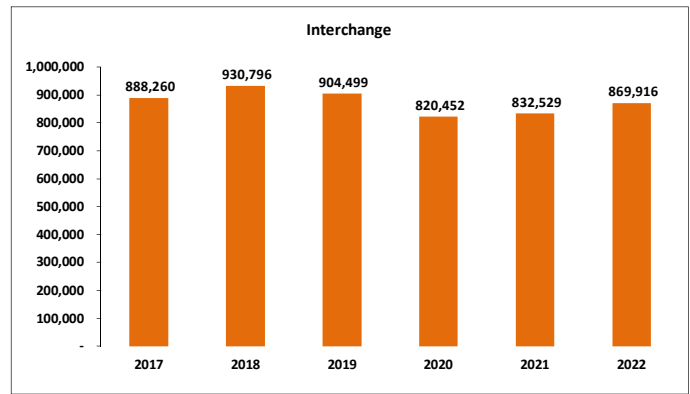
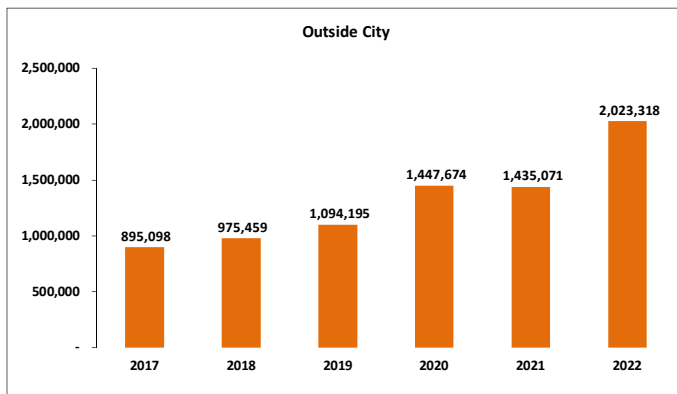
CITY OF LOUISVILLE
Sales Tax Revenue History by Area (Jan. - Mar. 2022)

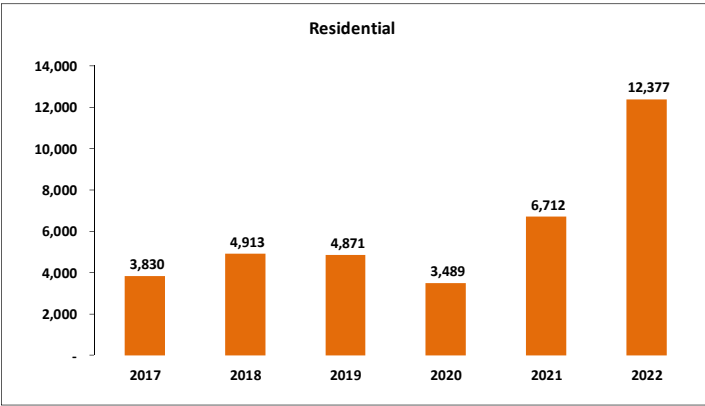
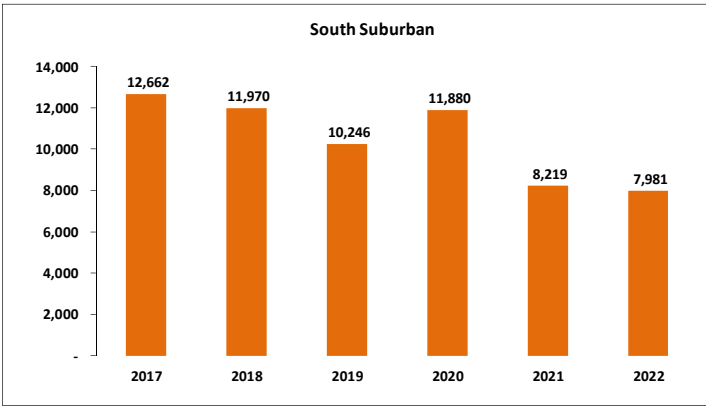
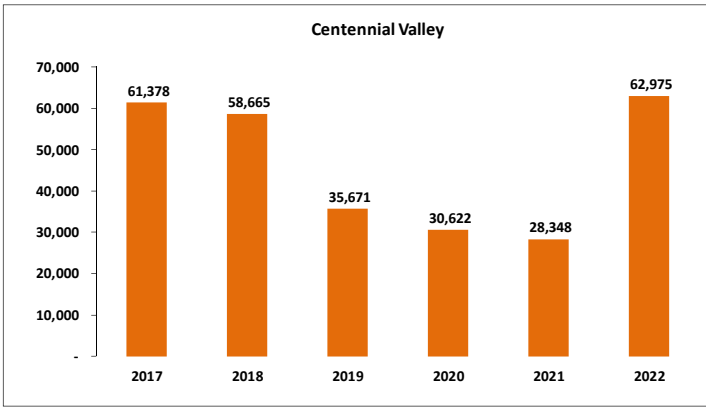
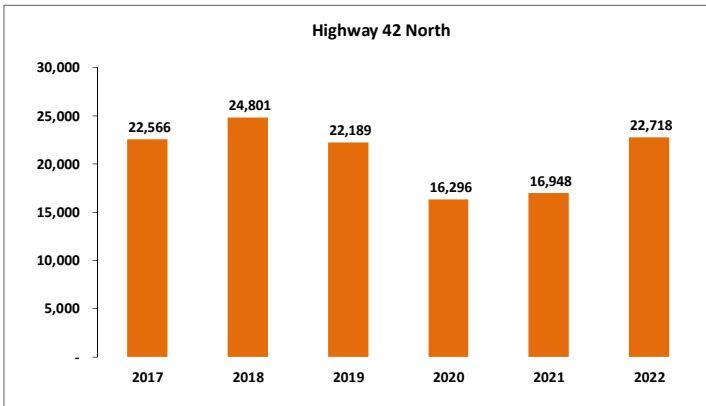
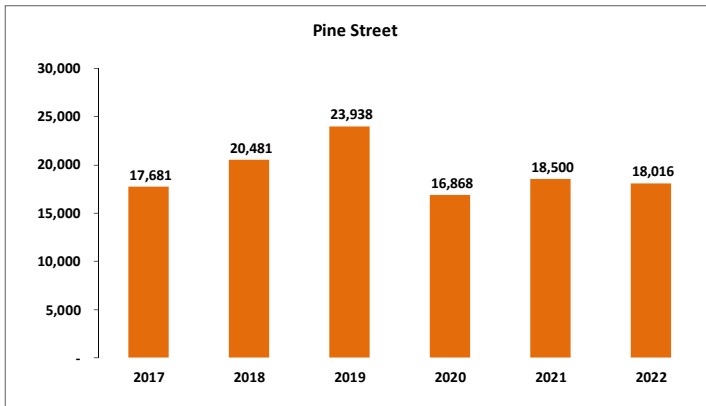
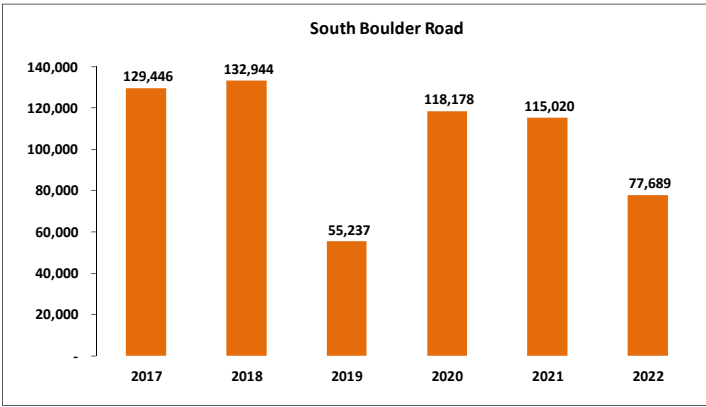
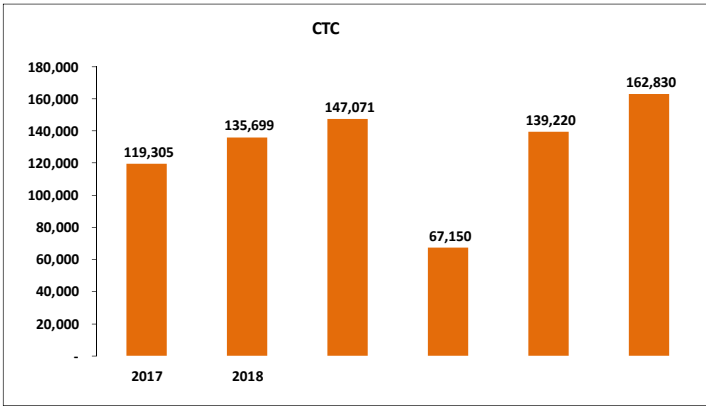
	2017	% Var	2018	% Var	2019	% Var	2020	% Var	2021	% Var	2022	% Var	% of Total
McCaslin - Western	1,131,535	6.22%	1,190,634	5.22%	1,143,060	-4.00%	1,069,034	-6.48%	1,048,714	-1.90%	1,103,910	5.26%	25.4%
Outside City	895,098	19.01%	975,459	8.98%	1,094,195	12.17%	1,447,674	32.30%	1,435,071	-0.87%	2,023,318	40.99%	46.5%
South Bldr Rd - Northern	645,435	-0.87%	726,970	12.63%	599,645	-17.51%	713,208	18.94%	668,252	-6.30%	655,815	-1.86%	15.1%
Downtown/Central	308,660	1.05%	351,347	13.83%	358,878	2.14%	313,723	-12.58%	324,790	3.53%	408,121	25.66%	9.4%
CTC/Eastern	119,305	36.03%	135,699	13.74%	147,071	8.38%	67,150	-54.34%	139,220	107.33%	162,830	16.96%	3.7%
	3,100,032	8.3%	3,380,108	9.0%	3,342,849	-1.1%	3,610,788	8.0%	3,616,047	0.1%	4,353,995	20.4%	



