

**SUBJECT: RESOLUTION NO. 101, SERIES 2025 - A RESOLUTION
APPROVING A FIRST AMENDMENT TO INDEPENDENT
CONTRACTOR AGREEMENT WITH ETG SYSTEMS, INC.**

DATE: DECEMBER 16, 2025

PREPARED BY: DANIEL WOOLDRIDGE, SENIOR NETWORK ENGINEER

PRESENTED BY: DANIEL WOOLDRIDGE, SENIOR NETWORK ENGINEER

SUMMARY:

Staff requests Council approve a first amendment to an Independent Contractor Agreement with ETG Systems, INC for access control system services in the amount of \$235,416.27.

This amendment contracts ETG Systems, Inc., to replace and repair access control systems at the Police Department (PD), Art Center, and City Services Complex.

BACKGROUND / PRIOR DISCUSSIONS:

The City maintains a complex access control system spread across eight sites with 67 total doors or gates controlled and monitored. This is a crucial component of the City's security systems.

- Access control systems provide a software based, automated solution to granting access to doors, gates, and other physical entry points. These systems usually encompass a central software responsible for control decisions, audit logging, status monitoring, and alerting. Electrified locking hardware and badge readers are typically installed at each controlled physical entry point and managed by the central software.
- Existing controlled doors are split between two different systems. Both systems have had issues as they age and are in need of replacement and standardization across all sites. In addition, the City has grown to need additional capabilities from an access control system to maintain security in a rapidly changing environment.
- The existing system is not widely used across the industry, making finding trained and reliable installers to trouble shoot issues difficult.

The City's existing contract with ETG Systems, Inc. was effective July 16th for access control work related to gates at the Water and Wastewater treatment plants (removed from the scope of this item, see additional information in analysis) for \$86.287.09.

ANALYSIS:

- Staff reviewed many access control solutions and selected Lenel S2 as the preferred system to replace all access control systems currently in place throughout the City. Additional focus was aimed at replacing wireless and battery powered locks for enhanced reliability, security, and reduced regular maintenance needs.
- Funds to replace, repair, and enhance the access control system were approved by Council for 2025 and 2026, and anticipated across three years from 2025-2027. Capital Improvement Project request 46 – Access Control ([pg. 211 of the 2025-26 Budget](#)) anticipates a total of \$1,122,000 allocated across three years (\$374,000 each year) for capital project costs and contingency.
- A cross-departmental team, including Information Technology, Public Works, and the Police Department continue to collaborate to prioritize the work. The Police Department (PD), Art Center, and City Services Complex were identified as first priorities. Next phases include City Hall, the Recreation and Senior Center (which may be phased), the Library, the Wastewater Treatment Plant and Water Treatment Plants. Once completed, access control will be standardized, making the system easier to maintain, update, and change system providers if needed.
- Staff completed a Request for Proposal (RFP) process in 2025 to identify a vendor to complete work on the access control system at the PD, Art Center, and City Services Complex.
- Initially gates at all three water treatment plants were included in the scope of the project. Overwhelming feedback from participating vendors led staff to remove the three water treatment plant gates and award this work separate from the RFP process. (The water and wastewater treatment plant gates were awarded to ETG Systems, INC separately from the RFP process for the rest of the access control systems.)
- Proposals for the remaining scope of the project received were scored based on a series of criteria published with the RFP by Staff familiar with the project and current access control system needs and challenges. Nine acceptable (complete and met minimum qualifications) proposals were received and scored. (Full RFP materials are available upon request.)
- References were checked for the top four scoring vendors. Once acceptable replies were received from references, the top three top scoring vendors with the best references were invited to attend an in-person interview with Staff from multiple departments affected by scope of the RFP.

- At the conclusion of the in-person interviews, Staff unanimously selected ETG Systems, Inc., as the preferred vendor based on initial score of proposal, feedback from references, feedback from representatives from Lenel (the software Louisville selected for access control), their presentation and level of expertise demonstrated during the interview, as well as rapport built with all attendees.
- Once ETG Systems, Inc., was chosen, negotiations to fit the scope and budget of the project were completed. An amendment to their original contract, to update the water treatment plant gates, was drafted.

2025 COUNCIL WORK PLAN:

Access control is not specifically identified in the 2025 work plan; however, it does relate to and support the following work plan items:

1. Core Services – “Building the Foundation and Accessibility/ADA” – pertaining to City facility maintenance and ensuring staff guests can access locations reliably and on time.
2. Safety – “Building the Foundation and Preparedness” – pertaining to enhancing facility security and safety as well as ensuring buildings can be accessed in emergencies.

FISCAL IMPACT:

Budgeted?: **Yes**

The 2025 budget for Access Control currently has \$257,367.21 available for the project.

The contract amendment includes the following costs totaling \$235,416.27.

- Art Center - \$23,421.09
- Police Department – \$112,560.00
- City Services Complex – \$99,435.18

As this is an extremely complex project with many unknowns related to facilities structures and hidden complexities within these structures, change orders may be required but will not exceed the remaining budget for 2025. There is \$374,000 budgeted for this in 2026 and staff anticipates the same in 2027, assuming continued Council support. Staff will continue to monitor the project needs and bring adjustments, if necessary, to Council for consideration through the 2027-2028 budget process.

ALTERNATIVE(S):

One alternative is to narrow the scope to only critical access doors and return all other doors to keyed access. Staff recognize that this will result in reduced audit capability and

delay securing facilities as well as introduce additional possibility of human error in securing facilities.

A second alternative would be to retain the wireless aspect of many of the locks currently in place. This would significantly reduce the costs associated with installation of cabling to new standardized hardwired locks. This would mean less consistency in access control systems, adding to complexity. In addition, wireless features add points of failure. For example, wireless connections can be disrupted by items in their path (consider a tree growing, or something blocking the line between items), which can require significant staff support to troubleshoot and remedy, as well as recurring maintenance.

RECOMMENDATION:

Staff recommend the Council approve the First Amendment to the Independent Contractor Agreement with ETG Systems, Inc., approve spending for an amount not to exceed \$257,367.21, and authorize the Mayor to negotiate and approve such revisions to the Amendment as the Mayor determines are necessary or desirable for the protection of the City, so long as the essential terms and conditions of the Amendment are not altered.

ATTACHMENT(S):

1. Resolution No. 101, Series 2025
2. Signed Independent Contractor Agreement with ETG Systems, Inc., for updating water treatment plant gates.
3. Signed First Amendment to Independent Contractor Agreement with ETG Systems, Inc., expanding the scope of work to include all access control work for 2025 including final scope of work and per site pricing.
4. Proposal Scoring
5. ETG Systems, Inc., proposal
6. ETG Systems, Inc., in-person interview slides

**RESOLUTION NO. 101
SERIES 2025**

**A RESOLUTION APPROVING A FIRST AMENDMENT TO INDEPENDENT
CONTRACTOR AGREEMENT WITH ETG SYSTEMS, INC.**

WHEREAS, a First Amendment to the Independent Contractor Agreement has been proposed between the City and ETG Systems, Inc. for additional access control system services; and

WHEREAS, by this Resolution, the City Council desires to approve such Amendment.

NOW, THEREFORE, BE IT RESOLVED BY THE CITY COUNCIL OF THE CITY OF LOUISVILLE, COLORADO:

Section 1. The City Council hereby approves the First Amendment to Independent Contractor Agreement between the City and ETG Systems, Inc., for access control system services (the "Amendment") in substantially the same form as the copy of such Amendment accompanying this Resolution.

Section 2. The Mayor is hereby authorized to execute the Amendment on behalf of the City, and the Mayor is hereby further authorized to negotiate and approve such revisions to the Amendment as the Mayor determines are necessary or desirable for the protection of the City, so long as the essential terms and conditions of the Amendment are not altered.

PASSED AND ADOPTED this 16th day of December 2025.

Christopher M. Leh, Mayor

ATTEST:

Genny Kline, City Clerk

**INDEPENDENT CONTRACTOR AGREEMENT
BY AND BETWEEN THE CITY OF LOUISVILLE
AND ETG SYSTEMS, INC.
FOR ACCESS CONTROL SYSTEM SERVICES**

1.0 PARTIES

This INDEPENDENT CONTRACTOR AGREEMENT (the "**Agreement**") is made and entered into this 16 day of July, 2025 (the "**Effective Date**"), by and between the **City of Louisville**, a Colorado home rule municipal corporation (the "**City**"), and **ETG Systems, Inc.**, a Colorado corporation (the "**Contractor**").

2.0 RECITALS AND PURPOSE

- 2.1 The City desires to engage the Contractor for the purpose of providing access control system installation and maintenance services as further set forth in the Contractor's Scope of Services set forth in Section 3.0 of this Agreement (the "**Services**").
- 2.2 The Contractor represents that it has the special expertise, qualifications and background necessary to complete the Services.
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3.0 SCOPE OF SERVICES

The Contractor agrees to provide the City with the specific Services and to perform the specific tasks, duties and responsibilities set forth in Scope of Services attached hereto as **Exhibit A** and incorporated herein by reference. Contractor shall furnish all tools, labor and supplies in such quantities and of the proper quality as are necessary to professionally and timely perform the Services. Contractor acknowledges that this Agreement does not grant any exclusive privilege or right to supply Services to the City.

4.0 COMPENSATION

- 4.1 The City shall pay the Contractor for Services under this Agreement a total not to exceed the amounts set forth in **Exhibit A**. For Services compensated at hourly or per unit rates, or on a per-task basis, such rates or costs per task shall not exceed the amounts set forth in **Exhibit A**. The City shall not pay mileage and other reimbursable expenses (such as meals, parking, travel expenses, necessary memberships, etc.), unless such expenses are (1) clearly set forth in the Scope of Services, and (2) necessary for performance of the Services ("**Pre-Approved Expenses**"). The foregoing amounts of compensation shall be inclusive of all costs of whatsoever nature associated with the Contractor's efforts, including but not limited to salaries, benefits, overhead, administration, profits, expenses, and outside Contractor fees. The Scope of Services and payment therefor shall only be changed by a properly authorized amendment to this Agreement. No City employee has the authority to bind the City with regard to any payment for any Services which exceeds the amount payable under the terms of this Agreement.
- 4.2 The Contractor shall submit monthly an invoice to the City for Services rendered and a detailed expense report for Pre-Approved Expenses incurred during the previous month. The invoice shall document the Services provided during the preceding month, identifying by work category and subcategory the work and tasks performed and such other information as may be required by the City. The Contractor shall provide such additional

backup documentation as may be required by the City. The City shall pay the invoice within thirty (30) days of receipt unless the Services or the documentation therefor are unsatisfactory. Payments made after thirty (30) days may be assessed an interest charge of one percent (1%) per month unless the delay in payment resulted from unsatisfactory work or documentation therefor.

5.0 PROJECT REPRESENTATION

- 5.1 The City designates Daniel Woolridge as the responsible City staff to provide direction to the Contractor during the conduct of the Services. The Contractor shall comply with the directions given by Mr. Woolridge and such person's designees.
- 5.2 The Contractor designates Blaine Gibbons as its project manager and as the principal in charge who shall be providing the Services under this Agreement. Should any of the representatives be replaced, particularly Blaine Gibbons, and such replacement require the City or the Contractor to undertake additional reevaluations, coordination, orientations, etc., the Contractor shall be fully responsible for all such additional costs and services.

6.0 TERM

- 6.1 The term of this Agreement shall be from the Effective Date and shall expire once all the Services have been satisfactorily completed, unless sooner terminated pursuant to Section 13, below. The Contractor's Services under this Agreement shall commence on the Effective Date and Contractor shall proceed with diligence and promptness so that the Services are completed in a timely fashion consistent with the City's requirements.
- 6.2 Nothing in this Agreement is intended or shall be deemed or construed as creating any multiple-fiscal year direct or indirect debt or financial obligation on the part of the City within the meaning of Colorado Constitution Article X, Section 20 or any other constitutional or statutory provision. All financial obligations of the City under this Agreement are subject to annual budgeting and appropriation by the Louisville City Council, in its sole discretion. Notwithstanding anything in this Agreement to the contrary, in the event of non-appropriation, this Agreement shall terminate effective December 31 of the then-current fiscal year.

