

**SUBJECT: 2024-2029 SOLID WASTE COLLECTION REQUEST FOR
PROPOSAL CRITERIA AND KEY CONTRACT POINTS**

DATE: JANUARY 2, 2024

PRESENTED BY: KURT KOWAR, P.E., PUBLIC WORKS DIRECTOR

SUMMARY:

Staff is preparing to advertise the Request for Proposal (RFP) for renewal of the City's residential solid waste collection program.

Information based upon input from City Council and the Finance Committee in April of 2023 has been finalized and is summarized in the attached presentation of program background and key RFP contract considerations.

Key dates as part of this process are as follows:

1. Monday January 8, 2024 – 1st Proposal Advertisement
2. Monday January 15, 2024 – 2nd Proposal Advertisement
3. Monday, January 22, 2024, 10:00 am - A pre-proposal meeting will be held in City Hall, Council Chambers, located at 749 Main Street, Louisville, Colorado 80027.
4. Thursday, January 25, 2024, 5:00 pm – Deadline for Questions. Questions should be referred to Kurt Kowar at kurtk@louisvilleco.gov.
5. Monday, January 29, 2024, 5:00pm - Addendum Issued as Necessary.
6. **Friday, February 2, 2024, 4:00pm** – Proposal Submittal Deadline.
7. Early February, 2024 – Staff Review and Recommendations Developed.
8. Late February/Early March, 2024 – City Council Review/Award.
9. Week of September 2nd, 2024 – Initial Service Begins per Contract Schedule.

FISCAL IMPACT:

The residential solid waste collection program is a pass-through cost from the selected vendor to the residents. This is managed through the solid waste fund and is a net neutral cost in regards to City Budgets.

PROGRAM/SUB-PROGRAM IMPACT:

Enable residents to dispose of their solid waste in a convenient, environmentally responsible, cost effective manner.

RECOMMENDATION:

Approve RFP Criteria as provided.

SUBJECT: APPROVAL OF 2024-2029 SOLID WASTE COLLECTION RFP CRITERIA

DATE: JANUARY 2, 2024

PAGE 2 OF 2

ATTACHMENT(S):

1. Presentation/Information

STRATEGIC PLAN IMPACT:

☒	 Financial Stewardship & Asset Management	☒	 Reliable Core Services
☐	 Vibrant Economic Climate	☒	 Quality Programs & Amenities
☐	 Engaged Community	☐	 Healthy Workforce
☐	 Supportive Technology	☐	 Collaborative Regional Partner

CITY COUNCIL COMMUNICATION

City Council RFP Final Criteria Review Residential Solid Waste Collection

City of Louisville, Colorado

January 2, 2024

“Enable residents to dispose of their solid waste in a convenient, environmentally responsible, cost effective manner.”

– Louisville Solid Waste Subprogram Objective

5 Year Solid Waste Contract Value ~ \$7,000,000

City Single Hauler Program Beginnings

- ❖ 2009 Program Starts
- ❖ Created to minimize destructive impact on City Streets from Trash Trucks
- ❖ 1 Trash Truck = 1,000 cars.
Average residential street has 100 - 500 cars per day
- ❖ Incentivize Recycling
- ❖ Offer Composting