CITY OF LOUISVILLE
Revenue History by Area (Jan. - Mar. 2022)

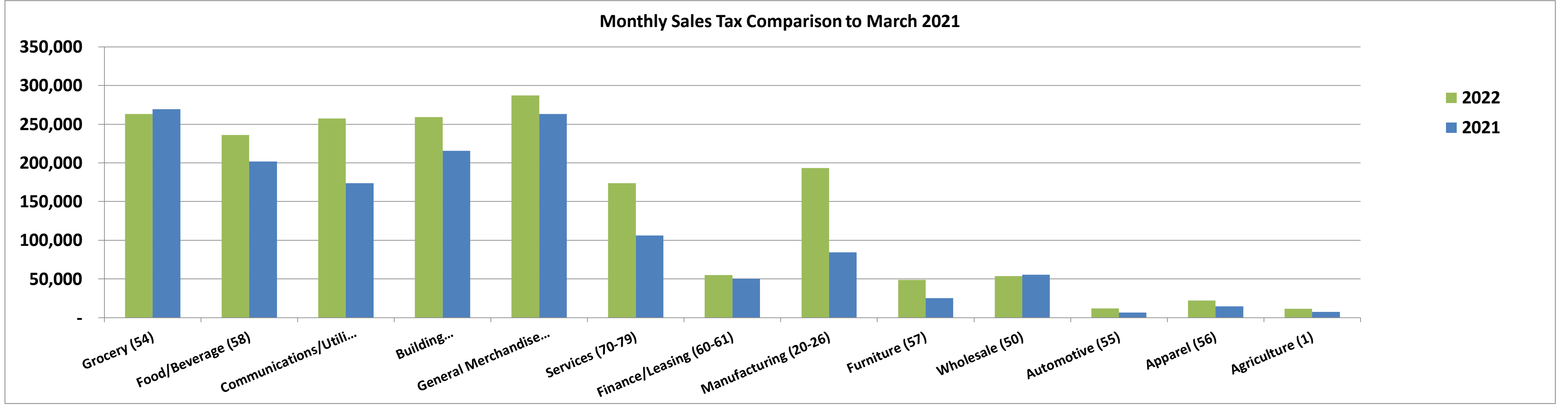
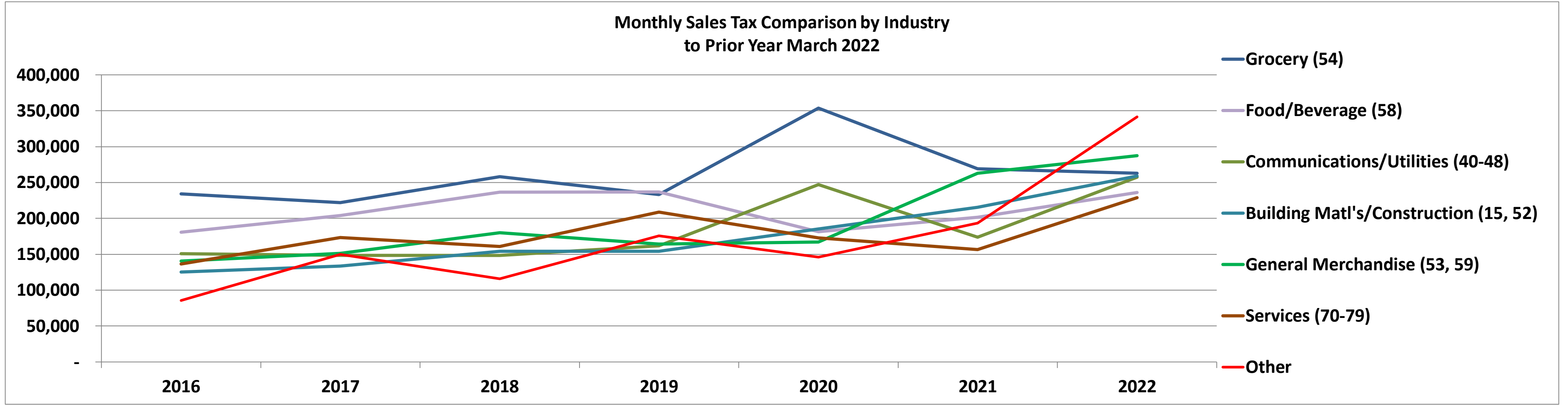
	2017	% Var	2018	% Var	2019	% Var	2020	% Var	2021	% Var	2022	% Var	% of Total
Outside City	895,098	19.0%	975,459	9.0%	1,094,195	12.2%	1,447,674	32.3%	1,435,071	-0.9%	2,023,318	41.0%	46.47%
Interchange	888,260	14.0%	930,796	4.8%	904,499	-2.8%	820,452	-9.3%	832,529	1.5%	869,916	4.5%	19.98%
Louisville Plaza	493,423	-2.2%	569,225	15.4%	522,220	-8.3%	578,734	10.8%	536,284	-7.3%	555,408	3.6%	12.76%
Downtown	220,866	0.5%	248,506	12.5%	257,447	3.6%	207,653	-19.3%	197,958	-4.7%	262,916	32.8%	6.04%
McCaslin North	169,235	-24.3%	189,204	11.8%	192,644	1.8%	206,080	7.0%	179,618	-12.8%	163,038	-9.2%	3.74%
Hwy 42 South	66,283	2.5%	77,448	16.8%	72,622	-6.2%	85,712	18.0%	101,620	18.6%	114,812	13.0%	2.64%
CTC	119,305	36.0%	135,699	13.7%	147,071	8.4%	67,150	-54.3%	139,220	107.3%	162,830	17.0%	3.74%
South Boulder Rd	129,446	3.3%	132,944	2.7%	55,237	-58.5%	118,178	113.9%	115,020	-2.7%	77,689	-32.5%	1.78%
Pine Street	17,681	10.3%	20,481	15.8%	23,938	16.9%	16,868	-29.5%	18,500	9.7%	18,016	-2.6%	0.41%
Hwy 42 North	22,566	6.9%	24,801	9.9%	22,189	-10.5%	16,296	-26.6%	16,948	4.0%	22,718	34.1%	0.52%
Centennial Valley	61,378	16.9%	58,665	-4.4%	35,671	-39.2%	30,622	-14.2%	28,348	-7.4%	62,975	122.1%	1.45%
South Suburban	12,662	25.9%	11,970	-5.5%	10,246	-14.4%	11,880	15.9%	8,219	-30.8%	7,981	-2.9%	0.18%
Residential	3,830	-23.3%	4,913	28.3%	4,871	-0.8%	3,489	-28.4%	6,712	92.4%	12,377	84.4%	0.28%
	3,100,032	8.3%	3,380,108	9.0%	3,342,849	-1.1%	3,610,788	8.0%	3,616,047	0.1%	4,353,995	20.4%	