7.0 INSURANCE

- 7.1 The Contractor agrees to procure and maintain, at its own cost, the policies of insurance set forth in Subsections 7.1.1 through 7.1.4. The Contractor shall not be relieved of any liability, claims, demands, or other obligations assumed pursuant to this Agreement by reason of its failure to procure or maintain insurance, or by reason of its failure to procure or maintain insurance in sufficient amounts, durations, or types. The coverages required below shall be procured and maintained with forms and insurers acceptable to the City. All coverages shall be continuously maintained from the date of commencement of Services hereunder. The required coverages are:
 - 7.1.1 Workers' Compensation insurance as required by the Labor Code of the State of Colorado and Employers Liability Insurance. Evidence of qualified self-insured status may be substituted.

- 7.1.2 General Liability insurance with minimum combined single limits of \$1,000,000 each occurrence and \$2,000,000 aggregate. The policy shall include the City of Louisville, its officers and its employees, as additional insureds, with primary coverage as respects the City of Louisville, its officers and its employees, and shall contain a severability of interests provision.
- 7.1.3 Comprehensive Automobile Liability insurance with minimum combined single limits for bodily injury and property damage of not less than \$400,000 per person in any one occurrence and \$1,000,000 for two or more persons in any one occurrence, and auto property damage insurance of at least \$50,000 per occurrence, with respect to each of Contractor's owned, hired or non-owned vehicles assigned to or used in performance of the Services. If the Contractor has no owned automobiles, the requirements of this paragraph shall be met by each officer or employee of the Contractor providing services to the City of Louisville under this contract.
- 7.2 The Contractor's general liability insurance and automobile liability and physical damage insurance shall be endorsed to include the City, and its elected and appointed officers and employees, as additional insureds, unless the City in its sole discretion waives such requirement. Every policy required above shall be primary insurance, and any insurance carried by the City, its officers, or its employees, shall be excess and not contributory insurance to that provided by the Contractor. Such policies shall contain a severability of interests provision. The Contractor shall be solely responsible for any deductible losses under each of the policies required above.
- 7.3 Certificates of insurance shall be provided by the Contractor as evidence that policies providing the required coverages, conditions, and minimum limits are in full force and effect, and shall be subject to review and approval by the City. No required coverage shall be cancelled, terminated or materially changed until at least 30 days prior written notice has been given to the City. The City reserves the right to request and receive a certified copy of any policy and any endorsement thereto.
- 7.4 Failure on the part of the Contractor to procure or maintain policies providing the required coverages, conditions, and minimum limits shall constitute a material breach of contract upon which the City may immediately terminate this Agreement, or at its discretion may procure or renew any such policy or any extended reporting period thereto and may pay any and all premiums in connection therewith, and all monies so paid by the City shall be repaid by Contractor to the City upon demand, or the City may offset the cost of the premiums against any monies due to Contractor from the City.
- 7.5 The parties understand and agree that the City is relying on, and does not waive or intend to waive by any provision of this contract, the monetary limitations or any other rights, immunities, and protections provided by the Colorado Governmental Immunity Act, § 24-10-101 et seq., C.R.S., as from time to time amended, or otherwise available to the City, its officers, or its employees.

8.0 INDEMNIFICATION

To the fullest extent permitted by law, the Contractor agrees to indemnify and hold harmless the City, and its elected and appointed officers and its employees, from and against all liability, claims, and demands, on account of any injury, loss, or damage, which arise out of or are connected with the Services hereunder, if such injury, loss, or damage is caused by the negligent act, omission,

or other fault of the Contractor or any subcontractor of the Contractor, or any officer, employee, or agent of the Contractor or any subcontractor, or any other person for whom Contractor is responsible. The Contractor shall investigate, handle, respond to, and provide defense for and defend against any such liability, claims, and demands. The Contractor shall further bear all other costs and expenses incurred by the City or Contractor and related to any such liability, claims and demands, including but not limited to court costs, expert witness fees and attorneys' fees if the court determines that these incurred costs and expenses are related to such negligent acts, errors, and omissions or other fault of the Contractor. The City shall be entitled to its costs and attorneys' fees incurred in any action to enforce the provisions of this Section 8.0. The Contractor's indemnification obligation shall not be construed to extend to any injury, loss, or damage which is caused by the act, omission, or other fault of the City.

9.0 QUALITY OF WORK; GUARANTY OF WORK

9.1 Contractor's Services shall be performed in accordance with the highest professional workmanship and service standards in the field to the satisfaction of the City.

9.2 Contractor agrees to guarantee the Services and materials as follows: 1 year warranty on all access control parts and installation and 3 year warranty on the gate operator parts and installation, as further provided in **Exhibit A**. If any unsatisfactory condition or damage develops within the time of this guaranty due to materials or workmanship that are defective, inferior, or not in accordance with the Agreement, as reasonably determined by the City, then the Contractor shall, when notified by the City, immediately place such guaranteed work in a condition satisfactory to the City. The City shall have all available remedies to enforce such guaranty, except that City shall not have any work performed independently to fulfill such guaranty and require Contractor to pay the City such sums as were expended by the City for such work, unless the City has first given notice to the Contractor of the deficiency and given the Contractor a reasonable opportunity to cure the same.

10.0 INDEPENDENT CONTRACTOR

It is the expressed intent of the parties that the Contractor is an independent contractor and not the agent, employee or servant of the City, and that:

10.1. **CONTRACTOR SHALL SATISFY ALL TAX AND OTHER GOVERNMENTALLY IMPOSED RESPONSIBILITIES INCLUDING, BUT NOT LIMITED TO, PAYMENT OF STATE, FEDERAL AND SOCIAL SECURITY TAXES, UNEMPLOYMENT TAXES, WORKERS' COMPENSATION AND SELF-EMPLOYMENT TAXES. NO STATE, FEDERAL OR LOCAL TAXES OF ANY KIND SHALL BE WITHHELD OR PAID BY THE CITY.**

10.2. **CONTRACTOR IS NOT ENTITLED TO WORKERS' COMPENSATION BENEFITS EXCEPT AS MAY BE PROVIDED BY THE INDEPENDENT CONTRACTOR NOR TO UNEMPLOYMENT INSURANCE BENEFITS UNLESS UNEMPLOYMENT COMPENSATION COVERAGE IS PROVIDED BY THE INDEPENDENT CONTRACTOR OR SOME ENTITY OTHER THAN THE CITY.**

10.3. Contractor does not have the authority to act for the City, or to bind the City in any respect whatsoever, or to incur any debts or liabilities in the name of or on behalf of the City.

- 10.4. Contractor has and retains control of and supervision over the performance of Contractor's obligations hereunder and control over any persons employed by Contractor for performing the Services hereunder.
- 10.5. The City will not provide training or instruction to Contractor or any of its employees regarding the performance of the Services hereunder.
- 10.6. Neither the Contractor nor any of its officers or employees will receive benefits of any type from the City.
- 10.7. Contractor represents that it is engaged in providing similar services to other clients and/or the general public and is not required to work exclusively for the City.
- 10.8. All Services are to be performed solely at the risk of Contractor and Contractor shall take all precautions necessary for the proper and sole performance thereof.
- 10.9. Contractor will not combine its business operations in any way with the City's business operations and each party shall maintain their operations as separate and distinct.

11.0 ASSIGNMENT

Contractor shall not assign or delegate this Agreement or any portion thereof, or any monies due to or become due hereunder without the City's prior written consent.

12.0 DEFAULT

Each and every term and condition hereof shall be deemed to be a material element of this Agreement. In the event either party should fail or refuse to perform according to the terms of this Agreement, such party may be declared in default.

13.0 TERMINATION

- 13.1 This Agreement may be terminated by either party for material breach or default of this Agreement by the other party not caused by any action or omission of the other party by giving the other party written notice at least thirty (30) days in advance of the termination date. Termination pursuant to this subsection shall not prevent either party from exercising any other legal remedies which may be available to it.
- 13.2 In addition to the foregoing, this Agreement may be terminated by the City for its convenience and without cause of any nature by giving written notice at least fifteen (15) days in advance of the termination date. In the event of such termination, the Contractor will be paid for the reasonable value of the Services rendered to the date of termination, not to exceed a pro-rated daily rate, for the Services rendered to the date of termination, and upon such payment, all obligations of the City to the Contractor under this Agreement will cease. Termination pursuant to this Subsection shall not prevent either party from exercising any other legal remedies which may be available to it.

14.0 INSPECTION AND AUDIT

The City and its duly authorized representatives shall have access to any books, documents, papers, and records of the Contractor that are related to this Agreement for the purpose of making audits, examinations, excerpts, and transcriptions.

15.0 DOCUMENTS; CONFIDENTIALITY

- 15.1 All computer input and output, analyses, plans, documents photographic images, tests, maps, surveys, electronic files and written material of any kind generated in the performance of this Agreement or developed for the City in performance of the Services are and shall remain the sole and exclusive property of the City. All such materials shall be promptly provided to the City upon request therefor and at the time of termination of this Agreement, without further charge or expense to the City and in hardcopy or an electronic format acceptable to the City, or both, as the City shall determine. Contractor shall not provide copies of any such material to any other party without the prior written consent of the City. Contractor shall not use or disclose confidential information of the City for purposes unrelated to performance of this Agreement without the City's written consent.
- 15.2 Contractor acknowledges that it may receive confidential information from the City in connection with the Services or, as part of the Services, develop such information. Contractor shall take all precautions necessary to maintain and protect the confidentiality of any such information and to ensure that it shall be used only for the purposes of the Services.
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16.0 ENFORCEMENT

- 16.1 In the event that suit is brought upon this Agreement to enforce its terms, the parties shall each bear and be responsible for their own attorneys' fees and court costs.
- 16.2 This Agreement shall be deemed entered into in Boulder County, Colorado, and shall be governed by and interpreted under the laws of the State of Colorado. Any action arising out of, in connection with, or relating to this Agreement shall be filed in the courts of Boulder County or the federal district court for the District of Colorado, and in no other court. Colorado law shall apply to the construction and enforcement of this Agreement.

17.0 COMPLIANCE WITH LAWS

- 17.1 Contractor shall be solely responsible for compliance with all applicable federal, state, and local laws, including the ordinances, resolutions, rules, and regulations of the City; for payment of all applicable taxes; and obtaining and keeping in force all applicable permits and approvals.
- 17.2 Contractor shall be responsible for providing any measures necessary for insuring the safety of the public during the performance of the Services, such as barricading and traffic control, in accordance with the requirements of the City.

18.0 INTEGRATION AND AMENDMENT

This Agreement represents the entire Agreement between the parties and there are no oral or collateral agreements or understandings. This Agreement may be amended only by an instrument in writing signed by the parties.

19.0 NOTICES

All notices required or permitted under this Agreement shall be in writing and shall be given by hand delivery, by United States first class mail, postage prepaid, registered or certified, return receipt requested, by national overnight carrier, or by email transmission, addressed to the party for whom it is intended at the following address:

If to the City:

City of Louisville
Attn: City Manager
749 Main Street
Louisville, CO 80027
e-mail: dlangleyley@louisvilleco.gov

If to the Contractor:

ETG Systems, Inc.
Attn: Blaine Gibbons
2131 S. Jasmine Street
Denver, CO 80222
email: BGibbons@ETGSystems.com

Except for notices by email transmission, any notice required or permitted under this Agreement shall be effective when received as indicated on the delivery receipt, if by hand delivery or overnight carrier; on the United States mail return receipt, if by United States mail. Notices by email transmission shall be effective on transmission, so long as no message of error or non-receipt is received by the party giving notice. Either party may by similar notice given, change the address to which future notices or other communications shall be sent.

20.0 EQUAL OPPORTUNITY EMPLOYER

- 20.1 Contractor will not discriminate against any employee or applicant for employment because of age 40 and over, race, sex, color, religion, national origin, disability, genetic information, sexual orientation, veteran status, or any other applicable status protected by state or local law.
- 20.2 Contractor shall be in compliance with the applicable provisions of the American with Disabilities Act as enacted and from time to time amended and any other applicable federal, state, or local laws and regulations. A signed, written certificate stating compliance with the Americans with Disabilities Act may be requested at any time during the life of this Agreement or any renewal thereof.

21.0 NO THIRD PARTY BENEFICIARIES

It is expressly understood and agreed that enforcement of the terms and conditions of this Agreement, and all rights of action relating to such enforcement, shall be strictly reserved to City

and Contractor, and nothing contained in this Agreement shall give or allow any such claim or right of action by any other third party on such Agreement. It is the express intention of the parties that any person other than City or Contractor receiving services or benefits under this Agreement shall be deemed to be an incidental beneficiary only.

22.0 SUBCONTRACTORS

Contractor may utilize subcontractors identified in its qualifications submittal to assist with non-specialized works as necessary to complete projects. Contractor will submit any proposed subcontractor and the description of its services to the City for approval. The City will not work directly with subcontractors.