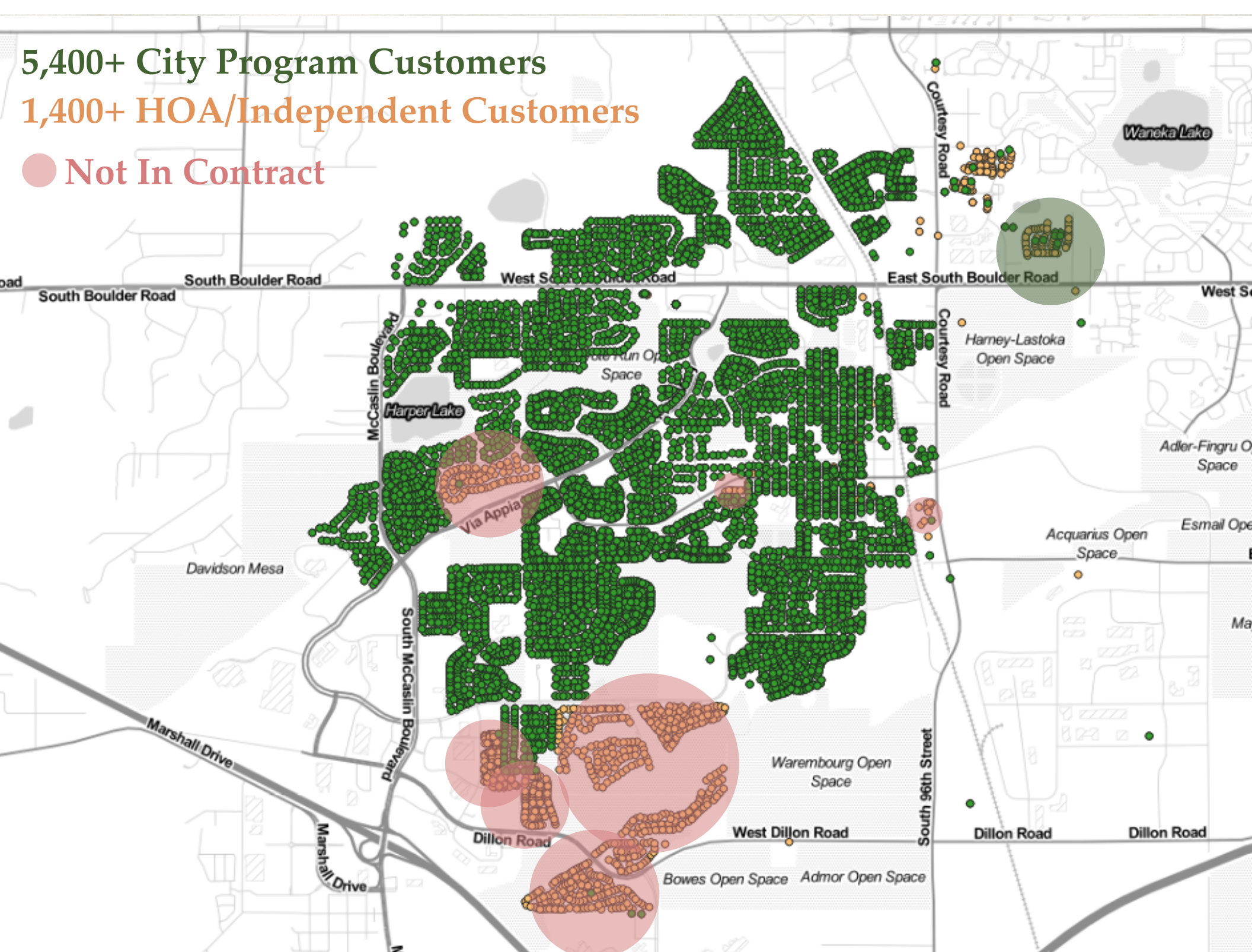
City Single Hauler Overall Program Background

	Contractor	Pay As You Throw Incentive (PAYT)	Recycle	Compost	Service Days
Pre 2009	Varied	None	Unknown	Unknown	Varied
2009 - 2014	Western Disposal	80%	Up to 96g Included	100%	Thursday
2014 - 2019	Western Disposal	80%	Up to 96g Included	100% 2018 - \$3.82, \$7.64, \$11.46	Thursday
2019 - 2024	Republic Service	100%	Up to 96g Included	Up to 96g Included	Tue - Fri
2024 - 2029	TBD	100%	Up to 96g Included Weekly?	Up to 96g Included Weekly?	Base Bid Tue - Fri