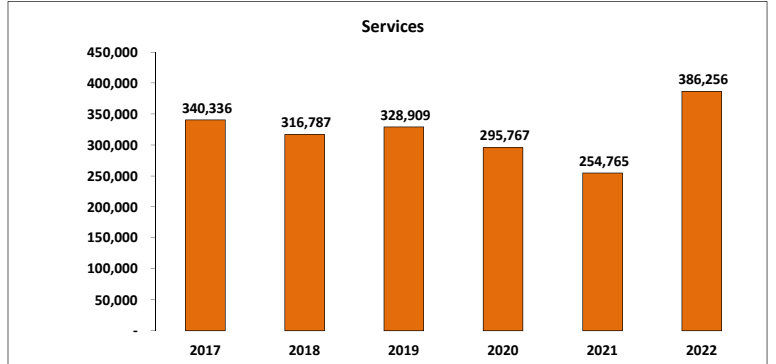
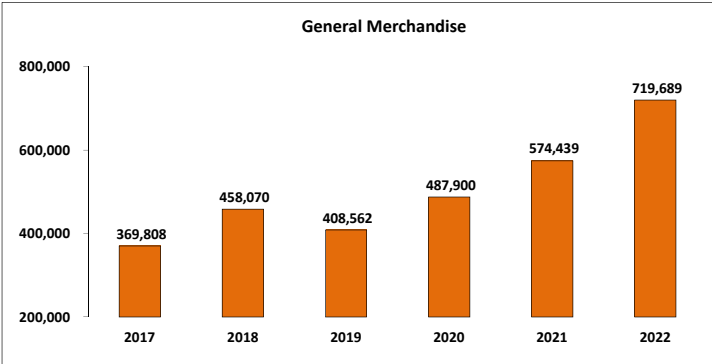
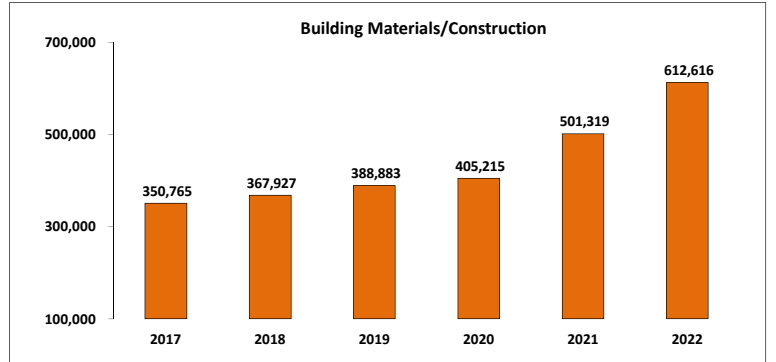
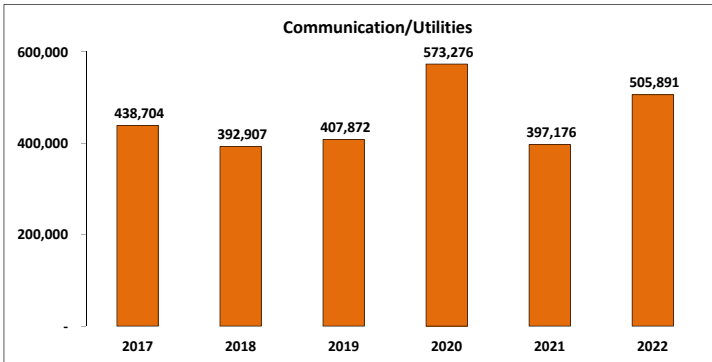
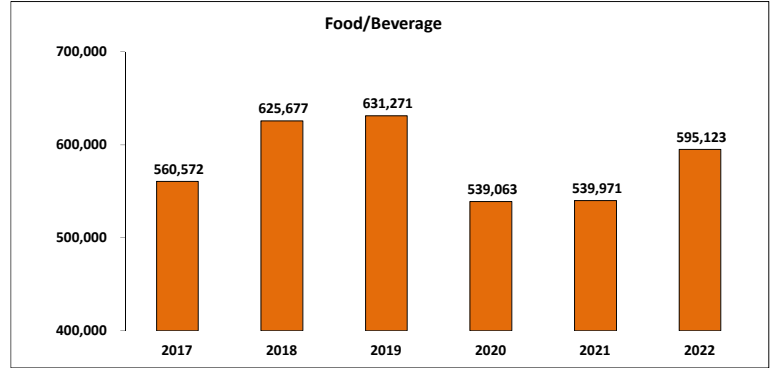
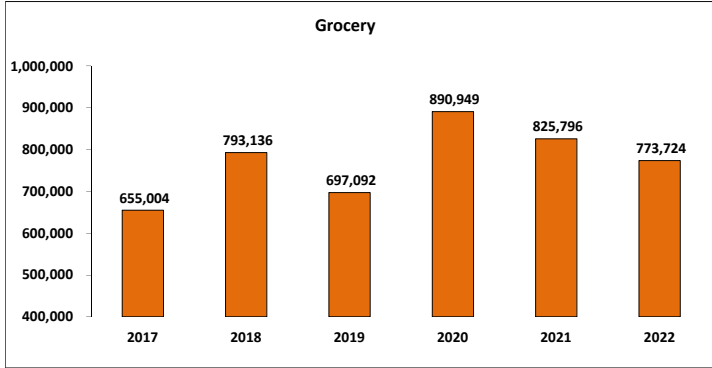
Monthly Sales Tax Revenue Comparisons by Industry (March 2022)