23.0 AUTHORITY TO BIND

Each of the persons signing below on behalf of any party hereby represents and warrants that such person is signing with full and complete authority to bind the party on whose behalf of whom such person is signing, to each and every term of this Agreement.

In witness whereof, the parties have executed this Agreement to be effective as of the day and year first above written.

CITY OF LOUISVILLE

By: Diana Langley
Diana Langley, City Manager

Attest: G. Kline
Genny Kline, Interim City Clerk

CONTRACTOR:
ETG Systems, Inc.

Rachel A Slotnick

By: Rachel A Slotnick
Title: Director of Administration

Digitally signed by Rachel A Slotnick
DN: c=US,
e=Rachel@ETGSystems.com,
o=ETG Systems, Inc.,
cn=Rachel A Slotnick
Location: Denver, CO
Reason: I am approving this document
Contact Info: 720-644-9300
Date: 2025.07.15 18:57:10-06'00'

Exhibit A – Scope of Services

[See Following Page(s)]



2131 S. JASMINE ST. PHONE: (720) 644-9300
DENVER, CO 80222 FAX: (720) 876-2004
WWW.ETGSYSTEMS.COM INFO@ETGSYSTEMS.COM

Quote

No.: **9254777**

Date: **6/24/2025**

Louisville North Water Treatment Plant
1955 Washington Ave
Louisville, CO 80027 USA

Prepared for: Daniel Wooldridge
Prepared by: D50 Blaine P. Gibbons

Scope of Work:

Gate Access Control quote for City of Louisville North Water Treatment Plant Gate.

Gate Access Control includes Lenel Elements Software, controller, exterior gate enclosure, dual height pedestal, (1) Grandstream Intercom, (1) BlueDiamond card reader, wireless receiver, keyswitch, Long Range card reader with mounting, 50 Windshield tags, KeyScan receiver, gate operator cabling, installation and programming. , installation and programming. Also included is the installation for intercom supplied by the city (Intercom device not included). We will be reusing existing Point to Point for the gate.

This includes 1 year warranty on all access control parts and installation and 3 year warranty on the gate operator parts and installation.

Excludes:

1. New Point to Point and new wireless buttons (existing to remain)
2. POE switch and power for exterior enclosure (by owner)
3. Trenching (by others)
4. Any device or system not listed above.

Quantity	Part Number	Description
Gate Access Control		
1		ANNUAL READER AND LOCK FEE (VAR TOTAL READER COUNT IS 200 OR LESS).
1		Intelligent Single Door Controller; powered by PoE, POE+ or 12 VDC; size 5.5 in. (140 mm) W x 3.63 in. (92 mm) L x 1.33 in. (34 mm) H with bracket
1		BLUEDIAMOND - MOBILE READY, MULTI-TECH US SINGLE GANG - MULTI-TECH, BLUETOOTH LOW ENERGY FOR LENEL BLUEDIAMOND MOBILE SMARTPHONE CREDENTIAL, MIFARE
1		18x16x10 Polycarbonate Weatherproof Outdoor IP24 NEMA 3R Enclosure, 120 VAC Mount Plate, Mechanical Thermostat Heat and Fan Black
1		25' UHF Long-Range Smart Card Reader
1		433 kHz Long-Range Receiver, 2-Channel, OSDP
1	ASCN-RDACC-AWLRMT	Mounting Bracket for Long Range Reader
1	ASCN-RDR-ADPWSUP12VH	12V-3.3A Power Supply.
50	ASCN-TGBA-AWUHFWSH902-928MHZADH50PC	UHF Windshield Tag Access Control Badge, 902-928MHz, Adhesive Mount, MOQ 50 pcs
1		Wireless RF Receiver
1		Power Supply DIN 12/2.1 25 W
1.00	Special.Item.AC	Gate Operator and parts
1		Key Switch, SPDT N.O. and N.C. Momentary
1	Access Control System Labor	Access Control System Installation, Programming, Testing

Quote

No.: **9254777**

Date: **6/24/2025**

Quantity	Part Number	Description
1	ASM-CBL-UGDBUR	Direct Burial Underground Cable, with associated Supports and hardware
Gate Access Control Subtotal		\$25,655.23
Estimated Tariffs on Gate Access Control		
1.00	Special.Item.AC	Estimated Tariffs
Estimated Tariffs on Gate Access Control Subtotal		\$2,224.38

Total: **\$27,879.61**

Prices are firm until 7/24/2025

Prepared by: D50 Blaine P. Gibbons, BGibbons@ETGSystems.com

Date: 6/24/2025

Accepted by: _____

Date: _____



2131 S. JASMINE ST. PHONE: (720) 644-9300
DENVER, CO 80222 FAX: (720) 876-2004
WWW.ETGSYSTEMS.COM INFO@ETGSYSTEMS.COM

Quote

No.: **9254774**

Date: **6/24/2025**

Louisville Waste Water Treatment
1601 Empire Road
Louisville, CO 80027 USA

Prepared for: Daniel Wooldridge (303) 335-4555

Prepared by: Shantel Pettit

Scope of Work:

Gate Access Control quote for City of Louisville Waste Water Treatment Plant Gate.

Gate Access Control includes Lenel Elements Software, controller, exterior gate enclosure, (2) BlueDiamond card reader, wireless receiver, keyswitch, Long Range card reader with mounting, KeyScan receiver, gate operator cabling, installation and programming. Also included is the installation for intercom supplied by the city (Intercom device not included). We will be reusing existing Point to Point for the gate.

This includes 1 year warranty on all access control parts and installation and 3 year warranty on the gate operator parts and installation.

Excludes:

1. New Point to Point and new wireless buttons (existing to remain)
2. ~~POE switch and power for exterior enclosure (by owner)~~
3. Trenching (by others)
4. Any device or system not listed above.

Quantity	Part Number	Description
Gate Access Control		
2		ANNUAL READER AND LOCK FEE (VAR TOTAL READER COUNT IS 200 OR LESS).
1		Intelligent Single Door Controller; powered by PoE, POE+ or 12 VDC; size 5.5 in. (140 mm) W x 3.63 in. (92 mm) L x 1.33 in. (34 mm) H with bracket;
1		25' UHF Long-Range Smart Card Reader
1		433 kHz Long-Range Receiver, 2-Channel, OSDP
2		BLUEDIAMOND - MOBILE READY, MULTI-TECH US SINGLE GANG - MULTI-TECH, BLUETOOTH LOW ENERGY FOR LENEL BLUEDIAMOND MOBILE SMARTPHONE CREDENTIAL, MIFARE
1		18x16x10 Polycarbonate Weatherproof Outdoor IP24 NEMA 3R Enclosure, 120 VAC Mount Plate, Mechanical Thermostat Heat and Fan Black
1	ASCN-RDACC-AWLRMT	Mounting Bracket for Long Range Reader
1	ASCN-RDR-ADPWSUP12VH	12V-3.3A Power Supply.
1		Wireless RF Receiver
1		Power Supply DIN 12/2.1 25 W
1.00	Special.Item.AC	Gate Operator and parts
1		Key Switch, SPDT N.O. and N.C. Momentary
1	Access Control System Labor	Access Control System Installation, Programming, Testing
1	ASM-CBL-UGDBUR	Direct Burial Underground Cable, with associated Supports and hardware
Gate Access Control Subtotal		\$25,761.52

Quote

No.: **9254774**

Date: **6/24/2025**

Quantity	Part Number	Description
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Estimated Tariffs on Gate Access Control

1.00	Special.Item.AC	Estimated Tariffs
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Estimated Tariffs on Gate Access Control Subtotal

\$2,266.73

Total: \$28,028.25

Prices are firm until 7/24/2025

Prepared by: Shantel Pettit, spettit@etgsystems.com

Date: 6/24/2025

Accepted by: _____

Date: _____



2131 S. JASMINE ST. PHONE: (720) 644-9300
DENVER, CO 80222 FAX: (720) 876-2004
WWW.ETGSYSTEMS.COM INFO@ETGSYSTEMS.COM

Quote

No.: **9254778**

Date: **6/24/2025**

Louisville South Water Treatment Plant
1300 McCaslin Blvd
Louisville, CO 80027 USA

Prepared for: Daniel Wooldridge (303) 335-4555

Prepared by: D50 Blaine P. Gibbons

Scope of Work:

Gate Access Control quote for City of Louisville South Water Treatment Plant Gate.

Gate Access Control includes Lenel Elements Software, controller, exterior gate enclosure, (1) BlueDiamond card reader, wireless receiver, keyswitch, Long Range card reader with mounting, KeyScan receiver, gate operator cabling, installation and programming. Also included is the installation for intercom supplied by the city (Intercom device not included).. We will be reusing existing Point to Point for the gate.

This includes 1 year warranty on all access control parts and installation and 3 year warranty on the gate operator parts and installation.

Excludes:

1. New Point to Point and new wireless buttons (existing to remain)
2. ~~POE switch, intercom and power for exterior enclosure (by owner)~~
3. Trenching (by others)
4. Any device or system not listed above.

Quantity	Part Number	Description
Gate Access Control		
1		ANNUAL READER AND LOCK FEE (VAR TOTAL READER COUNT IS 200 OR LESS).
1		Intelligent Single Door Controller; powered by PoE, POE+ or 12 VDC; size 5.5 in. (140 mm) W x 3.63 in. (92 mm) L x 1.33 in. (34 mm) H with bracket;
1		433 kHz Long-Range Receiver, 2-Channel, OSDP
1		BLUEDIAMOND - MOBILE READY, MULTI-TECH US SINGLE GANG - MULTI-TECH, BLUETOOTH LOW ENERGY FOR LENEL BLUEDIAMOND MOBILE SMARTPHONE CREDENTIAL, MIFARE
1		18x16x10 Polycarbonate Weatherproof Outdoor IP24 NEMA 3R Enclosure, 120 VAC Mount Plate, Mechanical Thermostat Heat and Fan Black
1		25' UHF Long-Range Smart Card Reader
1	ASCN-RDACC-AWLRMT	Mounting Bracket for Long Range Reader
1	ASCN-RDR-ADPWSUP12VH	12V-3.3A Power Supply.
1		Wireless RF Receiver
1		Power Supply DIN 12/2.1 25 W
1.00	Special.Item.AC	Gate Operator and parts
1		Key Switch, SPDT N.O. and N.C. Momentary
1	Access Control System Labor	Access Control System Installation, Programming, Testing
1	ASM-CBL-UGDBUR	Direct Burial Underground Cable, with associated Supports and hardware
Gate Access Control Subtotal		\$25,469.85

Quote

No.: **9254778**

Date: 6/24/2025

Quantity	Part Number	Description
Estimated Tariffs on Gate Access Control		
1.00	Special.Item.AC	Estimated Tariffs
Estimated Tariffs on Gate Access Control Subtotal		\$2,224.38

Total: \$27,694.23

Prices are firm until 7/24/2025

Prepared by: D50 Blaine P. Gibbons, BGibbons@ETGSystems.com

Date: 6/24/2025

Accepted by: _____

Date: _____



2131 S. JASMINE ST.
DENVER, CO 80222
WWW.ETGSYSTEMS.COM

PHONE: (720) 644-9300
FAX: (720) 876-2004
INFO@ETGSYSTEMS.COM

Quote

No.: **9254781**

Date: **6/25/2025**

City of Louisville
749 Main St.
Louisville, CO 80027 USA

Prepared for: Daniel Wooldridge
Prepared by: D50 Blaine P. Gibbons

Scope of Work:

Annual Maintenance and license renewal cost quote for City of Louisville Waste Water Treatment Plant, South Water Treatment Plant and North Water Treatment Plant Gates.

The proposal includes a prepaid box of 40 hours of labor to complete the annual service and maintenance, technical support, and training to staff, either remote or on-site, for the duration of the contract period. Provide system configuration backup services to ensure quick recovery in case of system failure. On-site Support within 48hrs.

Additional work and hardware not covered by maintenance contract to be performed by ETG on a time and material basis unless fixed price is required for construction or other similar projects.

