

CITY OF LOUISVILLE								
Revenue History 2018 through 2022								
YEAR	MONTH	SALES TAX	CONS. USE TAX	BLDG USE TAX	AUTO USE TAX	LODGING TAX	AUDIT REVENUE	TOTAL
2022	JANUARY	1,290,514	176,250	130,345	128,149	3,109	208	1,728,576
	FEBRUARY	1,190,326	187,006	51,720	119,067	6,032	14,265	1,568,416
	MARCH	1,873,155	193,993	116,141	239,724	15,574	17,376	2,455,962
	APRIL	1,716,488	165,829	103,279	171,550	21,231	2,336	2,180,713
	MAY	1,596,606	141,661	156,057	162,552	37,751	817	2,095,445
	JUNE	1,977,923	363,695	166,434	145,676	30,068	-	2,683,797
	JULY	1,582,397	282,336	250,332	133,511	47,010	12,466	2,308,051
	AUGUST	1,732,722	169,519	577,453	169,804	63,940	8,651	2,722,088
	SEPTEMBER							-
	OCTOBER							-
	NOVEMBER							-
	DECEMBER							-
	YTD TOTALS	12,960,132	1,680,287	1,551,762	1,270,034	224,713	56,118	17,743,047
	YTD Variance % to Prior Year	15.7%	42.6%	-16.6%	4.5%	33.9%	-14.2%	13.1%
2021	JANUARY	1,093,893	151,922	76,766	165,964	8,893	13,085	1,510,523
	FEBRUARY	1,048,733	123,647	175,248	141,326	9,311	9,343	1,507,607
	MARCH	1,473,421	187,196	497,955	118,578	12,589	1,431	2,291,171
	APRIL	1,447,875	92,613	880,417	156,795	13,198	3,434	2,594,332
	MAY	1,463,795	142,433	69,429	145,625	17,757	14,572	1,853,611
	JUNE	1,836,453	206,969	39,899	182,192	26,986	5,542	2,298,042
	JULY	1,460,976	121,088	(32,980)	144,891	38,956	15,499	1,748,430
	AUGUST	1,372,626	152,120	152,949	160,162	40,187	2,490	1,880,534
	SEPTEMBER	1,641,416	215,222	45,706	163,655	31,783	13,666	2,111,448
	OCTOBER	1,534,805	152,057	164,302	148,773	34,618	12,142	2,046,696
	NOVEMBER	1,503,261	162,041	156,565	144,254	23,667	1,145	1,990,933
	DECEMBER	2,377,087	379,832	214,495	134,883	13,526	2,814	3,122,637
	YTD TOTALS	18,254,341	2,087,139	2,440,753	1,807,098	271,471	95,163	24,955,964
	YTD Variance % to Prior Year	16.9%	39.3%	43.3%	19.3%	48.7%	-79.1%	19.0%
2020	JANUARY	1,146,885	139,124	167,476	143,490	20,259	10,328	1,627,562
	FEBRUARY	1,010,556	181,982	213,379	138,820	18,916	62,695	1,626,348
	MARCH	1,453,347	128,050	101,197	68,233	17,511	33,347	1,801,683
	APRIL	1,043,220	102,057	369,619	61,493	4,291	56,334	1,637,014
	MAY	1,104,718	86,298	182,958	52,846	7,772	34,308	1,468,899
	JUNE	1,620,670	135,567	62,081	152,603	13,238	126,571	2,110,730
	JULY	1,231,987	76,551	53,104	160,605	20,902	7,733	1,550,883
	AUGUST	1,176,398	83,836	53,404	155,256	24,833	26,419	1,520,146