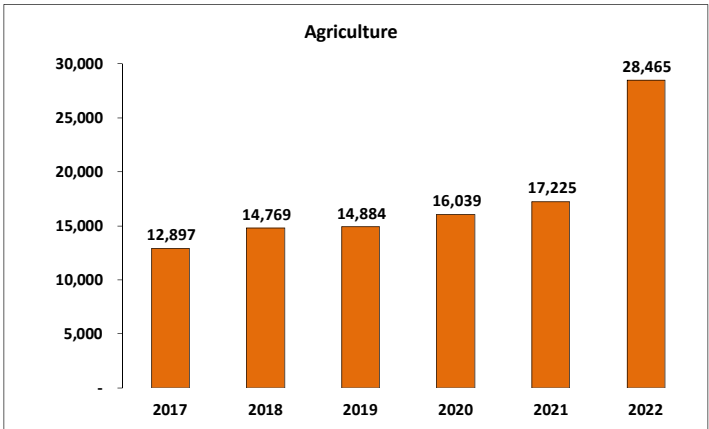
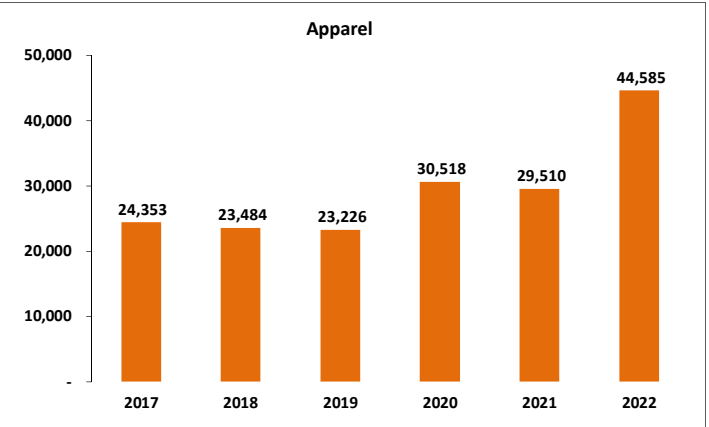
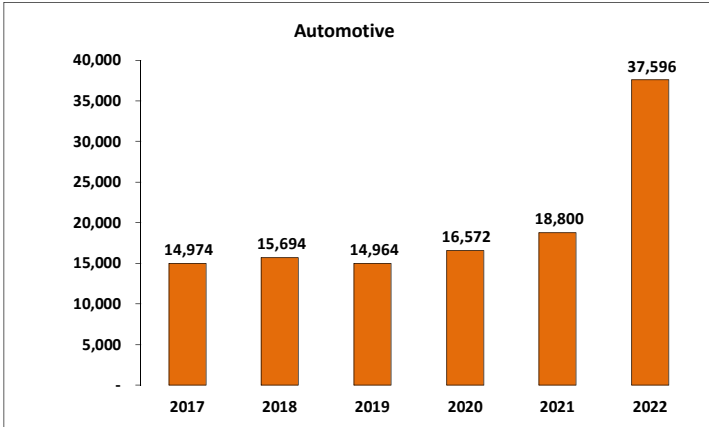
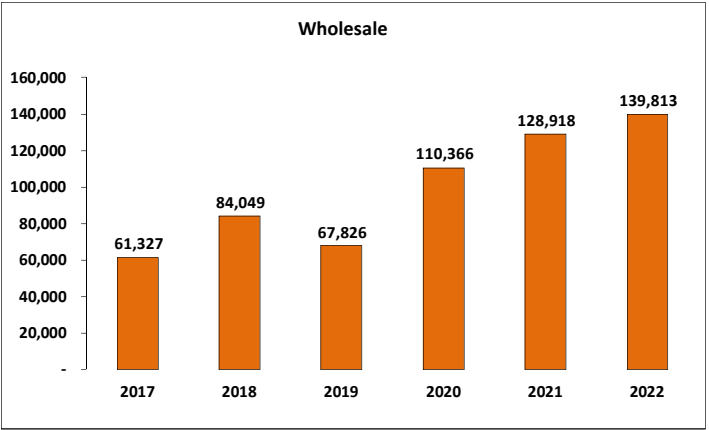
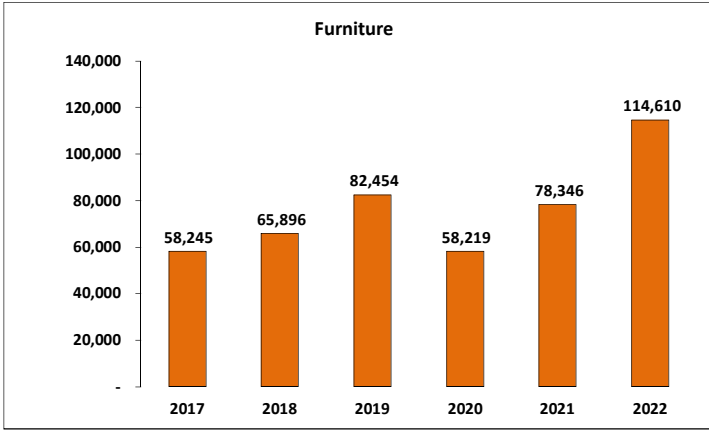
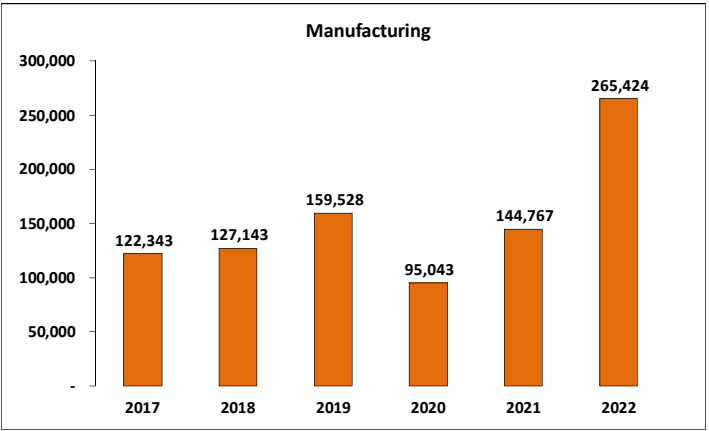
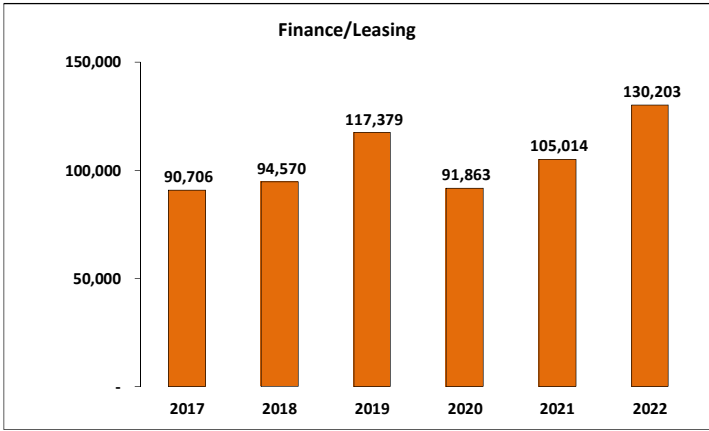
AREA NAME	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Actual	2021 Actual	2022 Actual	% Of Total	% Change
Grocery (54)	234,348	221,973	258,135	233,069	353,612	269,311	263,006	14.0%	-2.3%
Food/Beverage (58)	180,743	204,020	236,463	236,831	181,350	201,754	236,012	12.6%	17.0%
Communications/Utilities (40-48)	151,047	148,512	148,555	162,029	247,263	173,632	257,398	13.7%	48.2%
Building Matl's/Construction (15, 52)	125,280	133,492	154,244	154,218	185,208	215,668	259,010	13.8%	20.1%
General Merchandise (53, 59)	140,580	151,526	179,915	164,310	166,884	263,010	287,394	15.3%	9.3%
Services (70-79)	98,687	136,242	118,472	144,496	122,159	106,236	173,810	9.3%	63.6%
Finance/Leasing (60-61)	37,801	37,309	42,235	64,192	50,755	50,167	55,045	2.9%	9.7%
Manufacturing (20-26)	24,460	84,837	32,739	92,788	42,774	84,384	193,365	10.3%	129.1%
Furniture (57)	23,573	22,777	26,681	34,342	20,585	25,325	48,748	2.6%	92.5%
Wholesale (50)	23,769	22,908	33,488	26,267	56,416	55,364	53,887	2.9%	-2.7%
Automotive (55)	1,273	5,169	5,597	7,523	5,710	6,620	11,837	0.6%	78.8%
Apparel (56)	7,953	9,396	11,321	8,728	13,845	14,715	22,165	1.2%	50.6%
Agriculture (1)	4,614	4,664	6,244	6,070	6,785	7,235	11,477	0.6%	58.6%
Totals	1,054,128	1,182,825	1,254,090	1,334,863	1,453,347	1,473,421	1,873,155		
% Of Change	9.0%	12.2%	6.0%	6.4%	8.9%	1.4%	27.1%		



CITY OF LOUISVILLE
Revenue History by Industry (Jan. - Mar. 2022)