Quantity	Part Number	Description
4		ANNUAL READER AND LOCK FEE (VAR TOTAL READER COUNT IS 200 OR LESS).
1	Access Control System Labor	Access Control System Annual Maintenance and Testing

Total: **\$2,685.00**

Prices are firm until 7/25/2025

Prepared by: D50 Blaine P. Gibbons, BGibbons@ETGSystems.com

Date: 6/25/2025

Accepted by: _____

Date: _____

EXHIBIT B

Cybersecurity and Information Technology Performance Standards

Contractor shall comply with the following Cybersecurity and Information Technology Performance Standards unless otherwise agreed to in writing by the City, through its IT Department:

1. Cybersecurity and Compliance Standards

- a. Contractor shall adhere to industry-standard cybersecurity practices, including those related to **PII (Personally Identifiable Information)** protection and **CJIS (Criminal Justice Information Services)** security policies.
- b. Contractor shall consult with the City, through its IT Department, concerning the appropriate levels of security clearance necessary to perform the Services. The IT Department shall be responsible for determining the appropriate security levels for Contractor.
- c. Contractor's employees and subcontractors with access to the City's computer networks shall be required to pass an **annual background check** and undergo **mandatory security training** as necessary to meet CJIS-specific requirements.
- d. Contractor shall implement security best practices, including **encryption, secure authentication methods, network security controls, and system monitoring**. The City may audit these controls and require proof of controls in accordance with Section 14.0 of this Agreement.

2. Access Control and Authentication.

- a. All access to City applications and infrastructure must follow **Single Sign-On (SSO)** best practices when they become available.
- b. When it becomes available, the City's **Active Directory (AD)** must be used for authentication and access management. Contractor shall not create or manage accounts directly.
- c. All user accounts must be created and managed exclusively by the City's IT department unless there is written approval from IT otherwise.
- d. Contractor's personnel must use unique, auditable credentials, and shared accounts are prohibited.
- e. Multi-Factor Authentication (MFA) is required for all administrative and privileged access.

3. System Maintenance and Updates

- a. Contractor must ensure that all software remains **within one major release**

of the most current available version unless an exception is explicitly approved by the City's IT Department.

- b. Contractor must notify the City's IT Department **at least 30 days in advance** of any planned updates, patches, or system changes that may affect performance, security, or compatibility.

4. Documentation and Knowledge Management

- a. Contractor must provide the City IT Department and designated City representatives with copies of **training materials and application documentation**, including:
 - a. Configuration settings and system dependencies
 - b. User guides and administrator manuals
 - c. API integrations and dependencies
 - d. Change management records and version history

5. Password and Administrator Information Management

- a. All system passwords, encryption keys, and administrative access credentials ~~must be shared with the City's IT Department and securely stored~~ according to City policies.
- b. Contractor must notify the City **within five (5) business days** if an employee with access to City systems is terminated or leaves their role.
- c. If access needs to be revoked, the Contractor must work with the City's IT department to ensure immediate deactivation.

6. Incident Response and Breach Notification

- a. Contractor must have a defined **Incident Response Plan** and notify the City's IT department **within 24 hours** of any known security incident or suspected data breach.
- b. In the event of a security breach, Contractor is responsible for **cooperating fully** with the City in forensic investigations and remediation efforts.
- c. Contractor must **retain logs** of system activity related to security and provide these to the City upon request.

7. Accessibility

- a. All digital content furnished or licensed to the City under the Agreement shall fully comply with §§24-85-101, et seq., C.R.S., or the **Accessibility Standards for Individuals with a Disability** as established by the Office of Information Technology pursuant to Section §24-85-103 (2.5), C.R.S.

**FIRST AMENDMENT TO THE INDEPENDENT CONTRACTOR AGREEMENT BY
AND BETWEEN THE CITY OF LOUISVILLE AND ETG SYSTEMS, INC.
FOR ACCESS CONTROL SYSTEM SERVICES**

This FIRST AMENDMENT is made and entered effective as of the 4 day of November, 2025 by and between the CITY OF LOUISVILLE, a Colorado home rule municipal corporation (the "**City**") and ETG SYSTEMS, INC., a Colorado corporation (the "**Contractor**").

WHEREAS, the City and Contractor previously entered into an Independent Contractor Agreement dated July 16, 2025 (the "**Original Agreement**") pursuant to which the Contractor agreed to provide access control system services to the City's Water and Wastewater Treatment Plants; and

WHEREAS, the City and Contractor desire to amend the Scope of Services and Pricing in the Original Agreement to include the following additional buildings: the Police Department and Municipal Court; the City Services Building; and the Louisville Center for the Arts.

NOW, THEREFORE, in consideration of the foregoing recitals, and other good and valuable consideration, the sufficiency of which is hereby acknowledged, the parties agree as follows:

1. Exhibit A (Scope of Services and Pricing) in the Original Agreement is hereby amended to include access control system services for the following additional buildings: the Police Department and Municipal Court; the City Services Building; and the Louisville Center for the Arts, as set forth in the Exhibit A, attached hereto and incorporated herein by reference.

2. The Original Agreement, as herein amended by this First Amendment, is hereby ratified and confirmed and remains in full force and effect in accordance with its terms.

IN WITNESS WHEREOF, this First Amendment has been entered into as of the day and year first written above.

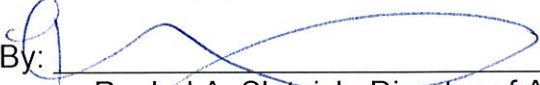
CITY OF LOUISVILLE

Attest:

By: _____
Christopher M. Leh, Mayor

Genny Kline, City Clerk

CONTRACTOR:
ETG SYSTEMS, INC.

By:  _____
Rachel A. Slotnick, Director of Administration

Bid Details

Scope of Work:

Each location's quote includes the first year of the Lenel Element Licenses. Elements software is renewed annually and an estimated increase in pricing annually is around 3%.

All cables and hardware will be labeled using clear labels per RFP requirements and documentation of the labeling will be turned over to City IT staff. Labeling on the devices and cables will match the labeling in the Lenel Elements software. All existing hardware that is to be removed will be disposed of per city standards. We have planned for existing holes in the doors to be covered by metal plates or new hardware were possible to ensure the functionality and aesthetic of the doors.

ETG will also be providing Operation and Maintenance Documents and As-Built Drawing of the updated Access Control system labeling locations for wiring and all devices. We will also schedule training with staff and provide all passwords and other software information requested within 2 weeks of completed training.

Art Building

- Access Control System includes Lenel Elements Controller, Keypad Reader, Electrified Lever Set, Door loop, Door Contact, Installation, Cabling, Conduit, and Programming for Basement Controlled Door. Access Control System includes Lenel Elements Controller, Keypad Reader and annual license, Electrified Strike, Installation, Cabling, Conduit, and Programming for Basement Controlled Door.
- New Wireless Keypad Reader, Electrified Panic Bar, Installation, Cabling, and Programming for Front Controlled Door and or a Keypad Card reader depending on what the Preservation Committee would prefer.

Police Department and Court Building

- Access Control System includes Lenel Elements Controller and software, Subcontrollers, (1) Large Enclosure for the main IT room in the basement, (1) Small Enclosure for the secondary IT Room in the copy area, Von Duprin Power Supplies for electrified panic bars and lift rental. We will need to set up the larger enclosure in the basement IT room due to the size of the enclosures.
- Court side of building:
 - New Keypad Card Readers, Electrified panic bar and vertical rods, Power Transfer Hinge, Armored Loop, Installation, Cabling, Conduit, and Programming for 1 Controlled Door. (101B/Front Door)
 - New Keypad Card Reader, Electrified panic bar, Lever set, Power Transfer Hinge, Installation, Cabling, and Programming for 3 Controlled Doors. (104A, 161A, 174A)
 - New Keypad Card Reader, Installation, Cabling, and Programming for 1 Controlled Elevator Door. (E101)

- Police side of building
 - This can be its own section in the city's instance of Lenel. When we set up the partitioned part of the programming, we can section the Police Department so only police department staff or other staff the city requests can access the system.
 - New Keypad Card Readers, Electrified panic bar and vertical rods, Power Transfer Hinge, Armored Loop, Installation, Cabling, Conduit, and Programming for 1 Controlled Door. (116A/Front Door)
 - New Keypad Card Reader, Electrified panic bar, Lever set, Power Transfer Hinge, Installation, Cabling, and Programming for 2 Controlled Doors. (126B, 126A)
 - New Keypad Card Reader, Electrified Lever set, Armored Loop, Installation, Cabling, and Programming for 1 Controlled Door. (138A/Amory Door)
 - New Keypad Card Reader, Electrified Strike, Lever set, Installation, Cabling, and Programming for 3 Controlled Doors. (136A, Basement IT, Basement Evidence)

City Services Building

- Access Control System includes Lenel Elements Controller and software, Subcontrollers, Lenel Elements Gateway, (1) Large Enclosure for the main IT room, (1) Small Enclosure for the secondary IT Room, Von Duprin Power Supplies for Electrified Panic Bars and lift rental.
- New Keypad Card Reader, Electrified panic bar, Lever set, Installation, Cabling, and Programming for 1 Controlled Door (Front Door). Intercom Door Station installed by ETG but provided by the city.
- New Keypad Card Reader, Electrified Panic Bars, Armored Loop, Installation, Cabling, and Programming for 1 Controlled Door (Breakroom).
- New Keypad Card Reader, Electrified Panic Bar, Armored Loop, Lever set, Installation, Cabling, and Programming for 3 Controlled Doors. (building B)
- New Keypad Card Reader, Armored Door Loop, Installation, Cabling, and Programming for 4 Controlled Doors. (A03, A04, A07, and A08) Existing Panic bars to remain.
- New Keypad Card Reader, Armored Loop, Installation, Cabling, and Programming for 1 Controlled Door. (IT Door/A09) Existing lockset to remain.
- New Keypad Card Reader, Electrified Lockset, Power Transfer Hinge, Installation, Cabling, and Programming for 1 Controlled Doors. (Door 136A/A10)
- New Keypad Card Reader, Overhead Door Contact, Installation, Cabling and Programming for 2 Overhead Garage Doors.

**** Optional Additional Door on Building B - New Keypad Card Reader, Electrified Panic Bar, Armored Loop, Lever set, Installation, Cabling, and Programming for 1 Controlled Door. (building B door 4)**

Exclusions:

1. Intercom Door Station (by owner, installed by ETG)
2. New doors (slab by others)
3. Gate at the City Services Building
4. Subcontracting Elevator company – City to provide
5. Drywall or paint repairs
6. Any device or system not listed above.

Tariffs:

Due to unpredictability with unforeseen Tariff activity, prices are good for 30 days, however, should tariff adjustments arise, we may need to increase pricing accordingly within the 30 day window. Should this happen, we will contact you immediately. We have included our estimated tariff cost at this time. Thank you for your understanding as we navigate this unpredictable landscape.

Payment Schedule:

25% deposit on total cost of project. This will cover planning, design, and ordering of materials.
Remaining balance based on work completion at the end of each month.

Warranty:

Our proposal includes 1 year warranty on installation of all devices and cabling. The hardware we plan to use has a manufacturing warranty as follows that we will honor:

- Lenel Access Control hardware – 3 years
- Lenel BlueDiamond Card Readers – 5 years
- Von Duprin Power Supplies – 3 years
- Von Duprin Electrified Panic Bars – 5 years
- Electrified Strike – 3 years



2131 S. JASMINE ST. PHONE: (720) 644-9300
DENVER, CO 80222 FAX: (720) 876-2004
WWW.ETGSYSTEMS.COM INFO@ETGSYSTEMS.COM

Quote

No.: **9255270**

Date: 10/10/2025

Louisville Art Center
801 Grant Ave
Louisville, CO 80027 USA

Prepared for: Daniel Wooldridge (303) 335-4555

Prepared by: D13 Blaine P. Gibbons

Scope of Work:

Access Control System for City of Louisville Art Building.

Access Control System includes Lenel Elements Controller and software, (1) Enclosure for the IT Room and (1) Von Duprin Power Supply for electrified panic bar both installed at the pool.

Access Control System includes Lenel Elements Controller, Keypad Reader, Electrified Lever Set, Door loop, Door Contact, Installation, Cabling, Conduit, and Programming for Basement Controlled Door.

New Wireless Keypad Reader, Installation, Cabling, and Programming for Front Controlled Door and or a Keypad Card reader depending on what the Preservation Committee would prefer.