	SEPTEMBER	1,500,877	105,141	136,333	145,388	18,154	48,695	1,954,587
	OCTOBER	1,274,200	123,011	36,568	192,352	17,622	7,756	1,651,508
	NOVEMBER	1,137,481	83,349	218,216	100,847	10,177	35,354	1,585,423
	DECEMBER	1,920,601	252,875	109,363	142,948	8,882	5,392	2,440,062
	YTD TOTALS	15,620,940	1,497,840	1,703,698	1,514,880	182,557	454,931	20,974,845
	YTD Variance % to Prior Year	-2.9%	-12.9%	-18.4%	-12.7%	-59.9%	-67.1%	-10.6%
2019	JANUARY	1,071,558	127,245	86,502	201,074	21,423	18,826	1,526,627
	FEBRUARY	936,429	147,890	265,760	118,258	21,707	67,844	1,557,888
	MARCH	1,334,863	152,930	65,076	142,231	27,356	74,188	1,796,643
	APRIL	1,159,948	284,945	203,698	123,778	30,600	27,803	1,830,773
	MAY	1,223,169	92,960	281,555	162,333	44,797	105,311	1,910,125
	JUNE	1,579,107	154,476	324,102	109,552	53,263	44,863	2,265,363
	JULY	1,366,196	95,129	208,918	160,122	62,859	22,182	1,915,406
	AUGUST	1,488,654	113,156	88,430	145,808	57,724	810,122	2,703,894
	SEPTEMBER	1,501,976	140,882	143,151	143,031	46,348	30,769	2,006,157
	OCTOBER	1,338,241	99,425	142,592	178,136	42,935	157,833	1,959,161
	NOVEMBER	1,208,379	101,710	213,900	126,120	27,259	7,513	1,684,881
	DECEMBER	1,878,105	209,877	64,581	125,652	18,444	13,666	2,310,324
	YTD TOTALS	16,086,625	1,720,626	2,088,265	1,736,096	454,714	1,380,919	23,467,244
	YTD Variance % to Prior Year	5.0%	19.1%	-8.1%	-14.6%	-3.8%	142.5%	6.2%
2018	JANUARY	1,141,972	128,132	293,454	114,134	29,376	13,506	1,720,575
	FEBRUARY	984,046	102,847	264,342	135,811	26,701	22,330	1,536,077
	MARCH	1,254,090	142,326	80,344	151,611	29,394	63,215	1,720,980
	APRIL	1,131,949	124,051	131,283	134,771	32,459	6,816	1,561,328
	MAY	1,284,619	86,666	86,100	124,497	44,481	(24,431)	1,601,930
	JUNE	1,458,894	144,902	67,534	100,297	57,035	30,865	1,859,528
	JULY	1,247,212	74,536	202,707	189,545	58,802	18,943	1,791,745
	AUGUST	1,198,848	98,692	356,991	286,799	58,980	196,689	2,196,997
	SEPTEMBER	1,425,270	145,883	295,455	233,665	45,157	125,089	2,270,519
	OCTOBER	1,187,020	103,396	294,551	240,914	39,845	10,093	1,875,820
	NOVEMBER	1,113,867	98,406	128,352	173,601	31,504	24,264	1,569,994
	DECEMBER	1,889,403	194,260	71,376	146,093	18,792	82,181	2,402,104
	YTD TOTALS	15,317,190	1,444,095	2,272,490	2,031,737	472,526	569,560	22,107,598
	YTD Variance % to Prior Year	9.8%	5.1%	24.6%	36.5%	-8.6%	-43.8%	9.6%