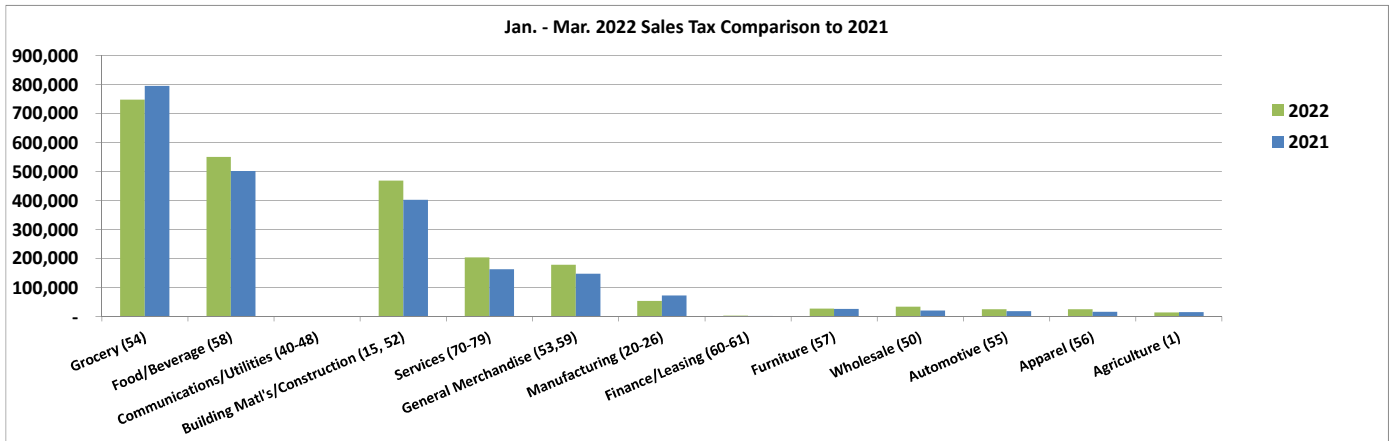
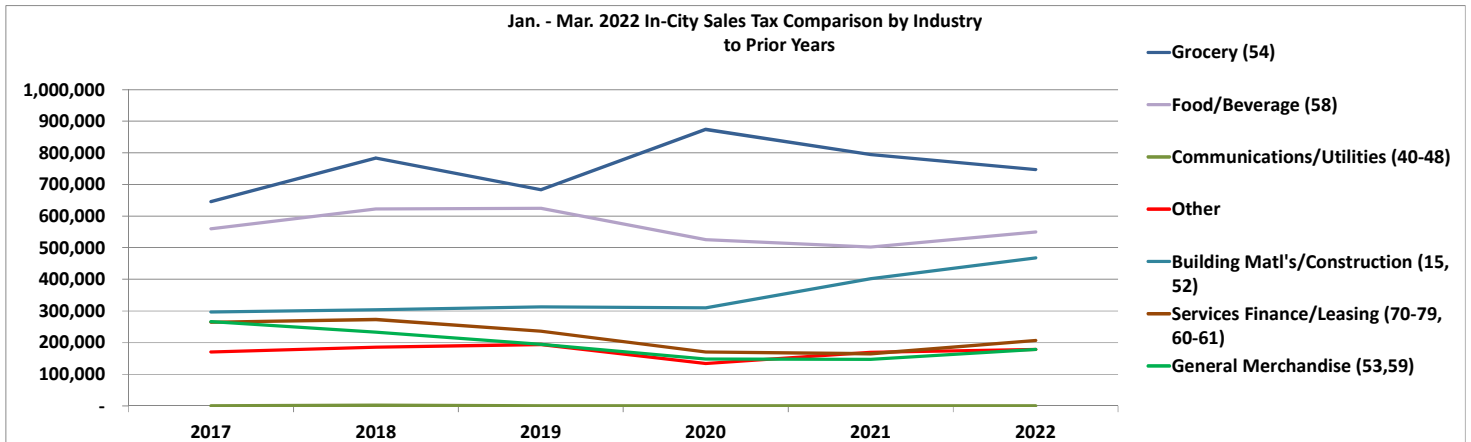
	2017	% Var	2018	% Var	2019	% Var	2020	% Var	2021	% Var	2022	% Var	% of Total
Grocery (54)	655,004	-4.5%	793,136	21.1%	697,092	-12.1%	890,949	27.8%	825,796	-7.3%	773,724	-6.3%	17.8%
Food/Beverage (58)	560,572	9.2%	625,677	11.6%	631,271	0.9%	539,063	-14.6%	539,971	0.2%	595,123	10.2%	13.7%
Comm/Util. (40-48)	438,704	13.6%	392,907	-10.4%	407,872	3.8%	573,276	40.6%	397,176	-30.7%	505,891	27.4%	11.6%
Bldg Mat'l's. (15, 52)	350,765	12.9%	367,927	4.9%	388,883	5.7%	405,215	4.2%	501,319	23.7%	612,616	22.2%	14.1%
Merchandise (53, 59)	369,808	-0.1%	458,070	23.9%	408,562	-10.8%	487,900	19.4%	574,439	17.7%	719,689	25.3%	16.5%
Services (70-79)	340,336	22.1%	316,787	-6.9%	328,909	3.8%	295,767	-10.1%	254,765	-13.9%	386,256	51.6%	8.9%
Fin./Lease (60-61)	90,706	2.4%	94,570	4.3%	117,379	24.1%	91,863	-21.7%	105,014	14.3%	130,203	24.0%	3.0%
Manufacturing (20-26)	122,343	60.2%	127,143	3.9%	159,528	25.5%	95,043	-40.4%	144,767	52.3%	265,424	83.3%	6.1%
Furniture (57)	58,245	-7.2%	65,896	13.1%	82,454	25.1%	58,219	-29.4%	78,346	34.6%	114,610	46.3%	2.6%
Wholesale (50)	61,327	20.8%	84,049	37.0%	67,826	-19.3%	110,366	62.7%	128,918	16.8%	139,813	8.5%	3.2%
Automotive (55)	14,974	237.1%	15,694	4.8%	14,964	-4.7%	16,572	10.7%	18,800	13.4%	37,596	100.0%	0.9%
Apparel (56)	24,353	19.6%	23,484	-3.6%	23,226	-1.1%	30,518	31.4%	29,510	-3.3%	44,585	51.1%	1.0%
Agriculture (1)	12,897	-6.6%	14,769	14.5%	14,884	0.8%	16,039	7.8%	17,225	7.4%	28,465	65.3%	0.7%
	3,100,032	8.3%	3,380,108	9.0%	3,342,849	-1.1%	3,610,788	8.0%	3,616,047	0.1%	4,353,995	20.4%	