Excludes:

1. POE switch (by owner)
2. Trenching (by others)
3. Any device or system not listed above.

Quantity	Part Number	Description	UOM	Unit Price	Total
Access Control System					
1		LSP - 4 DOOR, 24H X 20W X 6.5D IN E4M ENCLOSURE, ACCOMMODATES TWO (2) CONTROLLERS ON REMOVEABLE BACKPLATE, 2A 12VDC SYSTEM POWER AND 2A 24VDC LOCK	EA	\$649.33	\$649.33
1		INTELLIGENT DUAL READER CONTROLLER, MP SERIES	EA	\$1,848.47	\$1,848.47
1		BLUEDIAMOND - MOBILE READY, MULTI-TECH US SINGLE GANG - MULTI-TECH, BLUETOOTH LOW ENERGY FOR LENEL BLUEDIAMOND MOBILE SMARTPHONE CREDENTIAL, MIFARE	EA	\$172.67	\$172.67
2		Annual Reader and lock fee (VAR totalreader count is 200 or less)	EA	\$120.00	\$240.00
1.00	BURG-REDCD-GRI1INDPDTB N	1" Recessed Door Contact, Steel Door, DPDT, Brown	Eac	\$25.00	\$25.00
1		Grade 1 Electric Lock/Unlock (EL/EU) Storeroom, Cylindrical Lock, Rhodes Lever, 12/24VDC, Key in Lever, 6-Pin C Keyway	EA	\$817.40	\$817.40
1		EL Power Supply 4A High Inrush 12/24VDC with 4RL Relay Board Used for Auto Operators, 14in H x 12in W x 4in D Enclosure	EA	\$1,285.20	\$1,285.20
1		18in Door Loop Aluminum	EA	\$39.05	\$39.05
1	ASCN-CONACC-OOPIMRS485	Panel Interface Module via RS-485	Eac	\$1,996.72	\$1,996.72
1		Networked Wireless Electronic Lock, Cylindrical, Storeroom, Satin Chrome	EA	\$3,468.72	\$3,468.72

QuoteNo.: **9255270**

Date: 10/10/2025

Quantity	Part Number	Description	UOM	Unit Price	Total
10		700 Series 1-Piece Surface Raceway, Steel, White, 10 ft.	EA	\$2.77	\$27.70
1	ASM-CBL-UGDBUR	Direct Burial Underground Cable, with associated Supports and hardware	EA	\$1,260.00	\$1,260.00
1	Access Control System Labor	Access Control System Installation, Programming, Testing	EA	\$10,775.00	\$10,775.00
Access Control System Subtotal					\$22,650.58
Estimated Tariffs					
Estimated Tariffs Subtotal					\$770.51

Total: \$23,421.09

Prices are firm until 11/9/2025 Terms: Net 15

Prepared by: D13 Blaine P. Gibbons, BGibbons@ETGSystems.com**Date:** 10/10/2025**Accepted by:** _____**Date:** _____

Louisville City Services
 739 S 104th St
 Louisville, CO 80027 USA

 Prepared for:
 Prepared by: D13 Blaine P. Gibbons

Scope of Work:

Access Control quote for City of Louisville City Services Building.

- Access Control System includes Lenel Elements Controller and software, Subcontrollers, Lenel Elements Gateway, (1) Large Enclosure for the main IT room, (1) Small Enclosure for the secondary IT Room, Von Duprin Power Supplies for Electrified Panic Bars and lift rental.
- New Keypad Card Reader, Electrified panic bar, Lever set, Installation, Cabling, and Programming for 1 Controlled Door (Front Door). Intercom Door Station installed by ETG but provided by the city.
- New Keypad Card Reader, Electrified Panic Bars, Armored Loop, Installation, Cabling, and Programming for 1 Controlled Door (Breakroom).
- New Keypad Card Reader, Electrified Panic Bar, Armored Loop, Lever set, Installation, Cabling, and Programming for 3 Controlled Doors. (building B)
- New Keypad Card Reader, Armored Door Loop, Installation, Cabling, and Programming for 4 Controlled Doors. (A03, A04, A07, and A08) Existing Panic Bars to remain.
- New Keypad Card Reader, Armored Loop, Installation, Cabling, and Programming for 1 Controlled Door. (IT Door/A09) Existing lockset to remain.
- New Keypad Card Reader, Electrified Lockset, Power Transfer Hinge, Installation, Cabling, and Programming for 1 Controlled Doors. (Door 136A/A10)
- New Keypad Card Reader, Overhead Door Contact, Installation, Cabling and Programming for 2 Overhead Garage Doors.

** Optional Additional Door on Building B - New Keypad Card Reader, Electrified Panic Bar, Armored Loop, Lever set, Installation, Cabling, and Programming for 1 Controlled Door. (building B door 4)

Excludes:

1. Any device or system not listed above.

Quantity	Part Number	Description	UOM	Unit Price	Total
Access Control System					
1		LSP - 16 DOOR, 30H X 23W X 6.5D IN E6M1 ENCLOSURE, ACCOMMODATES EIGHT (8) CONTROLLERS ON REMOVEABLE BACKPLATE, 12A 12VDC SYSTEM POWER AND 10A 24VDC	EA	\$1,669.33	\$1,669.33
1		LSP - 4 DOOR, 24H X 20W X 6.5D IN E4M ENCLOSURE, ACCOMMODATES TWO (2) CONTROLLERS ON REMOVEABLE BACKPLATE, 2A 12VDC SYSTEM POWER AND 2A 24VDC LOCK	EA	\$649.33	\$649.33
2		INTELLIGENT DUAL READER CONTROLLER, MP SERIES	EA	\$2,174.67	\$4,349.34
6		DUAL READER INTERFACE MODULE (SERIES 3) -SUPPORTS OSDP READERS - 12/24 VDC; 2 READER INTERFACE; W/M; 8 INPUTS; 6 FORM C RELAYS	EA	\$757.33	\$4,543.98
1		SAS ON-PREMISE GATEWAY, VERSION 02; MOUNTING BRACKET INCLUDED	EA	\$0.00	\$0.00

QuoteNo.: **9255271**

Date: 10/10/2025

Quantity	Part Number	Description	UOM	Unit Price	Total
6		EL Power Supply 4A High Inrush 12/24VDC with 4RL Relay Board Used for Auto Operators, 14in H x 12in W x 4in D Enclosure	EA	\$1,285.20	\$7,711.20
12		ANNUAL READER AND LOCK FEE (VAR TOTAL READER COUNT IS 200 OR LESS).	EA	\$120.00	\$1,440.00
12		BLUEDIAMOND - MOBILE READY, MULTI-TECH US SINGLE GANG - MULTI-TECH, BLUETOOTH LOW ENERGY FOR LENEL BLUEDIAMOND MOBILE SMARTPHONE CREDENTIAL, MIFARE	EA	\$209.67	\$2,516.04
2	BURG-OHDDC-BS2ING18INCB	Overhead Door Contact, 2in Gap, 4"x2"x0.47" metal contact, 18" cable	Eac	\$23.32	\$46.64
13.00	Special.Item.AC	Door Hole Covers	EA	\$66.67	\$866.71
12.00	BURG-REDCD-GRI1INDPDTBN	1" Recessed Door Contact, Steel Door, DPDT, Brown	Eac	\$26.67	\$320.04
1		Grade 1 Storeroom Rhodes Lever, Key in Lever, 6-Pin C Keyway, 2-3/4in Backset, UL, ANSI Strike, Satin Chrome 626, US26D	EA	\$556.41	\$556.41
3	MECH-TRIM-VDVNL	Vandal pull trim Night Latch	EA	\$268.33	\$804.99
3	MECH-RIM-VDQELEO	99 Quiet Latch Retraction Exit Only Rim Device 36in	Eac	\$2,256.13	\$6,768.39
2		KIT - CVR (Concealed Vertical Rods) Exit Device, RX (Request to Exit Switch), 780L-NL-06 Night Latch Lever Trim (Requires 1-1/4in Mortise Cylinder)	EA	\$2,417.01	\$4,834.02
3	ASCN-PTACC-VN24AWG10WR	Power Transfer, Recessed, 24 VDC, 1A, Sprayed Aluminum, With (10) 24 Gauge Wire	Eac	\$318.89	\$956.67
11		18in Door Loop Aluminum	EA	\$37.21	\$409.31
1.00	SPC-RNT-EQ	Lifts, Tools or other equipment required to be rented for the project	EA	\$437.50	\$437.50
1	ASM-CBL-PLENUM	Plenum Cable, with associated Supports and hardware	EA	\$7,410.00	\$7,410.00
1	Access Control System Labor	Access Control System Installation, Programming, Testing	EA	\$42,950.00	\$42,950.00

Access Control System Subtotal	\$89,239.90
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Estimated Tariffs on Gate Access Control

1.00	Special.Item.AC	Estimated Tariffs	EA	\$2,327.44	\$2,327.44
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Estimated Tariffs on Gate Access Control Subtotal	\$2,327.44
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Option - Door B04 in Building B

1		ANNUAL READER AND LOCK FEE (VAR TOTAL READER COUNT IS 200 OR LESS).	EA	\$120.00	\$120.00
1		BLUEDIAMOND - MOBILE READY, MULTI-TECH US SINGLE GANG - MULTI-TECH, BLUETOOTH LOW ENERGY FOR LENEL BLUEDIAMOND MOBILE SMARTPHONE CREDENTIAL, MIFARE	EA	\$209.67	\$209.67
1	MECH-TRIM-VDVNL	Vandal pull trim Night Latch	EA	\$268.33	\$268.33
1	MECH-RIM-VDQELEO	99 Quiet Latch Retraction Exit Only Rim Device 36in	Eac	\$2,256.13	\$2,256.13

QuoteNo.: **9255271**

Date: 10/10/2025

Quantity	Part Number	Description	UOM	Unit Price	Total
1		18in Door Loop Aluminum	EA	\$37.21	\$37.21
1.00	BURG-REDCD-GRI1INDPDTB N	1" Recessed Door Contact, Steel Door, DPDT, Brown	Eac	\$26.67	\$26.67
1	ASM-CBL-PLENUM	Plenum Cable, with associated Supports and hardware	EA	\$1,341.00	\$1,341.00
1	Access Control System Labor	Access Control System Installation, Programming, Testing	EA	\$3,350.00	\$3,350.00
Option - Door B04 in Building B Subtotal					\$7,609.01
Estimated Tariffs for Optional					
1.00	Special.Item.AC	Estimated Tariffs	EA	\$258.83	\$258.83
Estimated Tariffs for Optional Subtotal					\$258.83

Total: \$99,435.18

Prices are firm until 11/9/2025 Terms: Net 30

Prepared by: D13 Blaine P. Gibbons, BGibbons@ETGSystems.com**Date:** 10/10/2025**Accepted by:** _____**Date:** _____

Louisville Police Department
 992 W Via Appia Way
 Louisville, CO 80027 USA

Prepared for:
 Prepared by: D13 Blaine P. Gibbons

Scope of Work:

Access Control quote for City of Louisville Police and Courts Building.

- Access Control System includes Lenel Elements Controller and Software, Subcontrollers, (1) Large Enclosure for the main IT room in the basement, (1) Small Enclosure for the secondary IT Room in the copy area, Von Duprin Power Supplies for electrified panic bars and lift rental. We will need to set up the larger enclosure in the basement IT room due to the size of the enclosures.