City of Louisville, Colorado
Total Sales Tax Revenue vs. Mthly/YTD Budget
2018 -2022

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Month Of Sale	2018 Actual	2019 Actual	2020 Actual	2021 Actual	2022 Budget	2022 Actual	Mnthly % Of 2021	Y-T-D % Of 2021	Mnthly % Of Budget	Y-T-D % Of Budget
Jan	1,150,144	1,071,177	1,148,141	1,099,111	1,376,554	1,290,514	117.4%	117.4%	93.7%	93.7%
Feb	999,636	987,642	1,051,314	1,053,587	1,239,726	1,196,554	113.6%	115.5%	96.5%	95.1%
Mar	1,259,719	1,362,876	1,456,090	1,474,366	1,569,915	1,888,426	128.1%	120.6%	120.3%	104.5%
Apr	1,132,162	1,181,395	1,070,452	1,450,260	1,441,106	1,717,488	118.4%	120.0%	119.2%	108.3%
May	1,287,256	1,225,638	1,120,186	1,468,453	1,530,941	1,596,836	108.7%	117.5%	104.3%	107.4%
Jun	1,467,403	1,583,559	1,631,190	1,839,117	1,799,243	1,977,923	107.5%	115.3%	109.9%	107.9%
Jul	1,252,821	1,396,010	1,235,686	1,472,573	1,546,533	1,593,386	108.2%	114.2%	103.0%	107.2%
Aug	1,202,431	2,287,534	1,179,005	1,374,785	1,592,857	1,739,688	126.5%	115.7%	109.2%	107.5%
Sep	1,432,059	1,520,636	1,515,651	1,653,036	1,670,548		0.0%	100.9%	0.0%	94.4%
Oct	1,187,678	1,484,215	1,278,302	1,534,901	1,501,855		0.0%	90.2%	0.0%	85.1%
Nov	1,132,530	1,209,275	1,143,840	1,504,042	1,455,841		0.0%	81.6%	0.0%	77.7%
Dec	1,896,863	1,882,142	1,922,746	2,379,188	2,069,640		0.0%	71.0%	0.0%	69.2%
Totals	15,400,702	17,192,097	15,752,603	18,303,418	18,794,760	13,000,816				
% Of Change	5.4%	11.6%	-8.4%	16.2%	2.6%					

City of Louisville, Colorado
Lodging Tax Revenue vs. Mthly/YTD Budget
2018 -2022

Month Of Sale	2018 Actual	2019 Actual	2020 Actual	2021 Actual	2022 Budget	2022 Actual	Mnthly % Of 2021	Y-T-D % Of 2021	Mnthly % Of Budget	Y-T-D % Of Budget
Jan	29,376	21,423	20,259	8,893	18,654	3,109	35.0%	35.0%	16.7%	16.7%
Feb	26,701	21,707	18,916	9,311	18,238	6,032	64.8%	50.2%	33.1%	24.8%
Mar	29,394	27,356	17,511	12,589	20,971	15,574	123.7%	80.3%	74.3%	42.7%
Apr	32,459	30,600	4,291	13,198	21,569	21,231	160.9%	104.4%	98.4%	57.8%
May	44,481	44,797	7,772	17,757	31,288	37,751	212.6%	135.5%	120.7%	75.6%
Jun	57,035	53,263	13,238	26,986	35,048	30,068	111.4%	128.2%	85.8%	78.0%
Jul	58,802	62,859	20,902	38,956	38,302	47,010	120.7%	125.9%	122.7%	87.3%
Aug	58,980	57,724	24,833	40,187	38,207	63,940	159.1%	133.9%	167.3%	101.1%
Sep	45,157	46,348	18,154	31,783	30,465		0.0%	112.5%	0.0%	88.9%
Oct	39,845	42,935	17,622	34,618	30,187		0.0%	95.9%	0.0%	79.4%
Nov	31,504	27,259	10,177	23,667	20,368		0.0%	87.1%	0.0%	74.1%
Dec	18,792	18,444	8,882	13,526	16,181		0.0%	82.8%	0.0%	70.3%
Totals	472,526	454,714	182,557	271,471	319,480	224,713				
% Of Change	-8.6%	-3.8%	-59.9%	48.7%	17.7%					

City of Louisville, Colorado
Auto Use Tax Revenue vs. Mthly/YTD Budget
2018 -2022

Month Of Sale	2018 Actual	2019 Actual	2020 Actual	2021 Actual	2022 Budget	2022 Actual	Mnthly % Of 2021	Y-T-D % Of 2021	Mnthly % Of Budget	Y-T-D % Of Budget
Jan	114,134	201,074	143,490	165,964	161,144	128,149	77.2%	77.2%	79.5%	79.5%
Feb	135,811	118,258	138,820	141,326	146,525	119,067	84.3%	80.5%	81.3%	80.4%
Mar	151,611	142,231	68,233	118,578	155,174	239,724	202.2%	114.3%	154.5%	105.2%
Apr	134,771	123,778	61,493	156,795	137,695	171,550	109.4%	113.0%	124.6%	109.7%
May	124,497	162,333	52,846	145,625	139,528	162,552	111.6%	112.7%	116.5%	110.9%
Jun	100,297	109,552	152,603	182,192	145,847	145,676	80.0%	106.2%	99.9%	109.1%
Jul	189,545	160,122	160,605	144,891	164,614	133,511	92.1%	104.3%	81.1%	104.7%
Aug	286,799	145,808	155,256	160,162	185,041	169,804	106.0%	104.5%	91.8%	102.8%
Sep	233,665	143,031	145,388	163,655	181,559		0.0%	92.1%	0.0%	89.6%
Oct	240,914	178,136	192,352	148,773	190,532		0.0%	83.1%	0.0%	79.0%
Nov	173,601	126,120	100,847	144,254	147,891		0.0%	75.9%	0.0%	72.3%
Dec	146,093	125,652	142,948	134,883	159,109		0.0%	70.3%	0.0%	66.3%
Totals	2,031,737	1,736,096	1,514,880	1,807,098	1,914,660	1,270,034				
% Of Change	36.5%	-14.6%	-12.7%	19.3%	6.0%					