5,400+ City Program Customers

1,400+ HOA/Independent Customers

● Not In Contract



City Residential Solid Waste Diversion

2017	2020	2022
56	53	58

% of City Program
Waste is **Landfilled**

2017	2020	2022
25	24	23

% of City Program
Waste is **Recycled**

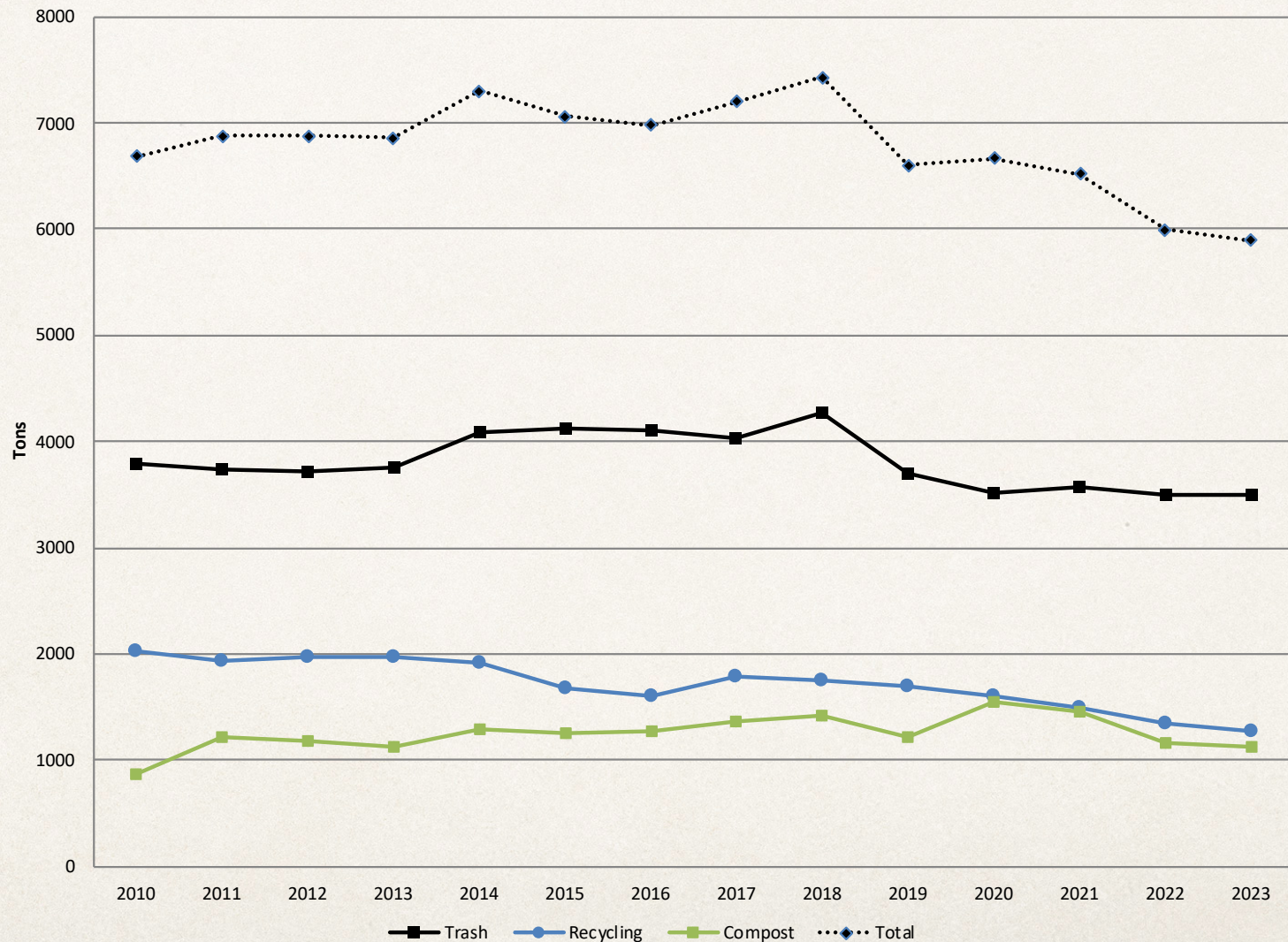
2017	2020	2022
19	23	19

% of City Program
Waste is **Composted**