Court side of building:

- New Keypad Card Readers, Electrified panic bar and vertical rods, Power Transfer Hinge, Armored Loop, Installation, Cabling, Conduit, and Programming for 1 Controlled Door. (101B/Front Door)
- New Keypad Card Reader, Electrified panic bar, Lever set, Power Transfer Hinge, Installation, Cabling, and Programming for 3 Controlled Doors. (104A, 161A, 174A)
- New Keypad Card Reader, Installation, Cabling, and Programming for 1 Controlled Elevator Door. (E101)

Police side of building

- This can be its own section in the city's instance of Lenel. When we set up the partitioned part of the programming, we can section the Police Department so only police department staff or other staff the city requests can access the system.
- New Keypad Card Readers, Electrified panic bar and vertical rods, Power Transfer Hinge, Armored Loop, Installation, Cabling, Conduit, and Programming for 1 Controlled Door. (116A/Front Door)
- New Keypad Card Reader, Electrified panic bar, Lever set, Power Transfer Hinge, Installation, Cabling, and Programming for 2 Controlled Doors. (126B, 126A)
- New Keypad Card Reader, Electrified Lever set, Armored Loop, Installation, Cabling, and Programming for 1 Controlled Door. (138A/Armory Door)
- New Keypad Card Reader, Electrified Strike, Lever set, Installation, Cabling, and Programming for 3 Controlled Doors. (136A, Basement IT, Basement Evidence)

Excludes:

1. Any device or system not listed above.

Quantity	Part Number	Description	UOM	Unit Price	Total
Access Control System					
1		LSP - 16 DOOR, 30H X 23W X 6.5D IN E6M1 ENCLOSURE, ACCOMMODATES EIGHT (8) CONTROLLERS ON REMOVEABLE BACKPLATE, 12A 12VDC SYSTEM POWER AND 10A 24VDC	EA	\$1,669.33	\$1,669.33
1		LSP - 4 DOOR, 24H X 20W X 6.5D IN E4M ENCLOSURE, ACCOMMODATES TWO (2) CONTROLLERS ON REMOVEABLE BACKPLATE, 2A 12VDC SYSTEM POWER AND 2A 24VDC LOCK	EA	\$649.33	\$649.33
2		INTELLIGENT DUAL READER CONTROLLER, MP SERIES	EA	\$2,174.67	\$4,349.34
6		DUAL READER INTERFACE MODULE (SERIES 3) -SUPPORTS OSDP READERS - 12/24 VDC; 2 READER INTERFACE; W/M; 8 INPUTS; 6 FORM C RELAYS	EA	\$757.33	\$4,543.98

QuoteNo.: **9254889**Date: **7/23/2025**

Quantity	Part Number	Description	UOM	Unit Price	Total
5		EL Power Supply 4A High Inrush 12/24VDC with 4RL Relay Board Used for Auto Operators, 14in H x 12in W x 4in D Enclosure	EA	\$963.91	\$4,819.55
1		SAS ON-PREMISE GATEWAY, VERSION 02; MOUNTING BRACKET INCLUDED	EA	\$0.00	\$0.00
12		ANNUAL READER AND LOCK FEE (VAR TOTAL READER COUNT IS 200 OR LESS).	EA	\$120.00	\$1,440.00
12		BLUEDIAMOND - MOBILE READY, MULTI-TECH US SINGLE GANG - MULTI-TECH, BLUETOOTH LOW ENERGY FOR LENEL BLUEDIAMOND MOBILE SMARTPHONE CREDENTIAL, MIFARE	EA	\$209.67	\$2,516.04
11.00	Special.Item.AC	Door Hole Covers	EA	\$66.67	\$733.37
1		Grade 1 Storeroom Rhodes Lever, Key in Lever, 6-Pin C Keyway, 2-3/4in Backset, UL, ANSI Strike, Satin Chrome 626, US26D	EA	\$556.41	\$556.41
4		KIT - CVR (Concealed Vertical Rods) Exit Device, RX (Request to Exit Switch), 780L-NL-06 Night Latch Lever Trim (Requires 1-1/4in Mortise Cylinder)	EA	\$2,417.01	\$9,668.04
6	ASCN-PTACC-VN24AWG10W R	Power Transfer, Recessed, 24 VDC, 1A, Sprayed Aluminum, With (10) 24 Gauge Wire	Eac	\$317.56	\$1,905.36
4		18in Door Loop Aluminum	EA	\$39.05	\$156.20
3.00		Electric Strike	EA	\$453.37	\$1,360.11
5		75 Series Narrow Stile QEL (Quiet Electric Latch Retraction), SVR (Surface Vertical Rod) Exit Device, 360L-06 Lever Trim	EA	\$3,554.77	\$17,773.85
8	MECH-TRIM-VDVNL	Vandal pull trim Night Latch	EA	\$268.33	\$2,146.64
1.00	SPC-RNT-EQ	Lifts, Tools or other equipment required to be rented for the project	EA	\$437.50	\$437.50
1	ASM-CBL-PLENUM	Plenum Cable, with associated Supports and hardware	EA	\$8,873.00	\$8,873.00
1	Access Control System Labor	Access Control System Installation, Programming, Testing	EA	\$45,050.00	\$45,050.00
Access Control System Subtotal					\$108,648.05
Estimated Tariffs on Gate Access Control					
1.00	Special.Item.AC	Estimated Tariffs	EA	\$3,911.95	\$3,911.95
Estimated Tariffs on Gate Access Control Subtotal					\$3,911.95

Total: \$112,560.00

Prices are firm until 11/10/2025 Terms: Net 30

Prepared by: D13 Blaine P. Gibbons, BGibbons@ETGSystems.com**Date:** 7/23/2025**Accepted by:** _____**Date:** _____



PROPOSAL SCORING							
	Initial Scoring and Placement			Initial Score Plus References		Final Score Post Interview	
Vendor	First Round	Placement	References Messaged	Second Round	Placement	Final Scoring	Placement
Beacon Communications	52	First Alternate	YES 3x - 2 returned, 1 undeliverable	56.6	First Alternate		
Dynamic Controls	48						
ETG Systems	61.3	2	YES 3x - 3 returned	70.3	2	83.4	1
Everon	37.9						
Johnson Controls	41.3						
Mears	64	1	YES 3x - 1 returned	70.8	1	76.8	2
Paladin	43.7						
Securitas	19.6						
Stone	52	3	YES 3x - 1 returned	58	3	59.1	3

Scoring Elements Included: Proposed staff and relevant experience, references, completeness of proposal, dee proposal, and perceieved ability to meet the City's requiements including security standards.



CITY OF LOUISVILLE ACCESS CONTROL SYSTEM AND
EQUIPMENT



ETG System, Inc.
2131 S Jasmine St.
Denver, CO 80222
Blaine Gibbons
Director of Denver Security
bgibbons@etgsystems.com
Rachel Slotnick
Director of Administration
rachel@etgsystems.com

ETG Systems, Inc. is a leading local provider of low voltage systems since 2005, specializing in customized Access Control, Surveillance, Intrusion, and Fire Systems, as well as electrical services. Although our company is relatively small, we are able to tackle new projects fully from start to finish in-house, including the design and engineering, structured cabling, and systems installation, programming and training. Our team of dedicated technicians, office, and field personnel, as well as manufacturers and vendors, have (and continue to) provided successful installations and ongoing service for many customers across Colorado and Wyoming.

Our company Mission Statement is *Doing Right By Our Customers*. We enjoy assisting our clients in identifying problems and evaluating solutions, working within a budget, and providing the one-stop service solution they need. We specialize in integrations and “out-of-the-box” solutions to meet the ever-challenging demands of the security industry, working with our clients’ in-house teams and other contractors, whether this is with IT, Maintenance, Security, or Dispatch. With clients across Colorado and Wyoming, we offer remote as well as on-site services to more quickly and effectively troubleshoot problems.

Over 60% of our customers are in State Government, Local Government and Education, from public K-12 school districts to secondary school campuses. With this experience, we have extensive knowledge about the requirements, schedules, budgetary constraints, life safety and security protocols that exist; we are able to draw from this experience to help you navigate the road ahead of installing a new cloud Lenel Access Control System. ETG Systems aims to partner alongside our government and education customers, looking to provide valued services, and going above and beyond our scope in order to ensure the safety and security of staff and students.

For this project, our plan is to work with city staff to export data from the existing system to program and prepare and set up the new Lenel Elements system. Our team will ensure both the old and new access control systems will continue operating at the same time to ensure a seamless transition as the city phases the old access control system out. We plan to leverage our knowledge and our close relationship with Lenel to set up the new access control to the city’s specification. Once the new system is up and running ETG will be able to handle any ongoing maintenance and expansion of the system as the city sees fit.

Between our diverse systems knowledge and experience, mission statement, and experience in state and local government, we believe that ETG Systems, Inc is the right company to help you with your Access Control and Gate needs. Thank you for the opportunity, and we look forward to working with you!

6.2 – Experience, Technical Competence & Reference

Who We Are

ETG Systems is a leading local provider of low voltage systems since 2005, specializing in customized Access Control, Surveillance, Video Monitoring, Intrusion, Fire Alarm and Fire Suppression Systems, as well as commercial door hardware, structured cabling and electrical services. Although our company is considered a Small Business Enterprise (SBE), our team of dedicated technicians, office, and field personnel, as well as manufacturers and vendors, have provided successful installations and ongoing service for many customers across Colorado and Wyoming.

We have extensive experience with Access Control, Intrusion Alarm, Surveillance, and Fire Alarm Systems with local and state governments, as well as large school districts over the course of our 20 years in business. With 60% of our customers in the K-12, local and state government sphere in Colorado, we know and understand that local government and school district are different than a large commercial or private business. We are accustomed to working within unique schedules and budgetary constraints, as well as other safety and security expectations that many others do not acknowledge. ETG Systems aims to partner with our public sector customers, looking to provide value added feedback and services, and going above and beyond our scope in order to ensure the safety and security of staff and students.

Our Teams

Our Company is committed to providing excellent customer service, focused on our customers' needs and solving security problems. We are able to tackle new projects fully from start to finish in-house, including the design and engineering, structured cabling, door hardware and locksmithing, and systems installation, programming and training; this enables us to provide the best price, best service, and clearest means of communication throughout our projects.

The Design and Engineering Team at ETG Systems is dedicated to maintaining client standards throughout the contract, for all projects large and small. Starting a new project with the system selection, our manufacturer relations allow us to present multiple solutions to meet your needs. Whether you are looking for a fully wireless and cloud-based system, on-premise and hard-wired, or a hybrid model, we aim to work with our clients to find the solution that will work best for them. Utilizing the latest AutoCAD applications, we generate all installation drawings in-house and pride ourselves in attention to detail for each and every project. Our engineering experience and project management skills allow us to perform highly strategic project coordination for various customers, ranging from sensitive Intrusion Detection systems and upgrades in telecom datacenters, to multi-facility Access Control system upgrades without impact to personnel, to Video Surveillance implementation while maintaining 100% dispatch capabilities.

ETG Systems' Field Operations Team consists of highly skilled technicians and project leaders, committed to customer service. All of our technicians have a broad range of knowledge across our systems, allowing maximum flexibility to serve your needs. Our technicians are certified in many categories by various vendors and manufacturers including Lenel's various systems. In addition, as a Colorado Electrical Contractor (license 7588), ETG is able to successfully perform many projects in Colorado and Wyoming without requiring additional support. We carry all the licensing required for each project we offer our services, making sure that our installations meet all NFPA, NEC, IBC, ANSI, BICSI, ADA and EIA/TIA standards.

Why Choose ETG Systems?

Specializing in integrations and “out-of-the-box” solutions to meet the ever-challenging demands of the security industry, ETG Systems believes in steady growth and maintaining long-term customer relationships; this is proven by our length of time in business, and customer retention and satisfaction. Our success in providing custom tailored solutions is evidenced by initiating and driving key integrations for customers, maintaining involvement with the engineering, design, testing and successful roll-out of these integrations. Our manufacturer relations and research and development teams are consistently investigating and testing the latest technologies, beta testing in-house, and then bringing this knowledge to assist our customers with specific concerns and best-practice solutions.

ETG Systems is committed to pairing the right solution for the right client, assuaging pain-points and functioning as an extension of the client. We enjoy assisting our clients in identifying problems and evaluating solutions, working within a budget, and providing the one-stop service solution they need. We are able to work and communicate effectively with our client’s in-house teams and other contractors, whether this is with IT, Maintenance, Security, or Dispatch. With clients across Colorado and Wyoming, we offer remote as well as on-site services to more quickly and effectively troubleshoot problems.

Our experience over the last 20 years with local and state governments has made us particularly adept at handling this project. We have worked with Colorado State Patrol, the Colorado State Capital, as well as various Airforce bases in Colorado and Wyoming on their security projects and inspections. These projects have given us insight into navigating complex regulatory environments, managing diverse team member’s needs, and understanding the intricacies of intergovernmental relations when completing projects. Our team will work with city staff to ensure all permitting and documentation that is needed is supplied as quickly as possible to ensure the timeline of the project is not affected. In addition, we are familiar with state and local buildings, electrical and fire codes and feel confident working alongside the city to make sure all codes are maintained.

With offices in Cheyenne, Steamboat Springs, Durango and Denver, our technicians and staff are never far away in times of need. We can respond to critical situations within minutes. Having local technicians and employees also allows us to better understand location specific situations and problems. With a local presence, the district can rest easy knowing that taxpayer dollars are being injected into the local economy providing local jobs and tax revenue.

6.2 – References

ETG Systems has been working with Lenel closely over the last year to assist their existing clients on the projects that are running into issues. We have been a Lenel dealer for a year and we have several technicians trained in the various Lenel systems. Below the project that are currently in progress using Lenel Access Control system:

Pagosa Ruby Sisson Library: Pagosa, CO – New Lenel Elements Access Control system to be installed over Winter 2025 – Summer 2026.

Yampa Valley Airport: Hayden, CO – Existing Lenel Netbox Access Control system that we have been asked to assist in expanding and maintaining. We currently have an SLA in place with them for 2025-2026 to assist with their access control system and we are working on their ongoing expansion projects as their main Security Contractor.