City of Louisville, Colorado
Building Use Tax Revenue vs. Mthly/YTD Budget
2018 -2022

Month Of Sale	2018 Actual	2019 Actual	2020 Actual	2021 Actual	2022 Budget	2022 Actual	Mnthly % Of 2021	Y-T-D % Of 2021	Mnthly % Of Budget	Y-T-D % Of Budget
Jan	293,454	86,502	167,476	76,766	130,746	130,345	169.8%	169.8%	99.7%	99.7%
Feb	264,342	265,760	213,379	175,248	124,744	51,720	29.5%	72.2%	41.5%	71.3%
Mar	80,344	65,076	101,197	497,955	127,811	116,141	23.3%	39.8%	90.9%	77.8%
Apr	131,263	203,698	369,619	880,417	126,861	103,279	11.7%	24.6%	81.4%	78.7%
May	86,100	281,555	182,958	69,429	156,655	156,057	224.8%	32.8%	99.6%	83.6%
Jun	67,534	324,102	62,081	39,899	149,890	166,434	417.1%	41.6%	111.0%	88.6%
Jul	202,707	208,918	53,104	(32,980)	143,402	250,332	759.0%	57.1%	174.6%	101.5%
Aug	356,991	88,430	53,404	152,949	132,970	577,453	377.5%	83.4%	434.3%	142.0%
Sep	295,455	143,151	136,333	45,706	109,044		0.0%	81.4%	0.0%	129.1%
Oct	294,551	142,592	36,568	164,302	140,859		0.0%	75.0%	0.0%	115.5%
Nov	128,352	213,900	218,216	156,565	103,536		0.0%	69.7%	0.0%	107.3%
Dec	71,376	64,581	109,363	214,495	86,002		0.0%	63.6%	0.0%	101.3%
Totals	2,272,470	2,088,265	1,703,698	2,440,753	1,532,520	1,551,762				
% Of Change	24.6%	-8.1%	-18.4%	43.3%	-37.2%					

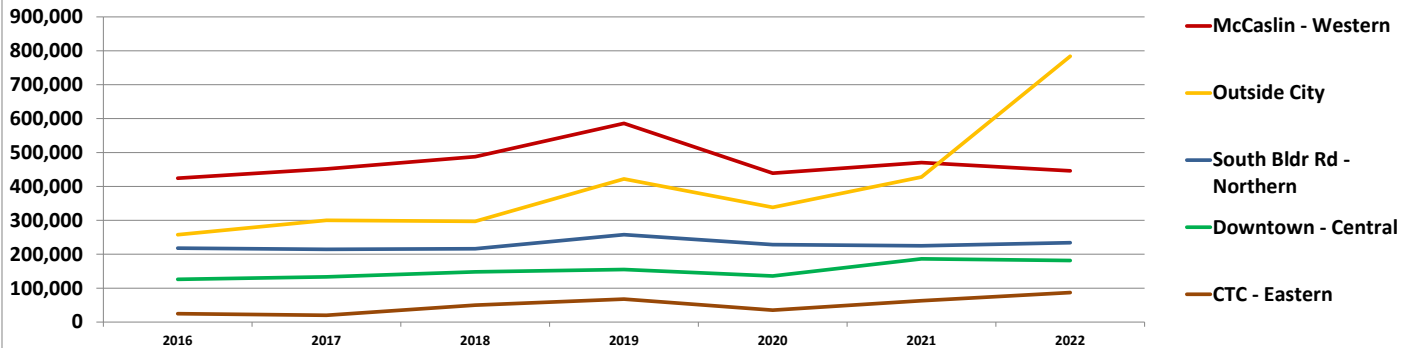
City of Louisville, Colorado
Consumer Use Tax Revenue vs. Mthly/YTD Budget
2018 -2022