2017	2020	2022
44%	47%	42%

Diversion

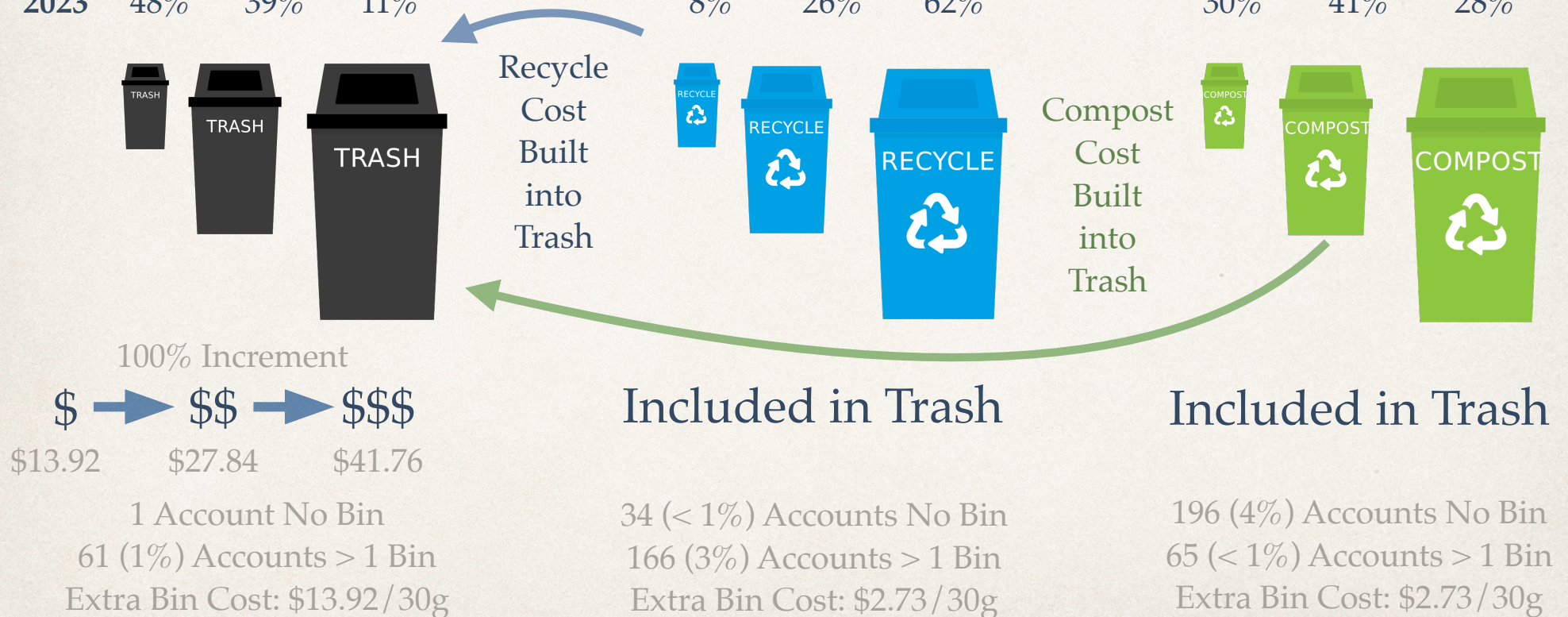
City Residential Solid Waste Diversion by Year



What Affects Pricing?

Current Rate Structure

2013	40%	48%	10%		14%	26%	57%		45%	46%	8%
2018	45%	43%	10%		12%	26%	58%		45%	41%	10%
2021	49%	39%	10%		11%	26%	60%		38%	41%	20%
2023	48%	39%	11%		8%	26%	62%		30%	41%	28%