CommonSpirit Mercy Hospital: Durango, CO – Existing Lenel OnGuard Access Control system that we have been asked to assist in expanding and maintaining. We currently have an SLA in place with them for 2025-2026 to assist with their access control and surveillance systems and we are working with them to expand their system.

San Luis Valley Health: Alamosa, CO – Existing Lenel OnGuard Access Control system that we have been asked to assist in expanding and maintaining. We are working with them on creating an SLA to continue assisting them with their access control and surveillance systems.

Carbon County: Rawlins, CO – Existing Lenel Magic Monitor system that we have been asked to assist in expanding and maintaining. We are currently working with them on updating their systems to work in the way the police department and sheriff's office need.

ETG Systems works with many kinds of access control systems, and we train our technicians on how an access control system works overall rather than just on the software controlling the hardware. This allows them to be able to jump into any kind of access control system and troubleshoot the hardware and understand how the system is supposed to work.

Below are our references for projects with similar scopes to what the City of Louisville is looking to complete:

Southern Ute Indian Tribe: Martin Charley, Network Supervisor, Southern Ute Shared Services.
Address 14929 Highway 172, Ignacio, CO 81137; Office (970) 563-2491; Mobile (970) 442-1176

ETG Systems has provided project installation, service and support for the governmental branch of the Southern Ute Indian Tribe for many years. Systems installed and serviced throughout the campus include: Surveillance, Access Control (DNA Fusion), Intrusion Detection, Duress, and mechanical door hardware. The Tribe's high standards have been met with successful on-time deployments, including the Cultural Center and Museum built in 2010. We have since installed many more systems in various campus facilities, including the main office buildings, tribal chambers, justice center, shipping and receiving, educational facilities, health clinics and fitness centers. The systems are fully integrated, providing countless automated processes, common event logging, command and control from a single interface, expeditious event investigations and case management, streamlined dispatch operations and many other benefits. This enables the Tribe to utilize the systems without additional personnel, training, and multiple departments.

Most Recent Project: Southern Ute Indian Academy : Gate Upgrade, completed February 2022. This project involved the replacement of a gate operator, as well as replacing the access control equipment at the gate. Project Manager: Mihai Simon. Project Superintendent: Blaine Gibbons. (2022, Final Value: \$24,833.67)

Southern Ute Cultural Center and Museum : Surveillance System Upgrade, anticipated completion end of April 2022, This project will involve the replacement and addition of Avigilon surveillance cameras. Project Manager: Mihai Simon. Project Superintendent: Tyler McGrady. (2022, Final Value: \$49,346)

City of Steamboat Springs - City Hall and Fire Station: Eric Frieze, Facilities Manager
Address: 115 10th Street, Steamboat Springs, CO 80487; Office (970) 871-8246

ETG Systems has been working with the City of Steamboat Springs over the last year to design and install new security systems in the new City Hall and Fire Station opened in 2025. ETG has been a leading resource throughout the project, assisting the city with their desired security systems (access control as Feenics), as well as designing and implementing a network that spans multiple buildings. Additionally, service agreements are in place for continued maintenance and testing of the installed systems. Project Manager: Rachel Slotnick. Project Superintendent: Ray Meyer. (2024, Final Value: \$494,570)

Colorado State Patrol: William Kulp, Operations Manager, Executive Security Unit
Address 1341 Sherman St, Denver, CO 80203; Office (303) 912-3962

ETG Systems has been working with the Colorado State Patrol over the past 3 years to upgrade the duress systems at select city, county, and state government buildings in Downtown Denver. ETG has been a leading resource throughout the project, assisting the Colorado State Patrol with their desired phased approach for this wireless system, as well as designing and implementing a network that spans multiple buildings. Additionally, service agreements are in place for continued maintenance and testing of the installed systems. Project Manager: Blaine Gibbons. Project Superintendent: Tyler McGrady (Annual Maintenance 2024, Final Value: \$36,437)

Littleton Public School District: Robert Spinuzza, Director of Security & Emergency Planning
Address: 5776 S. Crocker St., Littleton, CO 80120; Office (303) 347-3426

ETG Systems upgraded the existing DNA Fusion access control, surveillance and video entry systems for seven schools throughout Littleton Public Schools in 2022-2023. The installation for these schools included upgrade design of their security vestibule by ETG, installation of upgrades to 14 doors of access control, 7 new CCTV cameras, upgrading 7 Lockdown Buttons, and installing 7 new Video Entry Stations. ETG continues to provide services to Littleton Public Schools and other school districts throughout Colorado for all security services. Project Manager: Rachel Slotnick. Project Superintendent: Blaine Gibbons. Project Foreman: Tyler McGrady. (2023, Final Value: \$192,523)

Aurora Public Schools: Chris Camp, Project Manager – Design and Construction
Address: 1369 Airport Blvd, Aurora, CO 80011; Office (303)326-2115 Ext. 28683

ETG Systems has a history of success with Aurora Public Schools that spans 12+ years. As a prime contractor for many access control, intrusion detection, and surveillance needs of the Aurora Public Schools, we are extremely familiar with metropolitan school district policies, history, on-going concerns and long-term goals. ETG Systems is committed to the goal and mission of the district and will continue to be a strategic long-term partner in protecting their high value assets – the students and staff of Aurora Public Schools. Specific projects showcasing our work in the district include: Montview (2019, Final value: \$88,000) and Virginia Court (2021, Final Value: \$79,220) Elementary, and East Middle School (2022, Final Value: \$155,625) Remodels; district-wide Intrusion System Panel upgrades (2019-2020, Final Value: \$265,000); Vista Peak Exploratory (2020, Final Value \$25,750) and Mosley P-8 (2021, Final Value \$46,500) Surveillance upgrades; and numerous additional additions and changes to the districts systems. Project Managers: Rachel Slotnick & Blaine Gibbons. Project Superintendents: Tyler McGrady & Ray Meyer. Project Foremen: Mathew Burkley & Kevin Castilleja.

We are currently working on these projects that use these other access control systems than listed above that show the diversity of the systems our technicians can work with:

La Plata Durango Airport – La Plata Airport has been working on an expansion project over the last few years. We are currently working on the phase 2 expansion of their Avigilon Access Control and Surveillance systems including installation and programming of all devices.

USPS Boise P&DC Remodel -USPS Boise P&DC is working on upgrading their current Vanderbilt Access Control System and Surveillance systems as well as other building upgrades. The upgrades began in 2024 and we have been onsite working to complete programming and installation to bring their system up to code.

Further known projects ETG has completed include: Surveillance System takeovers for the Cities of Louisville (2018) and Lafayette (2021), CO, as well as the State of Colorado North Campus (2021); and Access Control System upgrades for Ouray (2021), and Denver Public School Districts (2019-present), among others.

APPENDIX A

DISCLOSURE STATEMENT

Vendor must disclose any possible conflict of interest with the City of Louisville including, but not limited to, any relationship with any City of Louisville elected official or employee. Your response must disclose if a known relationship exists between any principal of your firm and any City of Louisville elected official or employee. If, to your knowledge, no relationship exists, this should also be stated in your response. Failure to disclose such a relationship may result in cancellation of a contract as a result of your response. This form must be completed and returned in order for your proposal to be eligible for consideration.

NO KNOWN RELATIONSHIPS EXIST _____

RELATIONSHIP EXISTS (Please explain relationship)

—

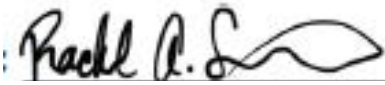
—

I CERTIFY THAT:

1. I, as an officer of this organization, or per the attached letter of authorization, am duly authorized to certify the information provided herein are accurate and true as of the date; and
2. My organization shall comply with all State and Federal Equal Opportunity and Non-Discrimination requirements and conditions of employment.

Printed or Typed Name

Title



Signature

6.4– Bid Details

Scope of Work:

Each location's quote includes the first year of the Lenel Element Licenses. Elements software is renewed annually and an estimated increase in pricing annually is around 3%.

All cables and hardware will be labeled using clear labels per RFP requirements and documentation of the labeling will be turned over to City IT staff. Labeling on the devices and cables will match the labeling in the Lenel Elements software. All existing hardware that is to be removed will be disposed of per city standards. We have planned for existing holes in the doors to be covered by metal plates or new hardware were possible to ensure the functionality and aesthetic of the doors.

ETG will also be providing Operation and Maintenance Documents and As-Built Drawing of the updated Access Control system labeling locations for wiring and all devices. We will also schedule training with staff and provide all passwords and other software information requested within 2 weeks of completed training.

Art Building

- Access Control System includes Lenel Elements Controller and software, (1) Enclosure for the IT Room and (1) Von Duprin Power Supply for electrified panic bar both installed at the pool.
- Access Control System includes Lenel Elements Controller, Keypad Reader and annual license, Electrified Strike, Installation, Cabling, Conduit, and Programming for Basement Controlled Door.
- New Wireless Keypad Reader, Electrified Panic Bar, Installation, Cabling, and Programming for Front Controlled Door and or a Keypad Card reader depending on what the Preservation Committee would prefer.

Police Department and Court Building

- Access Control System includes Lenel Elements Controller and software, Subcontrollers, (1) Large Enclosure for the main IT room in the basement, (1) Small Enclosure for the secondary IT Room in the copy area, Von Duprin Power Supplies for electrified panic bars and lift rental. We will need to set up the larger enclosure in the basement IT room due to the size of the enclosures.
- Court side of building:
 - New Keypad Card Readers, Electrified panic bar and vertical rods, Installation, Cabling, Conduit, and Programming for 1 Controlled Door. (Front Door)
 - New Keypad Card Reader, Electrified panic bar, Lever set, Installation, Cabling, and Programming for 4 Controlled Doors.
 - New Keypad Card Reader, Installation, Cabling, and Programming for 2 Controlled Elevator Door.
- Police side of building
 - This can be its own section in the city's instance of Lenel. When we set up the partitioned part of the programming, we can section the Police Department so only police department staff or other staff the city requests can access the system.

- New Keypad Card Readers, Electrified panic bar and vertical rods, Installation, Cabling, Conduit, and Programming for 7 Controlled Door.
- New Keypad Card Reader, Electrified Strike, Lever set, Installation, Cabling, and Programming for 2 Controlled Doors. (Equipment Room and Amory Door)
- (2) New Keypad Card Reader, Electrified Strike, Lever set, Installation, Cabling, and Programming for 1 Controlled Door (Sally Port).

City Services Building

- First year of Milestone Integration for (50) Cameras.
- Access Control System includes Lenel Elements Controller and software, Subcontrollers, Lenel Elements Gateway, (1) Large Enclosure for the main IT room, (1) Small Enclosure for the secondary IT Room, Von Duprin Power Supplies for Electrified Panic Bars and lift rental.
- New Keypad Card Reader, Electrified panic bar, Lever set, Installation, Cabling, and Programming for 1 Controlled Door (Front Door). Intercom Door Station installed by ETG but provided by the city.
- New Keypad Card Reader, Electrified Panic Bars, Armored Loop, Installation, Cabling, and Programming for 1 Controlled Door (Breakroom).
- New Keypad Card Reader, Electrified Panic Bar, Armored Loop, Lever set, Installation, Cabling, and Programming for 10 Controlled Doors.

Exclusions:

1. Intercom Door Station (by owner, installed by ETG)
2. New doors (slab by others)
3. Gate at the City Services Building
4. Any device or system not listed above.

Tariffs:

Due to unpredictability with unforeseen Tariff activity, prices are good for 30 days, however, should tariff adjustments arise, we may need to increase pricing accordingly within the 30 day window. Should this happen, we will contact you immediately. We have included our estimated tariff cost at this time. Thank you for your understanding as we navigate this unpredictable landscape.

Warranty:

Our proposal includes 1 year warranty on installation of all devices and cabling. The hardware we plan to use has a manufacturing warranty as follows that we will honor:

- Lenel Access Control hardware – 3 years
- Lenel BlueDiamond Card Readers – 5 years
- Von Duprin Power Supplies – 3 years
- Von Duprin Electrified Panic Bars – 5 years
- Electrified Strike – 3 years

Rough Installation Schedule:

Phase 1: Planning and Design (Weeks 1-6)

- Site Survey, Scheduling and Design
 - Conduct a site survey to identify wiring pathways, device locations, and potential challenges.
 - Design the access control system architecture, including hardware components (readers, controllers, locks), software platform, and network infrastructure.
 - Work with city staff to gain permits required
 - Create a more concrete schedule with city staff
 - Deliverable: Detailed system design documents, including floor plans, wiring diagrams, equipment specifications and schedule.