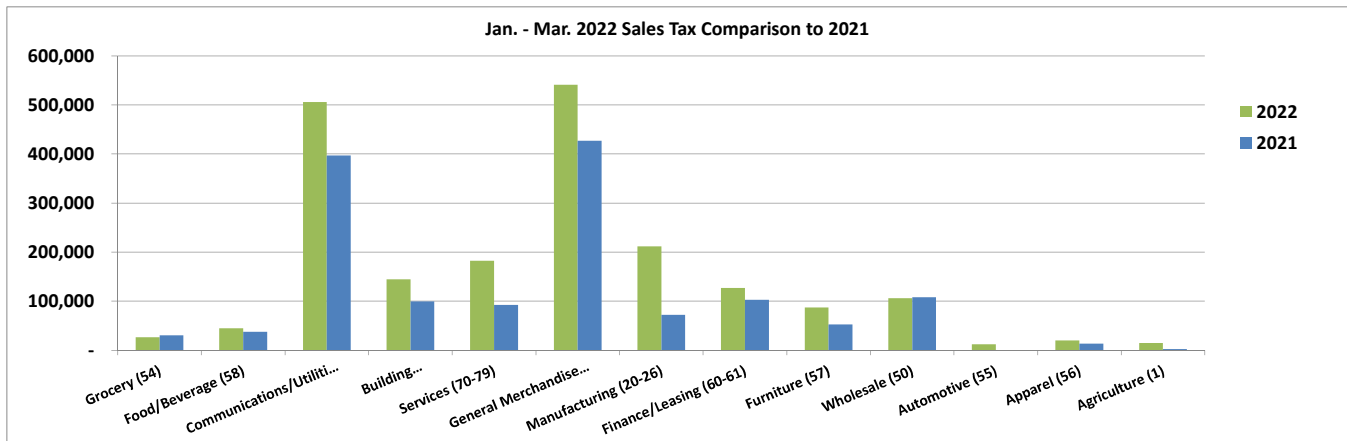
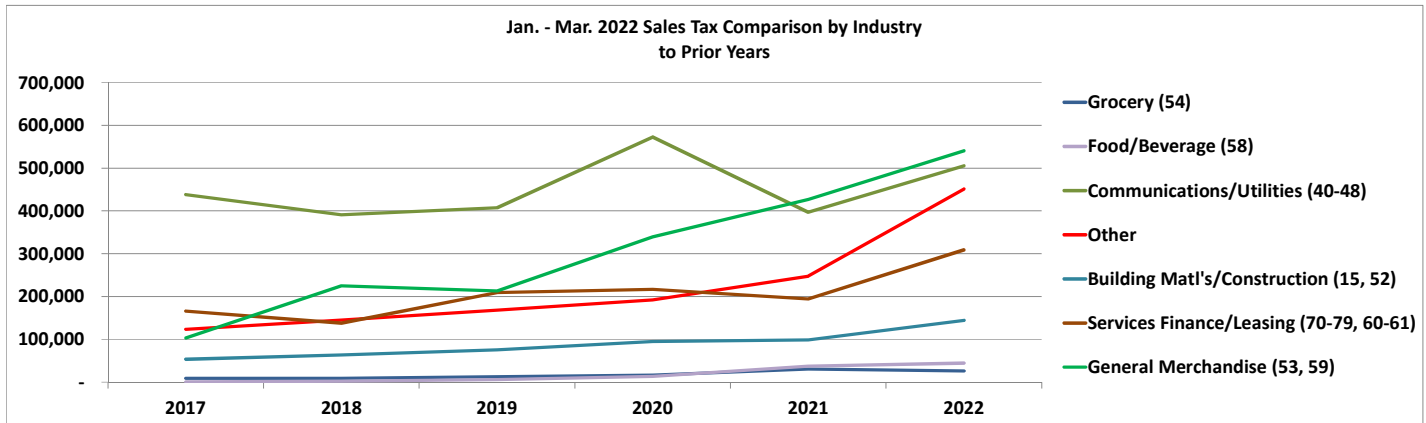
Sales Tax Revenue Comparisons by Industry - Inside City Area (Jan. - Mar. 2022)

INDUSTRY NAME	2017 Actual	2018 Actual	2019 Actual	2020 Actual	2021 Actual	2022 Actual	% Of Total	% Change
Grocery (54)	645,962	784,067	683,857	874,369	795,121	747,273	32.1%	-6.0%
Food/Beverage (58)	560,007	623,324	624,993	525,602	502,102	550,429	23.6%	9.6%
Communications/Utilities (40-48)	233	1,791	285	211	113	119	0.0%	5.3%
Building Mat'l's/Construction (15, 52)	296,999	303,882	313,258	310,198	402,093	468,189	20.1%	16.4%
Services (70-79)	255,285	265,166	225,171	197,419	162,657	203,726	8.7%	25.2%
General Merchandise (53,59)	266,504	232,807	195,091	148,212	147,139	178,664	7.7%	21.4%
Manufacturing (20-26)	89,644	97,070	98,711	45,735	72,829	53,448	2.3%	-26.6%
Finance/Leasing (60-61)	9,274	8,014	11,650	(27,016)	2,320	3,399	0.1%	46.6%
Furniture (57)	17,469	23,912	31,633	21,656	25,990	27,472	1.2%	5.7%
Wholesale (50)	16,629	16,329	17,541	17,508	21,050	34,049	1.5%	61.8%
Automotive (55)	14,911	15,678	14,746	16,572	18,797	25,508	1.1%	35.7%
Apparel (56)	19,227	18,891	17,700	18,444	15,808	24,669	1.1%	56.1%
Agriculture (1)	12,791	13,718	14,017	14,203	14,957	13,732	0.6%	-8.2%
Totals	2,204,935	2,404,649	2,248,654	2,163,114	2,180,976	2,330,677		
% Of Change	4.5%	9.1%	-6.5%	-3.8%	0.8%	6.9%		