Proposed Bid Structure

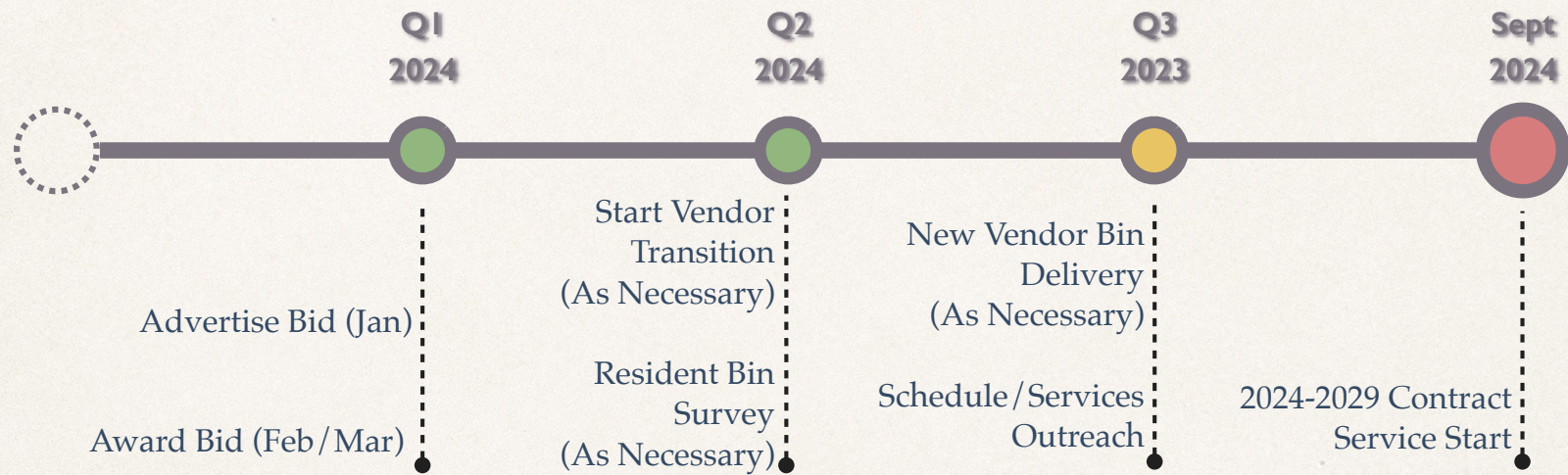
	Service Days	Trash	Recycling	Compost	Equipment
Base Bid (Current)	Tue - Fri		Included Biweekly	Included Biweekly	Natural Gas
Alt. #1	Other		Included Biweekly	Included Biweekly	Natural Gas
Alt. #2	-		Included Biweekly	Included Weekly	Natural Gas
Alt. #3	-		Included Weekly	Included Weekly	Natural Gas
Alt. #4	-				Electric or GHG Offset

2024 RFP Criteria

Points	60	10	5	10	5	10	100
Percent of Overall Score	60%	10%	5%	10%	5%	10%	100%
Contractor	Pricing	Additional Services	Schedule	Equipment	RFP Interview	Customer Service Commitment	Totals
Company X	TBD	TBD	TBD	TBD	TBD	TBD	TBD
Company Y	TBD	TBD	TBD	TBD	TBD	TBD	TBD

Price Score =
$$\frac{(\text{5 Yr Total Low Bid} \times 60)}{\text{5 Yr Evaluated Bid}}$$