Phase 2: Pre-programming, Parts Procurement (Weeks 6-8)

- Order and Receive Equipment
 - Place orders for access control hardware, software licenses, and any necessary accessories.
 - Receive and inspect the equipment upon arrival.
 - Deliverable: All necessary access control equipment on hand.
- Pre-programming
 - Work with city staff to export relevant information from existing access control system to begin pre-programming and setting up new access control instance.
 - Configure the access control system software, including defining access levels, user permissions, schedules, and reporting options.
 - Deliverable: Lenel Elements Instance.

Phase 3: Installation and Configuration (Weeks 8 - 12)

- Hardware Installation
 - Install access control readers, door strikes, sensors, and other hardware components at designated locations.
 - Run and connect necessary wiring and cabling.
 - Deliverable: All access control hardware physically installed.
- System Configuration
 - Integrate the access control system with other security platforms, such as video surveillance or alarm systems, if required.
 - Deliverable: Access control system software fully configured and integrated.

Phase 4: Testing and Ongoing Maintenance (Weeks 12 onwards)

- User Onboarding and Training
 - Create user accounts and issue access credentials (e.g., key cards, mobile credentials).
 - Train users on how to use their access credentials and the access control system.
 - Train system administrators on managing the access control system.
 - Deliverable: Users and administrators trained on system operation.
- System Testing
 - Test the functionality of all access points, including card readers, locks, and sensors.
 - Verify that access levels and permissions are functioning correctly.
 - Conduct scenario testing to ensure the system handles various situations as expected.
 - Deliverable: Access control system fully tested and confirmed to be functioning correctly.

- Ongoing: System Monitoring and Maintenance
 - Continuously monitor the system for any issues or potential security breaches.
 - Perform regular maintenance, including software updates, hardware inspections, and troubleshooting.
 - Conduct periodic audits to verify system effectiveness and compliance with policies.
 - Review and update access control policies and procedures as needed.
 - Deliverable: A secure and well-maintained access control system.

Important Notes:

- This timeline is a generalization and may need to be adjusted based on city staff schedule and other factors

We sincerely thank you for the opportunity to work with the City of Louisville on the installation of your new Access Control system. It has been a pleasure to support your town in enhancing its security infrastructure, and we're confident that the solution implemented will provide long-term reliability, visibility, and peace of mind. We appreciate your collaboration throughout the project and look forward to continuing our relationship, whether through ongoing support or future enhancements. Thank you.

City of Louisville RFP Access Control System and Equipment

Overview

- Our Team
- References
- General project information
- Art Building
- City Services
- Police Department and Court Building
- Timeline
- Warranty, SLA, Response Time, & Rates
- Community

ETG Partners

- Mihai Simon: President of ETG Systems
- Rachel Slotnick: Design engineer
- Blaine Gibbons: Department manager of security systems
- Kevin Castilleja: Project manager and field lead
- Mat Burkley: Project manager and programmer
- Tes Eminetu: LenelS2 representative regional sales manager

Notable Projects

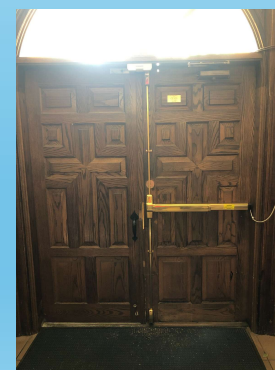
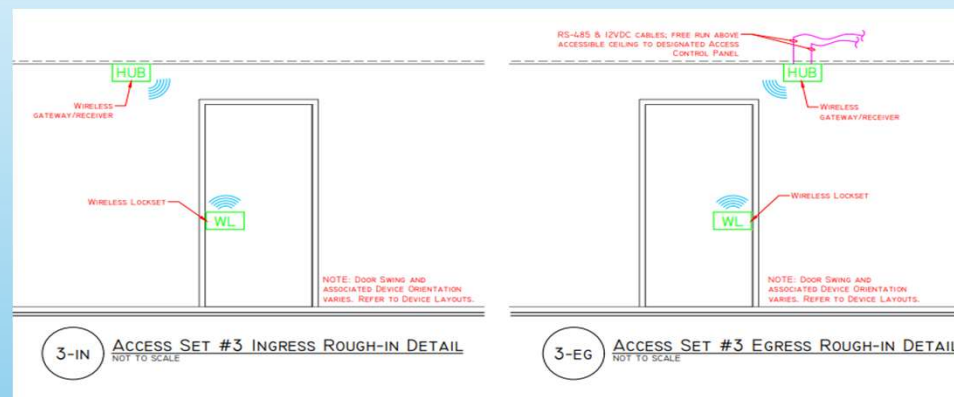


General

- ✓ All doors will communicate with Lenel Elements cloud-based software.
- ✓ All doors will be installed as fail secure unless specified.
- ✓ Wireless locks will not be used except for the Art Building.
- ✓ Existing hardware not being used will be disposed of appropriately.
- ✓ All mounting holes from old equipment will be filled, covered, or sealed.
- ✓ Labeling plan is in accordance with City of Louisville RFP request, see section 2 (page 5) and section 4 (page 7).
- ✓ All Continental/NAPCO hardware will be replaced with Mercury hardware by Lenel.
- ✓ All network equipment will be configured in an offline state ensuring proper security protocols. ETG uses managed password protection, all of our data is stored on prem and cloud with restricted access.
- ✓ Milestone licenses (50) are included in our proposal and ETG will be able to assist with any future integrations between LenelS2 Elements and Milestone VMS.
- ✓ Electrified panic bars will be used as locks in every application where possible. Alternate locks will be used on a case-by-case basis, please see proposal.

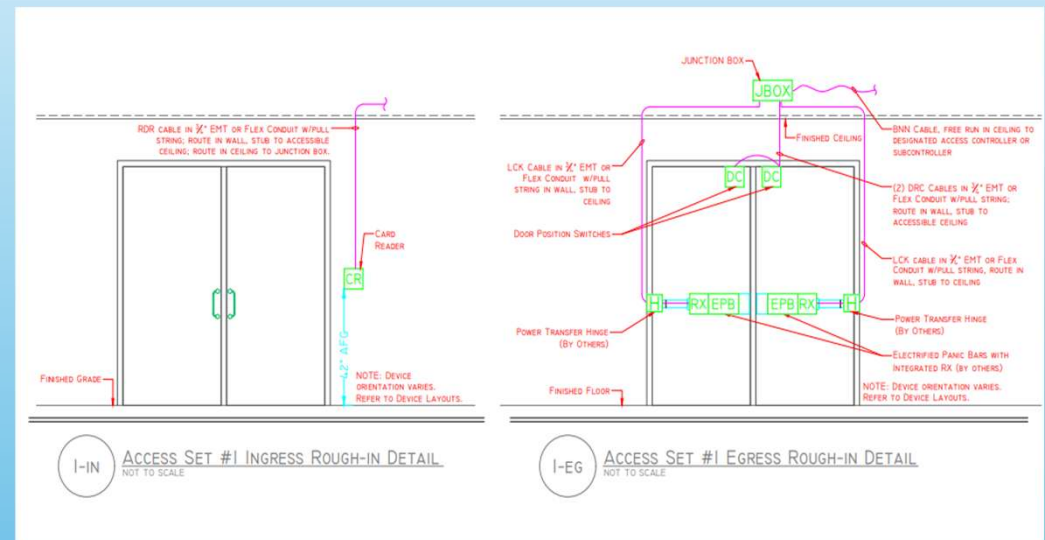
Art Building

- Lenel Elements Controller.
- Licenses.
- All cabling.
- Enclosures.
- 1x power supply for lock.
- 1x door w/ BlueDiamond card reader and all peripheral hardware for said door.
- 1x wireless electronic lock. This will end up being a custom application to make sure the lock will integrate with Lenel Elements and meet the requirements of a historical building (noninvasive install).



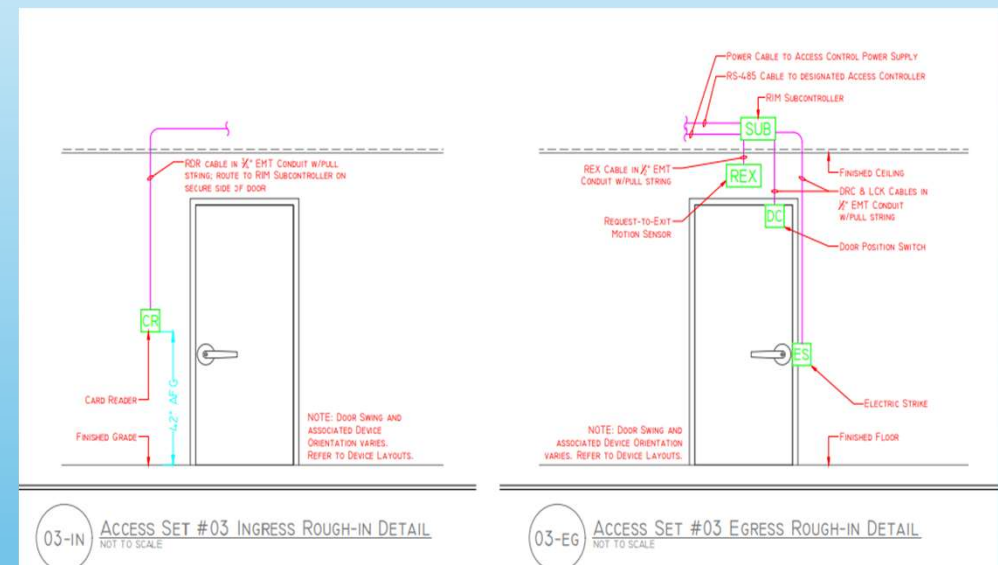
City Services

- 2x Lenel Elements Controller.
- 6x sub-controllers.
- Licenses.
- All cabling.
- Enclosures.
- 6x power supplies for locks.
- 13x door w/ BlueDiamond card reader and all peripheral hardware for said door.
- 13x electronic locks, mostly panic bars.



Police Department and Court Building

- 2x Lenel Elements Controllers.
- 8x sub-controllers
- Licenses.
- All cabling.
- Enclosures.
- 5x power supplies for locks.
- 18x doors w/ BlueDiamond card reader and all peripheral hardware for said door. One door is and in & out door that require 2 card readers for a total of 19 card readers.
- 18x electronic locks, consisting mostly of strikes



Timeline

- Phase 1: Planning & Design – weeks 1-6
 - Site Surveys
 - Coordination with city staff
 - Request Permits
 - Detailed system design, device floor plans (background CAD files provided by client), wire diagrams, equipment, specifications and schedule
- Phase 2: Pre-programming & Procurement – weeks 6-8
 - Order and receive equipment
 - Setting IP address of all devices
 - Coordinating with city staff to build a rough draft of access levels, user permissions, reports, schedules and partitioning of instance as needed
- Phase 3: Installation & Configuration – weeks 8-12
 - Run wire, label, terminate wire at both head end and device end
 - Installation of devices
 - Build doors in programming and refine phase 2 programming as we associate doors
- Phase 4: Test & Maintenance – weeks 12 onwards
 - Test full system to include variables, scenarios, time schedules, and general operation
 - Onboarding of users and training of staff
 - Continuous support from ETG Systems and LenelS2

Warranty, SLA, Response Time, & Rates

- ETG warranties all devices, cabling, and labor for 1 year.
- Lenel access control hardware, Von Duprin power supplies, and electrified strikes are all warrantied for 3 years.
- Lenel BlueDiamond card readers and Von Duprin panic bars are warrantied for 5 years.
- ETG typical has a 2-to-3-hour response time depending on time of day/evening and if it's a holiday or weekend. Our rates are noted in our proposal (rates listed in notes).
- Our SLAs are typically a per paid block of labor hours (at a discounted rate) that can be used as you see fit. If needed, will sit down with you and build a specific plan.

Community

- ETG Systems is partnered with Blue Star Recyclers. They ensure that all demoed equipment is disposed of appropriately and ethically.
- We also donate scrap metal to the local scrap companies.
- We have team members who are ambassador for the Denver Chamber of Commerce. She volunteers with their programs supporting small businesses and other programs through the Chamber.
- IFMA Communications Committee. We assist with their event planning and fundraisers, as well as other outreach projects.
- Assisted in the building of “A Precious Child” mother and baby room.

QUESTIONS?