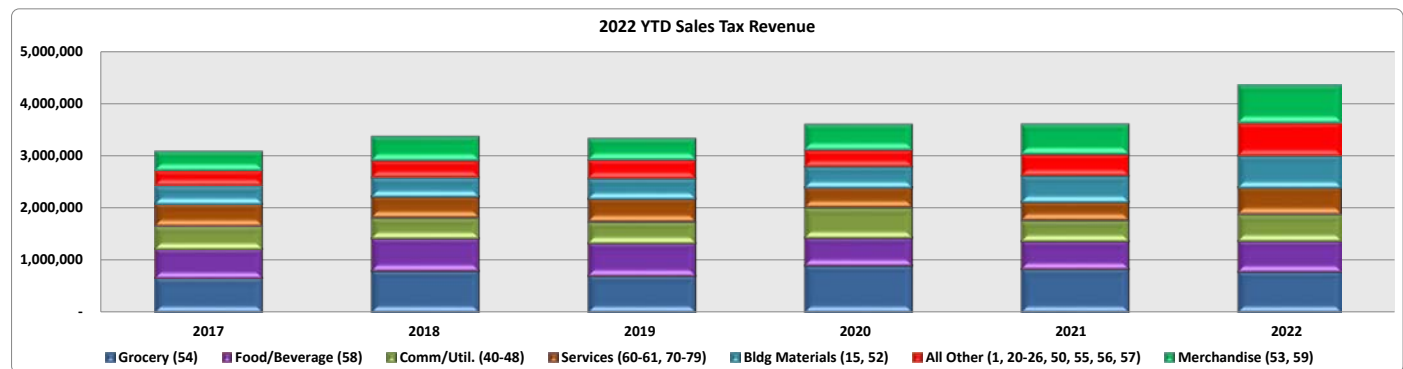
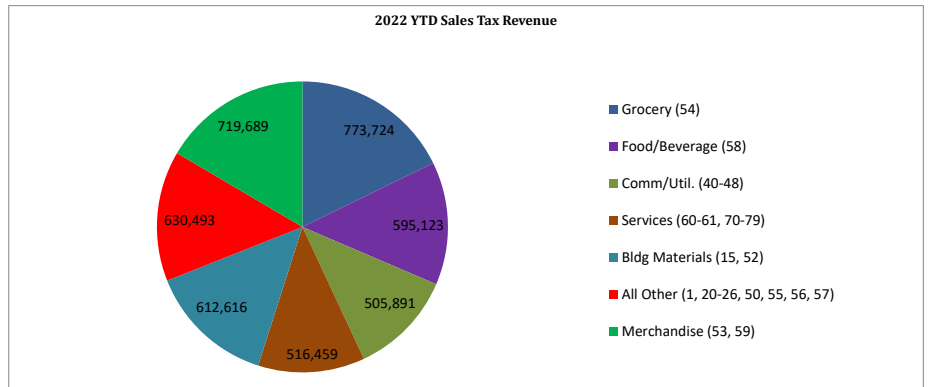
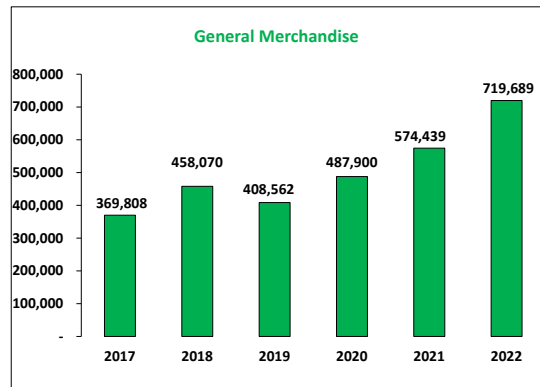
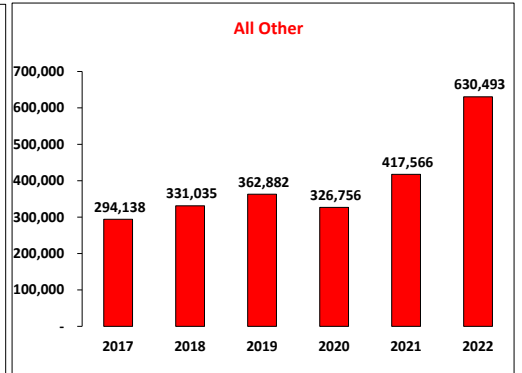
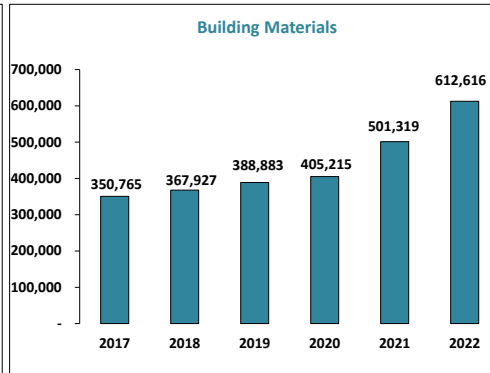
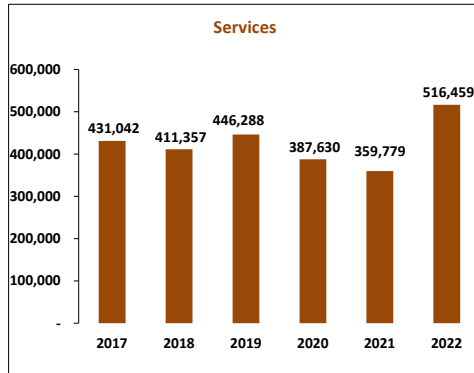
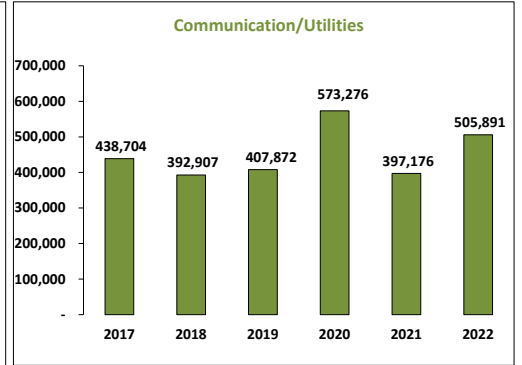
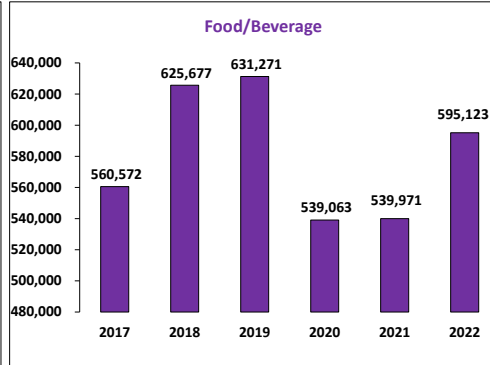
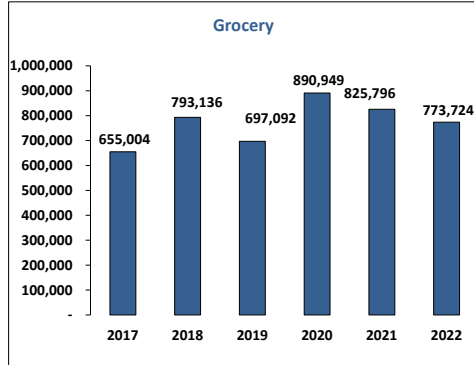
Sales Tax Revenue Comparisons by Industry - Outside City Area (Jan. - Mar. 2022)

INDUSTRY NAME	2017 Actual	2018 Actual	2019 Actual	2020 Actual	2021 Actual	2022 Actual	% Of Total	% Change
Grocery (54)	9,042	9,069	13,234	16,580	30,674	26,451	1.3%	-13.8%
Food/Beverage (58)	565	2,353	6,278	13,461	37,870	44,695	2.2%	18.0%
Communications/Utilities (40-48)	438,471	391,116	407,587	573,065	397,063	505,772	25.0%	27.4%
Building Mat'l's/Construction (15, 52)	53,766	64,045	75,625	95,016	99,226	144,427	7.1%	45.6%
Services (70-79)	85,051	51,621	103,737	98,347	92,108	182,530	9.0%	98.2%
General Merchandise (53, 59)	103,304	225,263	213,471	339,687	427,301	541,025	26.7%	26.6%
Manufacturing (20-26)	32,699	30,072	60,817	49,308	71,939	211,976	10.5%	194.7%
Finance/Leasing (60-61)	81,432	86,556	105,729	118,879	102,694	126,804	6.3%	23.5%
Furniture (57)	40,776	41,984	50,821	36,563	52,356	87,138	4.3%	66.4%
Wholesale (50)	44,698	67,720	50,285	92,857	107,868	105,765	5.2%	-1.9%
Automotive (55)	63	16	218	-	3	12,088	0.6%	402833.3%
Apparel (56)	5,126	4,593	5,526	12,074	13,702	19,916	1.0%	45.3%
Agriculture (1)	106	1,050	867	1,836	2,268	14,733	0.7%	549.6%
Totals	895,098	975,459	1,094,195	1,447,674	1,435,071	2,023,318		
% Of Change	19.0%	9.0%	12.2%	32.3%	-0.9%	41.0%		



CITY OF LOUISVILLE
Revenue History by Industry (Jan. - Mar. 2022)

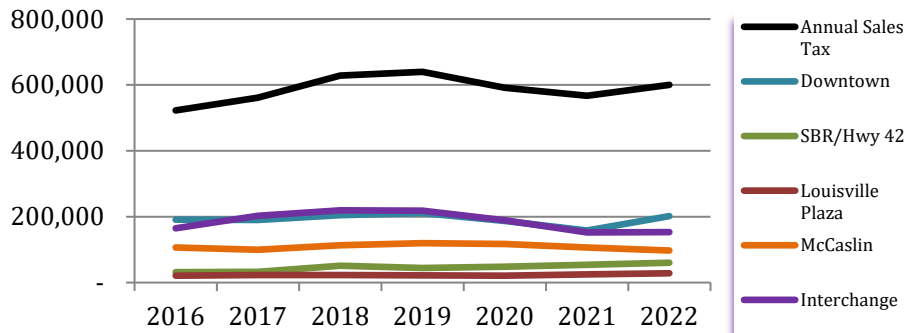
	2017	% Var	2018	% Var	2019	% Var	2020	% Var	2021	% Var	2022	% Var
Grocery (54)	655,004	-4.5%	793,136	21.1%	697,092	-12.1%	890,949	27.8%	825,796	-7.3%	773,724	-6.3%
Food/Beverage (58)	560,572	9.2%	625,677	11.6%	631,271	0.9%	539,063	-14.6%	539,971	0.2%	595,123	10.2%
Comm/Util. (40-48)	438,704	13.6%	392,907	-10.4%	407,872	3.8%	573,276	40.6%	397,176	-30.7%	505,891	27.4%
Services (60-61, 70-79)	431,042	17.4%	411,357	-4.6%	446,288	8.5%	387,630	-13.1%	359,779	-7.2%	516,459	43.5%
Bldg Materials (15, 52)	350,765	12.9%	367,927	4.9%	388,883	5.7%	405,215	4.2%	501,319	23.7%	612,616	22.2%
All Other (1, 20-26, 50, 55, 56, 57)	294,138	28.7%	331,035	12.5%	362,882	9.6%	326,756	-10.0%	417,566	27.8%	630,493	51.0%
Merchandise (53, 59)	369,808	-0.1%	458,070	23.9%	408,562	-10.8%	487,900	19.4%	574,439	17.7%	719,689	25.3%
	3,100,032	8.3%	3,380,108	9.0%	3,342,849	-1.1%	3,610,788	8.0%	3,616,047	0.1%	4,353,995	20.4%