2024 RFP Schedule



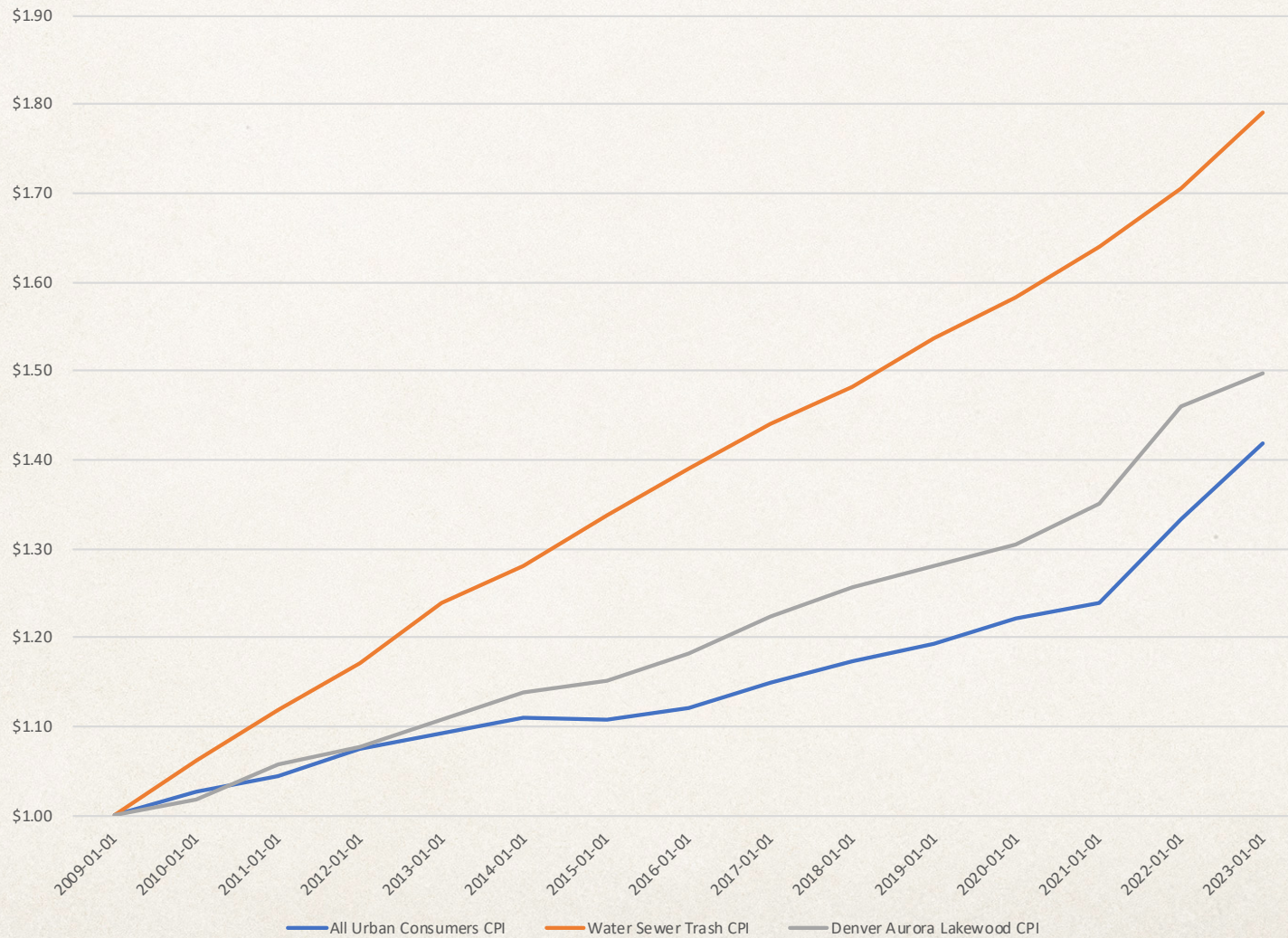
Annual Increase Index

2009-2018 AUC CPI Increases

2019-2021 DAL CPI Increases

2022 WST CPI Increase (4.42% vs DAL 8.58%)

	All Urban Consumers	Denver Aurora Lakewood	Water Sewer Trash
2009-2013	11.02%	28.05%	13.74%
2014-2018	7.41%	20.00%	12.56%
2019-2022	18.92%	16.46%	17.00%
2009-2023 Avg	2.55%	2.94%	4.25%



Contract Key Points

- ❖ Term: 5 Years
- ❖ Annual Price Increase: WST Index
- ❖ Cost
- ❖ Communications Proposal
- ❖ Customer Service Proposal
- ❖ Fleet: Natural Gas, Electric, GHG Offsets
- ❖ Proposed Additional Services: Leaf/Branch Pickup, Bulk Pickup, Etc.
- ❖ Schedule: Tue - Fri vs Proposed Other
- ❖ Frequency of Recycle or Compost - Biweekly vs Weekly