Month Of Sale	2018 Actual	2019 Actual	2020 Actual	2021 Actual	2022 Budget	2022 Actual	Mnthly % Of 2021	Y-T-D % Of 2021	Mnthly % Of Budget	Y-T-D % Of Budget
Jan	132,262	142,282	144,086	157,567	129,803	176,432	112.0%	112.0%	135.9%	135.9%
Feb	106,800	159,797	181,982	127,128	115,322	193,090	151.9%	129.8%	167.4%	150.7%
Mar	173,536	189,651	153,037	187,452	150,362	194,188	103.6%	119.4%	129.1%	142.5%
Apr	127,868	290,688	103,828	93,203	148,295	166,822	179.0%	129.2%	112.5%	134.3%
May	100,007	165,145	99,949	151,626	116,902	141,953	93.6%	121.7%	121.4%	132.1%
Jun	166,583	185,766	221,745	209,195	178,522	363,695	173.9%	133.5%	203.7%	147.3%
Jul	87,178	103,361	79,979	123,102	90,810	282,381	229.4%	144.7%	311.0%	163.3%
Aug	257,159	122,267	102,534	152,120	139,867	170,194	111.9%	140.6%	121.7%	157.8%
Sep	250,108	150,826	132,549	215,662	155,867		0.0%	119.2%	0.0%	137.8%
Oct	111,410	105,704	125,635	162,316	142,545		0.0%	106.9%	0.0%	123.4%
Nov	102,920	106,814	106,227	162,318	145,906		0.0%	97.0%	0.0%	111.5%
Dec	268,009	217,819	255,350	380,240	296,230		0.0%	79.6%	0.0%	93.3%
Totals	1,883,839	1,940,122	1,706,899	2,121,927	1,810,430	1,688,755				
% Of Change	12.9%	3.0%	-12.0%	24.3%	-14.7%					

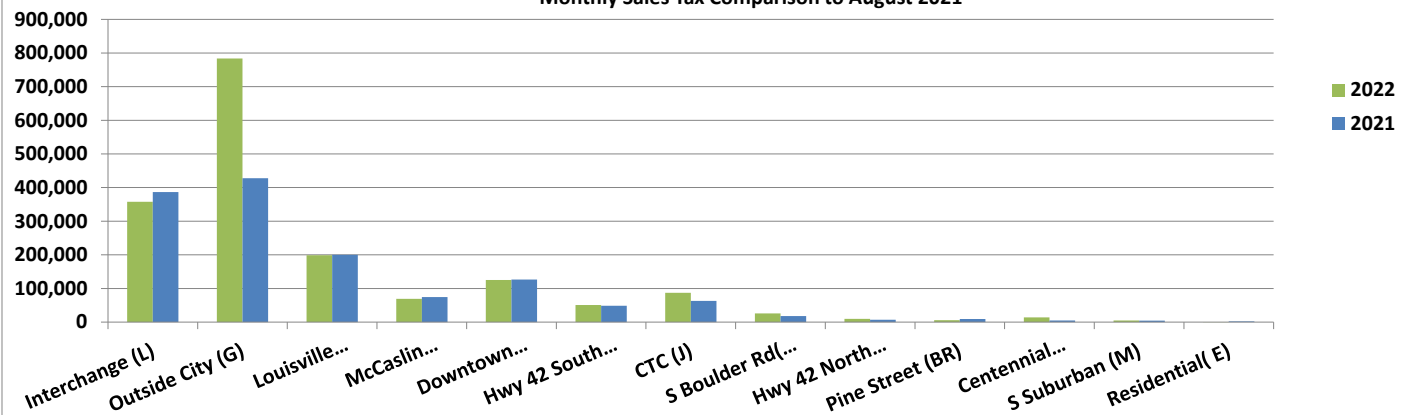
Monthly Sales Tax Revenue Comparisons by Area (August 2022)

