

**SUBJECT: RECREATION & SENIOR CENTER INDOOR BATTING CAGE
SOLE SOURCE REQUEST**

DATE: JUNE 3, 2025

**PREPARED BY: ADAM BLACKMORE, PARKS, RECREATION & OPEN SPACE
DIRECTOR
KATHY MARTIN, RECREATION & SENIOR SERVICES
SUPERINTENDENT**

**PRESENTED BY: ADAM BLACKMORE, PARKS, RECREATION & OPEN SPACE
DIRECTOR**

SUMMARY:

A capital project request for indoor batting cages at the Louisville Recreation & Senior Center was originally submitted with vendor estimates in 2019 and has been resubmitted for consideration each year following. The project was approved as a Capital Improvement Project for the 2025-2026 budget. As part of the 2025 project planning, and understanding this type of work/product is potentially specialized and unique, staff reached out for quotes to both Powers Products and Pioneer Athletics. Powers Products indicated they are no longer equipped to manage this type of project and referred us to Norcon. Pioneer Athletics did not respond to our inquiry.

Norcon has since provided a comprehensive quote and is prepared to manage the entire scope of the project, including installation and electrical work. Given the circumstances, and the lack of response or availability from alternative vendors, we are requesting approval to proceed with Norcon as a sole source provider.

Staff is requesting additional funding of \$10,200 and sole source approval to move forward with the project and bring it to completion in the summer of 2025.

BACKGROUND / PRIOR DISCUSSIONS:

Project was submitted as a CIP with the 2025-26 operating and CIP budget process and has been recommended as a Recreation & Senior Center improvement project by the Recreation Advisory Board during their regular project review(s) and recommendation(s) process.

ANALYSIS:

Approve \$10,200 additional funds from the general fund to proceed with the project as well as sole source contractor.

The difference in project cost between 2019 and 2025 is attributed to increased material & labor costs as well as the inclusion of electrical work, which was not part of the original scope.

2025 COUNCIL WORK PLAN:

This is an approved project in the 2025-26 capital project budget.

FISCAL IMPACT:

Budgeted?: Yes

Currently budgeted in account number: 301511-620158 for \$16,000 and would require the requested additional funds from the same project account.

ALTERNATIVE(S):

An alternative for the project includes not doing the project and resubmitting for a future year CIP at the higher budget amount. An additional alternative would be to resubmit the amendment request with the additional funds coming from the Recreation Fund balance.

RECOMMENDATION:

Staff recommends approving the additional \$10,200 project costs and sole source vendor to proceed with the project in August 2025.

ATTACHMENT(S):

1. Memo – Budget Amendment and Sole Source Request – Indoor Batting Cage
2. Norcon bid proposal – 2025
3. Powers Products bid proposal – 2019

MEMO

To: Adam Blackmore, Director of Parks and Recreation

From: Kathy Martin, Superintendent of Recreation and Senior Services

Date: June 3, 2025

Subject: Budget Amendment and Sole Source Request-Indoor Batting Cage

The Parks and Recreation Department would like to request the use of Norcon as a sole source provider for the purchase and installation of a practice batting cage in the turf gymnasium at the Louisville Recreation & Senior Center.

This project was submitted as a CIP originally in October 2019 with a budget of \$16,000.00, based on a quote from Powers Products. Quote attached for reference.

As part of the 2025 project planning, staff reached out for quotes to both Powers Products and Pioneer Athletics. Powers Products indicated they are no longer equipped to manage this type of project and referred us to Norcon. Pioneer Athletics did not respond to our inquiry.

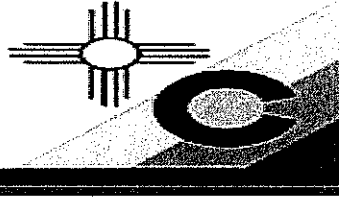
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The difference in project cost between 2019 and 2025 is attributed to increased material costs and the inclusion of electrical work, which was not part of the original scope.

Project approved budget: \$16,000 Budget account: 301511-620158
Quote from Norcon: \$26,200

Staff is requesting additional funding of \$10,200 to complete this project in August 2025 during the annual maintenance closure of the Recreation & Senior Center. The additional funds would come from the general fund.

