

SUBJECT: APPROVAL OF GOLF CART REPLACEMENT PURCHASE AGREEMENT

DATE: JANUARY 7, 2025

**PRESENTED BY: ADAM BLACKMORE, PROS DIRECTOR
DAVID BARIL, HEAD GOLF PROFESSIONAL**

SUMMARY:

The Parks, Recreation, Open Space & Golf Department (PROS) is seeking Council's approval for a sole source purchase of 65 refurbished golf carts for the Coal Creek Golf Course. The purchase amount of \$265,265 is less than the \$270,140 allocated in the 2025 PROS budget.

EZGO is the only major manufacturer to offer this refurbishment and trade-in program. This agreement allows PROS/Coal Creek to fully replace the existing cart inventory at purchase prices that aligns with available/budgeted funds. The course is purchasing sixty-five (65) model year 2020 golf carts with Lithium batteries and trading in our current inventory at a trade-in value of \$2,000 per cart. Thus, replacing our 5-year-old fleet of carts that utilize lead acid batteries.

The new carts have been completely refurbished: new paint, new trim, new accessories. The batteries are used but come with a 3-year warranty with an anticipated life expectancy of 10 years. The cost of the refurbished car is approximately \$5,300 compared to the cost of a new golf car with the same features of \$ 9,289.

Since reopening in 2015 we have rotated the fleet of carts every five years due to:

- 1) the life expectancy of a lead acid battery is only five years;
- 2) The wear and tear on our fleet shows significantly after five years of public use including damage from extracting and parking 65 carts in an undersized space originally designed for 40 cars.

This purchase also includes benefits towards the City's sustainability goals by transitioning to more efficient and eco-friendly lithium batteries. Benefits of Lithium batteries.

- LESS TIME CHARGING, MORE TIME MOVING - Charge the OnePack in as little as 2.5 hours and charge up during short breaks without damaging the battery.
- LONG LIFETIME. - Trojan Lithium-ion batteries last 10+ years. No more downtime or replacements for a decade.
- GO FARTHER, PLAY LONGER - Up to 60 miles on a single charge.

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- **FORGET ABOUT MAINTENANCE.** - No more watering, corrosion, acid drips, or charging fumes.
- **SAFETY FIRST** - Trojan Lithium-ion batteries are engineered for safety with a self-protecting BMS (Battery Management System), stable lithium-iron-phosphate formula, and four levels of safety redundancy to protect your family and your property.
- **8-YEAR WARRANTY** - Your investment is protected by our industry-leading 8-year warranty, which offers 4 full years of protection before prorating. Beware of other manufacturer warranties that prorate early on.

FISCAL IMPACT:

Funding for this purchase is included in the approved 2025 budget. If approved, there is anticipated budget savings in the Golf Fund of approximately \$4,875.

RECOMMENDATION:

Staff recommends approving the sole source purchase of 65 refurbished golf carts from E-Z-GO for the price listed above and the attached terms.

ATTACHMENT(S):

1. Purchase quote

STRATEGIC PLAN IMPACT:

☒	 Financial Stewardship & Asset Management	☐	 Reliable Core Services
☐	 Vibrant Economic Climate	☒	 Quality Programs & Amenities
☐	 Engaged Community	☐	 Healthy Workforce
☐	 Supportive Technology	☐	 Collaborative Regional Partner

Factory Refurbished Vehicles

Pricing effective March 1, 2024



Presented By:

E-Z-GO
Steve Kurilich

Presented To:

Coal Creek Golf Course
David Baril

	Year Model	Price of Vehicle	Quantity	
RXV ELiTE (Lithium Ion)	2020	\$5,300.00	65	\$344,500.00

Accessory Options

Body Colors:	Standard - Ivory, Forest Green, Black, Bright White		\$0.00	0	\$0.00
	Premium - Almond, Burgundy, Platinum, Patriot Blue, Metallic Charcoal	Metallic Charcoal	\$75.00	65	\$4,875.00
Seat Colors:	Stone Beige, Gray, Black	Gray	\$0.00	65	\$0.00
Premium Seats with High Backs	Grey, Mushroom		\$250.00		\$0.00
Signature Premium Seats	Amarillo Brown, Tundra Gray		\$350.00		\$0.00
Top Colors:	Stone Beige, Black	Black	\$0.00	65	\$0.00
Fold Down Windshield (top required)			\$0.00		\$0.00
Wheel Covers:	Gold or Silver		\$0.00		\$0.00
USB Ports			\$0.00		\$0.00
Bag Cover:	Black, Stone Beige	Black	\$0.00	65	\$0.00
Sand Bottle (single) and Bracket			\$0.00	130	\$0.00
Extra USED Hole-In-One Tire & Wheel			\$5.00		\$0.00
Paramount, 215/40-12, SBR, DOT, Rogue Alloy Wheel			\$60.00		\$0.00
Machined Alloy Wheel - Kenda Pro Tour 10" tires			\$75.00		\$0.00
Club & Ball Washer	Driver or Passenger Side		\$66.00		\$0.00
Cooler & Bracket	Driver or Passenger Side	Driver	\$48.00	65	\$3,120.00
Sand Bucket	Driver or Passenger Side		\$49.00		\$0.00
Message Holder (single)			\$8.00	65	\$520.00
Extended Warranty (price per year)			\$250.00	65	\$16,250.00
TOTAL					\$369,265.00
Freight - based on delivery location	Colorado		\$400.00		\$26,000.00
PURCHASE PRICE					\$395,265.00
TOTAL GROSS PURCHASE PRICE					\$395,265.00
TRADE IN:	2020 RXV Lead Acid / Almond (All Trades must be working)		\$2,000.00	65	\$130,000.00
TOTAL NET PURCHASE PRICE					\$265,265.00
PER UNIT PRICE					\$4,081.00

Battery Warranty Expiration 12/31/2027

1 Year Parts & Accessories Included / Customer purchased extended warranty for one (1) additional year.

While it is our intent to hold this payment, this payment is subject to change due to factors beyond the control of E-Z-GO. Final interest rates and payment will be determined 90 days prior to delivery.



E-Z-GO Division of Textron Inc.

WARNING: Operating, servicing, and maintaining a passenger vehicle or off-road vehicle can expose you to chemicals including engine exhaust, carbon monoxide, phthalates, and lead, which are known to the State of California to cause cancer and birth defects or other reproductive harm. To minimize exposure, avoid breathing exhaust, do not idle the engine except as necessary, service your vehicle in a well-ventilated area and wear gloves or wash your hands frequently when servicing your vehicle. For more information go to - www.P65Warnings.ca.gov/passenger-vehicle.

Name	Title	Signature	Date
Prices DO NOT Include State and Local Taxes - All Orders Are Subject to Acceptance and Credit Approval - Incoterms: FCA Augusta. Proposal valid for 30 days. Pricing for Operating lease ONLY. Delivery dates are subject to change.			