

**SUBJECT: APPROVAL TO PROCEED WITH SOLE SOURCE PURCHASE
OF TORO SENTINEL IRRIGATION CONTROLLERS**

DATE: JANUARY 21,2025

**PRESENTED BY: ABBY MCNEAL, PARKS SUPERINTENDENT &
ADAM BLACKMORE, PARKS, RECREATION & OPEN SPACE
DIRECTOR**

OVERVIEW:

This project involves replacing outdated irrigation controllers within the Parks system with advanced TORO Sentinel Irrigation Controllers. The new controllers, suitable for both wall-mount and pedestal applications, will modernize the system and improve operational efficiency.

Staff is requesting approval to sole source purchase the latest TORO Sentinel central control irrigation controllers, cabinets, and associated components necessary for the renovation. The anticipated cost is \$285,734 and the items to be procured from CPS Distributors "CPS" are detailed in the Controller Component documents.

As you can see in the attached letter, TORO has appointed CPS Distributors as the exclusive provider in the State of Colorado.

City Council has previously approved a capital improvement project allocation, Irrigation Replacements and Improvements (201577-630101), to support the renovation of the Parks irrigation systems. These upgraded controllers will enhance water conservation efforts in the designated park areas.

FISCAL IMPACT:

This purchase has allocated budget funds as outlined above. The account will be left with additional funding that will be utilized for additional future improvements to irrigation infrastructure.

RECOMMENDATION:

Approval to sole source purchase TORO Sentinel Irrigation Controllers from CPS Distributors in the amount of \$285,734.

ATTACHMENT(S):

1. Controller Components CPS Distributors
2. Sole Source documentation

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STRATEGIC PLAN IMPACT:

☒	 Financial Stewardship & Asset Management	☐	 Reliable Core Services
☒	 Vibrant Economic Climate	☒	 Quality Programs & Amenities
☒	 Engaged Community	☐	 Healthy Workforce
☐	 Supportive Technology	☐	 Collaborative Regional Partner

TORO CPS Controller Costs

Parks Location	Cabinet	Costs	Notes
88th Street Median	Sm SS SB-LD165W	\$10,604.29	
Alder & McCaslin	Sm SS SB-LD165W	\$865.29	
Annette Brand	Ped SS	\$10,870.43	Re-use exisiting cabinet
Arboretum	Wall SS SB16-SW	\$14,900.00	
Cemetery	Wall SS SB16-SW	\$9,505.93	
Coal Creek Ranch2	Wall SS SB16-SW	\$13,192.49	
Cherry St Median (Orchid)	Sm SS SB-LD165W	\$5,742.00	
Cherrywood 1	Wall SS SB16-SW	\$9,831.00	
Cherrywood 2	Wall SS SB16-SW	\$3,200.00	
Cleo Mudrok Detention	WOBEE	\$5,743.00	Antenna
Cowboy Park	Ped SS 16 w/ riser	\$10,871.00	
Dutch Creek- Elephant	Sm SS SB-LD165W	\$8,695.29	
Enrietto Park	Ped SS 16 w/ riser	\$10,870.43	
Hoover Park	Sm SS SB-LD165W	\$8,695.29	
McCaslin North	Wall SS SB16-SW	\$10,516.63	Worm unit
Meadows Park	Ped SS 16 w/ riser	\$10,604.29	
Miners Field	Sm SS SB-LD165W	\$8,442.70	
Mission Greens	Sm SS SB-LD165W	\$8,695.29	
South and Main	Sm SS SB-LD165W	\$8,961.43	
Sunflower	WOBEE	\$2,843.00	Antenna
South Shore	Wall SS SB16-SW	\$12,385.00	
Sports Complex	Wall SS SB16-SW	\$8,695.29	
Tyler Park	Wall SS SB16-SW	\$8,695.29	
Via Appia Median 1	Sm SS SB-LD165W	\$13,093.49	long range antenna
Via Appia Median 3	Sm SS SB-LD165W	\$13,719.63	long range antenna
Washington Park	Wall SS SB16-SW	\$8,695.29	
TOTAL Controller/ Cabinets		\$238,933.77	
Additional Costs			
TORO 5 year extended warranty	26 @ \$700/each	\$ 18,200.00	
CPS cabinet prep	26 @ \$350/ each	\$ 9,100.00	
Certification	26 @ \$750/ each	\$ 19,500.00	
TOTAL COSTS		\$285,733.77	



January 8, 2025

RE: Sole Source Letter for The City of Louisville, CO

To Whom it May Concern,

To maintain the highest level of service for Toro® central control products, Toro has appointed CPS Distributors (CPS) as the exclusive, sole provider of WMS configured DXi™ products and Sentinel parts and accessories in the State of Colorado.

Due to the technical nature of central control components, field service and support may be necessary. The CPS commitment to provide testing and service for the system would not be possible with open distribution. CPS is also qualified to perform installations and upgrades as your organization sees fit.

Please do not hesitate to contact me with any questions or concerns.

Sincerely,

A handwritten signature in black ink, appearing to read "Sergio Ramos", with a stylized flourish at the end.

Sergio Ramos

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