NORCON



May 6, 2025

PROJECT: Louisville Recreation Center – Practice Cage

WE ARE PLEASED TO OFFER PRICING FOR THE ABOVE PROJECT AS FOLLOWS:

GYMNASIUM EQUIPMENT *by Draper Inc.*

ONE (1) BOTTOM-LIFT PRACTICE CAGE

- Mounted between trusses // 115V 3/4HP Motor with Key Switch
- 4' stack height

The above as noted herein, **Furnished and Installed:**

\$21,000.00

ONE (1) SIDE-LIFT PRACTICE CAGE

- Mounted between trusses // 115V 3/4HP Motor with Key Switch
- 2' stack height

The above as noted herein, **Furnished and Installed:**

\$20,000.00

ONE (1) CENTER-LIFT PRACTICE CAGE

- Mounted between trusses // 115V 3/4HP Motor with Key Switch
- 3' stack height

The above as noted herein, **Furnished and Installed:**

\$19,500.00

ELECTRICAL

- Provide and Install a new 120V 20A circuit from panel 1LMB
- Install new circuit through hallway into the gym storage room
- Surface mount conduit
- Install key switch and make final electrical connections

The above as noted herein, **Furnished and Installed:**

\$5,200.00

CLARIFICATIONS:

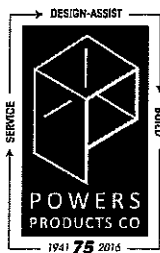
The above price does not include: Any quantities/sizes/options/products other than those listed above, structural attachment points above 26'-0", additional ceiling or structural supports or crossmembers not deemed necessary by mfg., storage/storage fees, painting of surface mounted conduits. **EXCLUDES permits, fees, bonds, sales tax.**

PRICING IS GOOD FOR 30 DAYS

Respectfully,


Nathan LeMay

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www.norconnm.com nathan.L@norconnm.com



BID PROPOSAL

TO:	City of Louisville	E-mail:	jessed@louisvilleco.gov
ATTN:	Jesse DeGraw	Phone:	303.335.4909
DATE:	10/31/2019	Fax:	
PROJECT:	Louisville Recreation Center		
Based on Drawings & Specs Dated:	Bid inquiry; no site visit conducted		
Addendum Acknowledged:			

SPEC SECTION	SPEC TITLE	SCOPE	BID AMOUNT
	Qty. (1) Indoor Batting Cage – BOTTOM LIFTING	Furnish & Install	\$15,725.00
	Qty. (1) Indoor Batting Cage – SIDE LIFTING	Furnish & Install	\$14,721.00
		TOTAL	TBD
		% Tax Included	N/A
		ADD for Bonds	1.1%

DESCRIPTION OF WORK:

We propose to furnish and install the following:

One (1) bottom lifting multi-sport practice cage, 14'H x 14'W x 70'L

- Direct Attachment to Trusses
- 115 V3/4 HP Motor with Key Switch
- Recommended minimum attachment height 25'

OR

One (1) side lifting multi-sport practice cage, 10'H x 12'W x 70'L

- Direct Attachment to Trusses
- 115 V3/4 HP Motor with Key Switch

CLARIFICATIONS:

- 1.) After City of Louisville provides approval for this quote; we would need to verify there is enough space for this without any interference with BB and/or divider; and would also need to verify this would be direct attachment.
- 2.) The above price does not include; Any quantities/sizes/options/products other than those not listed above, installation of volleyball equipment, structural attachment points above 26'-0", additional ceiling or structural supports or crossmembers not deemed necessary by mfg., electrical wire, pulling of wire, pull boxes, junction boxes, any conduit, all final electrical connections, storage/storage fees, protection after delivery/during storage/after installation, general liability coverage for general contractor completed operations is also not included and is the responsibility of the general contractor through its own insurance coverage, permits, bonds or sales tax.

Respectfully Submitted,

Chris Stone
Direct: 303-226-1625 Email: chriss@powersproducts.com

NOTICE TO PROCEED*: _____ DATE: _____

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DAYLIGHTING

SPACE FLEXIBILITY

FIRE + SMOKE SEPARATION