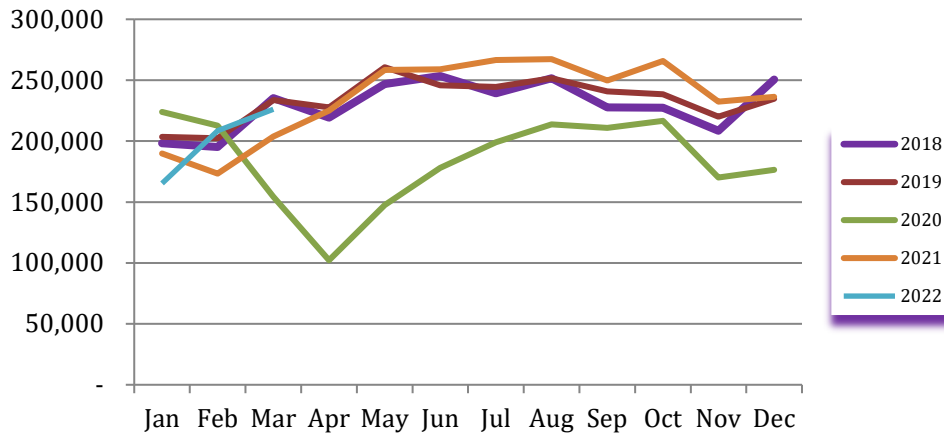
Restaurant Graphs

Jan - Mar 2022

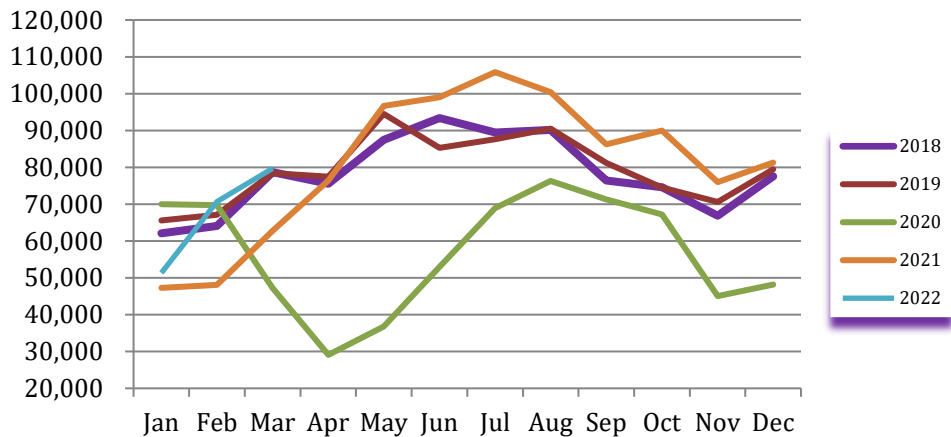
Restaurants - All Locations



Restaurants - All Locations

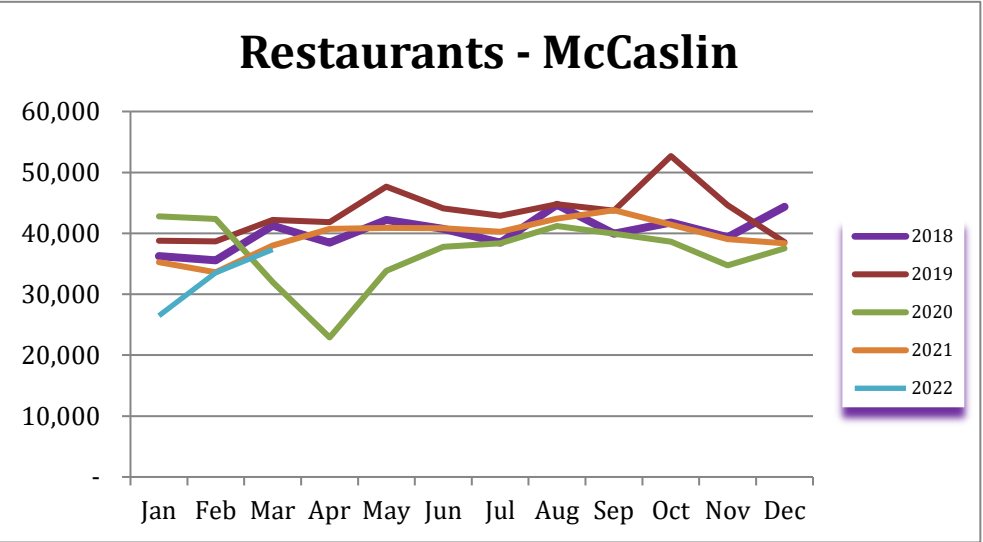
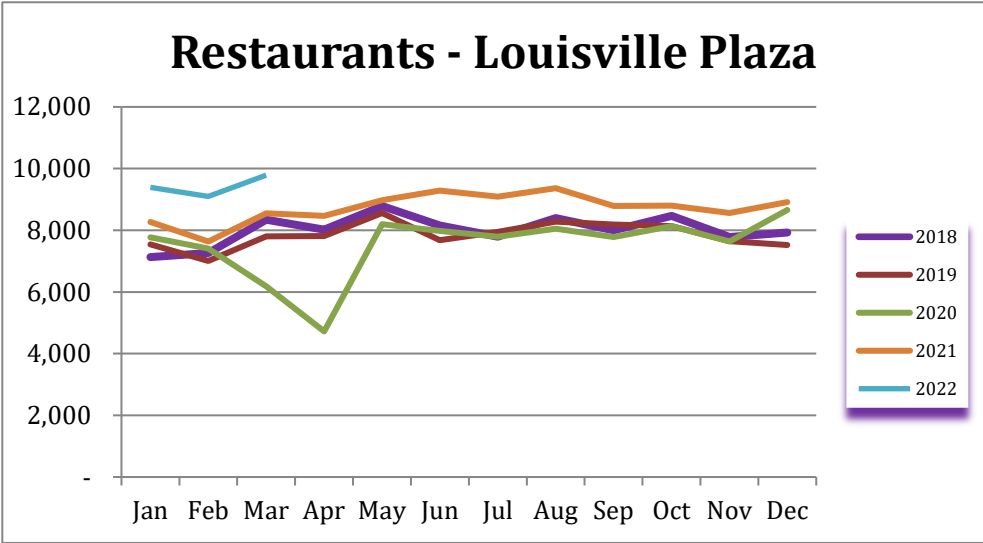


Restaurants - Downtown



Restaurants - SBR/Hwy 42

Month	2018	2019	2020	2021	2022
Jan	16,000	14,000	17,500	17,500	19,500
Feb	16,000	13,500	16,000	16,500	18,500
Mar	19,000	16,000	14,500	19,500	21,500
Apr	17,500	15,500	11,000	20,500	
May	18,000	15,500	15,500	22,000	
Jun	16,500	13,500	17,000	20,500	
Jul	15,500	14,500	16,500	20,500	
Aug	16,500	16,000	17,500	21,500	
Sep	17,500	17,500	18,500	22,500	
Oct	17,500	17,500	20,000	24,000	
Nov	15,500	16,500	17,500	20,500	
Dec	17,000	18,500	14,500	15,500	



Restaurant Graphs
Jan - Mar 2022