AREA NAME	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Actual	2021 Actual	2022 Actual	% Of Total	% Change
Interchange (L)	354,117	377,237	402,797	407,253	365,981	386,759	357,779	20.6%	-7.5%
Outside City (G)	257,630	300,086	296,836	422,045	338,210	427,913	783,933	45.2%	83.2%
Louisville Plaza (H/HR)	165,630	165,568	171,913	183,481	183,581	200,266	198,955	11.5%	-0.7%
McCaslin North(K)	59,513	66,841	76,442	79,419	66,137	74,642	69,252	4.0%	-7.2%
Downtown (AR)	94,339	94,614	105,497	109,317	91,440	126,535	125,271	7.2%	-1.0%
Hwy 42 South (I)	26,037	29,935	33,131	36,051	36,911	48,584	50,782	2.9%	4.5%
CTC (J)	24,901	20,053	49,910	67,856	34,956	62,936	87,002	5.0%	38.2%
S Boulder Rd(C/CR)	43,905	42,458	35,977	67,689	39,166	17,801	25,823	1.5%	45.1%
Hwy 42 North (F/FR)	8,382	6,474	8,462	6,578	5,724	6,800	9,488	0.5%	39.5%
Pine Street (BR)	4,980	8,042	8,839	9,405	6,737	9,052	5,726	0.3%	-36.7%
Centennial Valley (D)	5,722	2,545	3,392	93,728	2,795	4,676	14,020	0.8%	199.8%
S Suburban (M)	4,936	4,878	5,099	5,539	4,022	4,391	4,943	0.3%	12.6%
Residential(E)	710	909	553	293	738	2,270	(251)	0.0%	-111.1%
Total Revenue	1,050,800	1,119,641	1,198,848	1,488,654	1,176,398	1,372,626	1,732,722		
% Of Change	6.9%	6.6%	7.1%	24.2%	-21.0%	16.7%	26.2%		

Monthly Sales Tax Comparison by Area
to Prior Years
August 2022



Monthly Sales Tax Comparison to August 2021



Monthly Sales Tax Revenue Comparisons by Industry (August 2022)

AREA NAME	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Actual	2021 Actual	2022 Actual	% Of Total	% Change
Grocery (54)	238,651	245,275	261,046	293,888	289,575	283,501	272,773	15.7%	-3.8%
Food/Beverage (58)	206,174	217,260	246,123	258,193	207,120	262,400	282,307	16.3%	7.6%
Communications/Utilities (40-48)	135,408	120,259	115,338	161,136	111,576	126,885	173,551	10.0%	36.8%
Building Matl's/Construction (15, 52)	139,057	140,890	154,460	174,432	197,382	200,105	162,653	9.4%	-18.7%
General Merchandise (53, 59)	123,142	162,559	136,444	170,781	145,188	181,589	229,349	13.2%	26.3%
Services (70-79)	110,936	123,460	118,577	128,845	97,457	132,186	185,658	10.7%	40.5%
Finance/Leasing (60-61)	29,651	29,223	36,628	29,991	33,882	30,912	133,068	7.7%	330.5%
Manufacturing (20-26)	15,045	14,616	46,946	179,225	23,838	55,503	175,887	10.2%	216.9%
Furniture (57)	23,703	23,698	29,447	39,169	23,349	32,777	31,386	1.8%	-4.2%
Wholesale (50)	10,382	21,793	28,027	26,692	23,733	34,329	49,998	2.9%	45.6%
Automotive (55)	6,615	5,764	8,841	8,514	7,613	9,936	13,596	0.8%	36.8%
Apparel (56)	7,982	10,448	10,651	12,752	10,590	14,276	15,272	0.9%	7.0%
Agriculture (1)	4,054	4,397	6,319	5,034	5,095	8,226	7,226	0.4%	-12.2%
Totals	1,050,800	1,119,641	1,198,848	1,488,654	1,176,398	1,372,626	1,732,722		
% Of Change	6.9%	6.6%	7.1%	24.2%	-21.0%	16.7%	26.2%		

